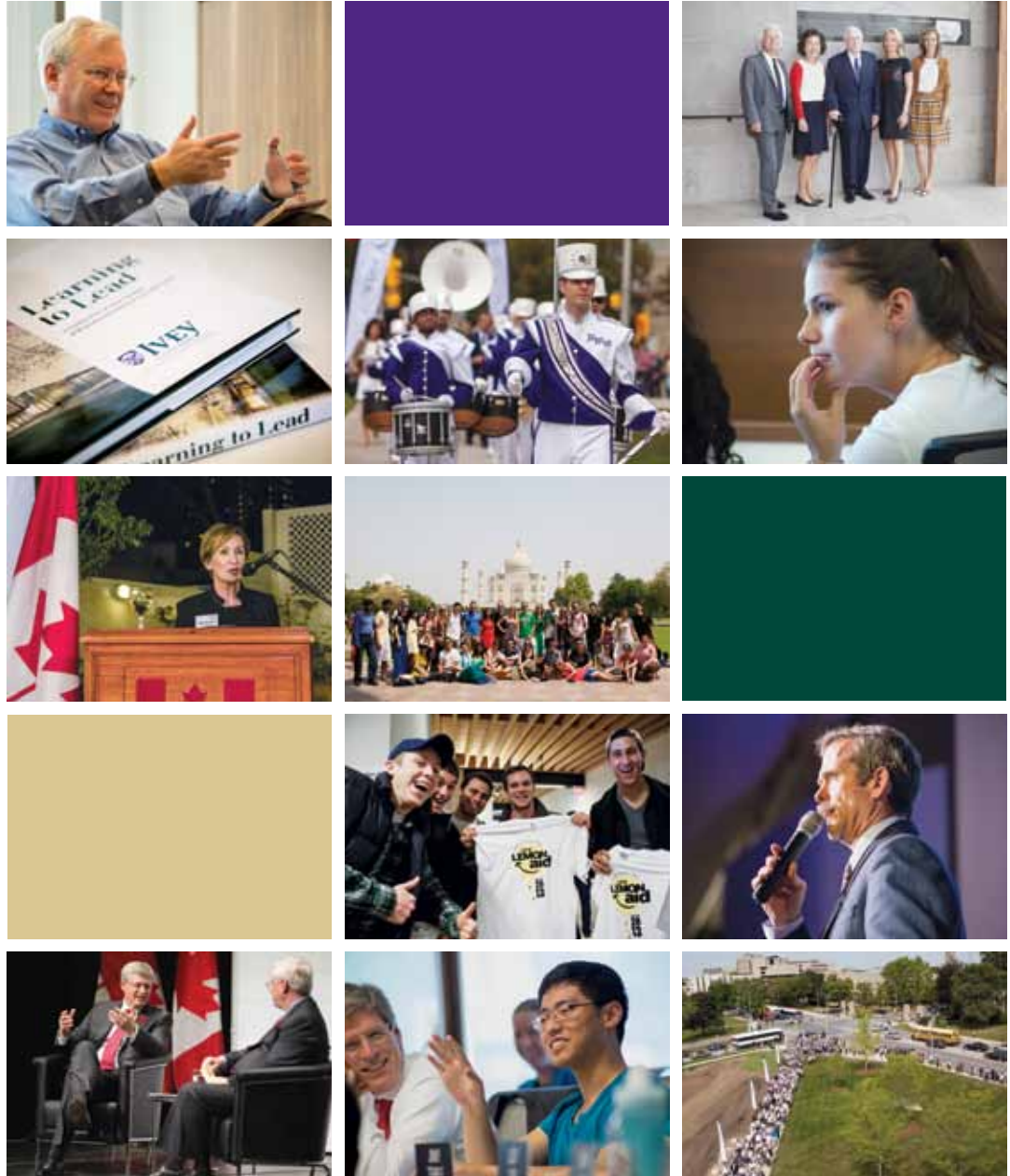


A Year to Celebrate

IVEY BUSINESS SCHOOL | 2013 ANNUAL REPORT



A Year to Celebrate

Let's consider 2013 a bridge. First, it was a bridge with the past, as 2013 marked the 90th anniversary of Ivey's first graduates. It also connected us with a bright future with the opening of the new Richard Ivey Building and the coming together of the entire Ivey community – students, faculty and staff – in this landmark structure. We solidified that future with Bob Kennedy, who became Ivey's ninth Dean after a decade of growth led by Carol Stephenson. Throughout the pages of this report, you'll gain a strong sense of the extraordinary year that was 2013. It certainly was a year to celebrate.



FEBRUARY

Former Bank of Canada Governor Mark Carney gives the Thomas d'Aquino Lecture on Leadership

MARCH

HBAs raise more than \$108,000 for the United Way



APRIL

With a new name and look, Ivey Business School introduced its new brand identity

JANUARY

FEBRUARY

MARCH

APRIL

MAY

JUNE

JULY



MARCH

Ivey students organized the 24th Annual Scotiabank International Case Competition, with teams from 13 countries participating



APRIL

Western announces selection of new Ivey Dean, Bob Kennedy





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Message from the President

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Program Excellence

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Thought Leadership

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Global Community

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Financials

JUNE

The \$200-million Ivey Campaign for Leadership came to a successful conclusion, raising \$206-million from alumni, friends and corporate partners

SEPTEMBER

Commander Chris Hadfield helps open the new Richard Ivey Building during a two-day celebration



NOVEMBER

Ivey hosts Prime Minister Stephen Harper at an EMBA-led event in Toronto

AUGUST

SEPTEMBER

OCTOBER

NOVEMBER

DECEMBER

**JANUARY-
SEPTEMBER**

Alumni events around the world celebrate Carol Stephenson's decade of leadership



SEPTEMBER

Learning to Lead, the comprehensive history of Ivey, is updated

NOVEMBER

Ivey Asia celebrates its 15th anniversary

NOVEMBER

More than 1,800 alumni celebrate Global Ivey Day, breaking new attendance records around the world



Robert (Bob) Kennedy

Dean, Ivey Business School
Lawrence G. Tapp Chair in Leadership

Message from the Dean

On September 1, 2013, I officially joined the faculty of the Ivey Business School. Nine days later, I joined President and Vice-Chancellor Amit Chakma, former Dean Carol Stephenson, and more than 2,000 jubilant Ivey students, faculty, staff, and alumni in a parade from Western's Alumni Hall to Ivey's new building on Western Road. Our celebration was led by Western's marching band and Canada's world-famous astronaut, Commander Chris Hadfield, who had just delivered an inspiring talk on leadership. It was a spectacular celebration with almost 1,000 alumni around the world participating through a live webcast and virtual tour. If I had any doubts about my decision to change both my job and country of residence (I didn't), they would have vanished that day. The grand opening of the new Richard Ivey Building clearly demonstrated that I am fortunate and could not have chosen better.

Ivey is home to tremendous people and a bright future

Ivey is also a place with an illustrious past. The opening of the new Richard Ivey Building coincided with a celebration of the School's nine decades of leadership in business education. The first six graduates received their degrees in 1923. From this humble beginning, the School has blazed a trail that includes the introduction of case-method teaching to Canada; the launch of the first MBA program in Canada; and, becoming the first international business school to open a campus in China.

On October 1, Carol passed on the title of Dean, as well as the leadership of this fantastic institution, to me. Like any new leader, I have spent a great portion of my time with Ivey's many diverse stakeholders. In doing so, I have learned quite a lot.

Let's start with our students. Following the grand opening, the School held its first cross-program Leadership Day. It was an outstanding learning experience shared by HBA, MBA and MSc students with members of the Ivey Advisory Board. This could not have happened in any other environment...or with any other students.

Richard W. Ivey, HBA '72, captures the impact of our new building:

"Place matters. Teaching and learning, as well as creativity, collaboration and hard work, all benefit from a space or place that functions superbly, looks great and perhaps even inspires. I hope you all agree that this space and place sings of inspiration. And it is a perfect home for the best damn business school in Canada and one of the top schools in the world." ~ From his remarks at the Richard Ivey Building grand opening, September 2013

Ivey students are uniformly smart, well-rounded, hard-working, and full of potential. The market agrees. I am pleased to report that the three-month post-graduation employment rate for both the HBA and MBA class of 2013 is 92 per cent. Both are the highest in Canada and among the highest in the world.

Throughout the fall, I spent a lot of time with the School's closest alumni and friends and have met with hundreds of alumni at events such as Homecoming, the Business Leader Award Dinner, and in Hong Kong during a record-breaking Global Ivey Day. One highlight was an event with Prime Minister Stephen Harper, who discussed global economic issues with our EMBA and MBA students and Advisory Board members. I also participated in a conference on the *Future of Canadian Manufacturing* hosted by Ivey's Lawrence National Centre for Policy and Management. That's an extraordinary first few months by any measure.

Moving forward with confidence and high expectations

To succeed, a business school must be strong across three dimensions:

- **Programs** – to develop leadership talent and provide top quality candidates for recruiters;
- **Faculty, research, and knowledge creation** – to attract world-class faculty and to enhance the School's reputation through thought leadership; and,
- **A strong community** – to engage our alumni, recruiters, corporate partners, and other friends of the School.

Ivey is strong on all three dimensions. My challenge now is to determine how best to build on the School's strengths to help the School reach even greater heights.

The foundation of Ivey's success over the years is its unique teacher – scholar model, which requires Ivey faculty to develop muscle in both teaching and research. Our goal is to create new knowledge that enhances the classroom learning experience and has impact on the real-world of business. As you'll read in this report, faculty are winning teaching awards, breaking new ground in thought leadership and making an impact locally and globally.

To develop strengths in both teaching and research during the pre-tenure years is no small feat, and creates unique challenges when it comes to recruiting and developing our next generation of faculty. However, the rewards, both for the faculty member and our students, are enormous. With so many new faculty joining Ivey over the past three years, I am working closely with the leadership team to ensure we are organized to manage ourselves effectively and to help create and nurture Ivey's future teachers – scholars.

It has also been my pleasure to meet with hundreds of alumni. These meetings have confirmed the power and diversity of Ivey's global network as a source of opportunities, ideas, and influence that will keep our faculty and students on the leading edge. The commitment and contributions our alumni make are the true measures of the School's success. I have benefited from their insights about the School and their perspectives on emerging trends where both our students and faculty can have an impact. In developing our strategic goals for the future, I plan to continue listening and learning as I meet alumni across Canada and key international centres this year.

Last, but by no means least, a 21st century, global business school cannot succeed without an outstanding team of professional staff to manage its operations. From our fundraising, alumni relations, communications, and marketing teams in both Canada and Asia to our HR, technology and finance organizations, the School's staff is on par or better than the best I have seen anywhere in the world.

My confidence in the School's future continues to grow as I become better acquainted with the people of Ivey. We have an exceptional team of faculty, staff, alumni, and friends who give generously of their time, influence, and expertise. From my many years in the academic world, I know that this is the difference between a good school and a great school. Ivey is a great school.

I look forward to working with everyone in 2014.

Highlighting a year in gifts

Throughout the Ivey Campaign for Leadership (2006-2013), 185 donors made gifts of \$100,000 or more. It is with our sincere thanks that we highlight a few of these gifts received in 2013 and recognize all of our generous donors in the listings starting on page 26.

- *Thomas K Barber, MBA '79, donated \$100,000 which was matched by the Ivey Family Challenge Fund to establish a \$200,000 endowment supporting in perpetuity Ivey's highest priorities.*
- *Brenda & Bob Brooks, MBA '68, donated \$200,000 in support of the new Richard Ivey Building and the Bob Brooks MBA Scholarship. In addition to academic achievement, the recipients will demonstrate community leadership.*
- *Peter Gudewill, HBA '73, Nick Gudewill, MBA '74, Sam Gudewill, HBA '77 & Geoff Gudewill, MBA '83, renewed their long-standing support of the Gudewill HBA Award with a new pledge of \$100,000, bringing their total commitment to the Award to \$400,000. Since its inception in 1997, there have been 23 recipients. The Award will continue to support two outstanding students annually, preferably from the brothers' home province of British Columbia, who have a demonstrated interest in entrepreneurship.*
- *John & Melinda Thompson donated \$3 million to Western University resulting in a \$4.5 million investment to create a unique education program which combines business leadership and innovation skills with the technical components of engineering. Through Western's Matching Chair program, half of their gift will be used to establish a \$3 million endowment creating the John M. Thompson Chair in Engineering Leadership and Innovation. In addition, the other \$1.5 million will create new business and entrepreneurial courses and cases for Western's Integrated Engineering Program and seven student awards, including scholarships for students in the HBA/BESc dual-degree program.*



Amit Chakma

President &
Vice-Chancellor,
Western
University

Message from the President

Western's ambitious institutional goals are reflected in the global mindset and culture of excellence that permeates the Ivey community. Last September's grand opening of the spectacular Richard Ivey Building illustrates the case.

Among my most memorable highlights of 2013 was the privilege of introducing Western's new business dean, Bob Kennedy, to Prime Minister Stephen Harper. The occasion arose in November when Bob moderated a Q&A session with the PM involving Ivey faculty, staff, advisory board members, EMBA, and MBA students at Toronto's Design Exchange.

Having had barely enough time to begin settling into his new life in Canada after arriving at Ivey from his previous post at the University of Michigan's Ross School of Business, Bob did a stellar job of engaging our country's most powerful elected official in a wide-ranging conversation. Topics included the newly signed Canada-European Trade Agreement, foreign investment policy, and Canada's standing within the global economy.

Apart from the positive media exposure the event provided for Ivey and Western, the more important exposure was provided for our students — a chance to learn from top decision-makers as part of Canada's best business education. And watching Bob's poise and intelligence with the PM demonstrated that Western has recruited a talented and internationally focused leader to guide Ivey into its 10th decade. I am pleased to wish Bob all the very best for continued success in his new role.

Writing this message shortly after our University Senate and Board of Governors approved a new strategic plan, I am also pleased to celebrate the release of the new roadmap that will guide Western into its 14th decade.

Achieving Excellence on the Global Stage is the product of 18 months of planning and consultation with hundreds of faculty,

staff, students, alumni, and community stakeholders. The plan imagines Western as a “destination of choice for the world’s brightest minds seeking the best learning experience at a leading Canadian research university,” and sets out four overarching priorities:

- Create a world-class research and scholarship culture;
- Provide Canada’s best education for tomorrow’s global leaders;
- Engage alumni, community, institutional and international partners; and
- Generate and invest new resources in support of excellence.

Anchored by 14 key performance indicators to measure our progress against, the plan ultimately challenges our campus community to think beyond being “Canada’s best student experience” to achieving global impact through excellence in teaching and research. I encourage you to explore and judge the details of our plan for yourself at:

westernu.ca/achievingexcellence

Western’s ambitious institutional goals are reflected in the global mindset and culture of excellence that permeates the Ivey community. Last September’s grand opening of the spectacular Richard Ivey Building illustrates the case. Indeed, it is difficult to imagine a more impressive exclamation mark on the culmination of a \$206-million fundraising effort — the *Ivey Campaign for Leadership* — made possible through the commitment and generosity of Ivey’s dedicated volunteers, alumni, and friends.

The vision and unflagging optimism of former dean, Carol Stephenson, and campaign co-chairs Arkadi Kuhlmann, Pierre Morrissette and Joe Shlesinger, galvanized the enthusiasm of 23,000 alumni in more than 100 countries to achieve this outstanding result.

On behalf of Western, I want to thank and congratulate these world-class leaders and the thousands of donors who contributed to the creation of a legacy that will serve aspiring young business leaders for generations to come.

Your actions set the examples tomorrow’s leaders will follow.

Research highlights

Western University

- *Western committed \$30 million to support its new Clusters of Research Excellence program in a bid to attract world-class academic talent to campus. The program provides \$5 million over five years to establish four internationally prominent clusters of interdisciplinary research and teaching, with Cognitive Neuroscience being recognized as the first cluster. Complementing this effort is the newly created Western Research Chairs program, which aims to recruit up to 10 high-calibre researchers who will support the development of the research clusters.*
- *Two Western neuroscience researchers made history by communicating with patients believed to be in a vegetative state. Lorina Naci and Adrian Owen of Western’s Brain and Mind Institute used a special magnetic resonance imaging (MRI) scanner that measures brain activity to communicate with three patients with severe brain injuries. Their findings were unveiled in April in the Journal of American Medical Association for Neurology in a study titled, “Making every word count for non-responsive patients.” The patients were asked to visualize one activity for “yes” and another for “no”, when asked questions while the MRI picked up activity in different parts of the brain. The technique is being used to both identify patients who have been misdiagnosed as being in a vegetative state as well as to communicate with patients who are behaviourally nonresponsive.*
- *An HIV vaccine developed by researchers at Western’s Schulich School of Medicine & Dentistry is one step closer to market after passing the first phase of clinical testing. The vaccine, developed by a research team led by Dr. Chil-Yong Kang with financial support from Sumagen Canada, not only had no adverse effects on patients, but also boosted their production of antibodies. The first phase of clinical trials began in March 2012 and wrapped up in August 2013. The next phase of testing will focus on the immunogenicity and efficacy of the vaccine. If successful, Sumagen anticipates the vaccine will be the first brought to market and that it will eradicate HIV/AIDS in humans.*
- *On December 10, the same day Canadian author Alice Munro became the first Canadian woman to receive the Nobel Prize in Literature, Western announced plans to establish a new \$3-million Chair in Creativity in her honour. Western has committed \$1.5 million to match donations of an equal amount that will enable the Faculty of Arts and Humanities to recruit an exceptional creative writer, teacher and scholar to advance the University’s tradition of excellence in developing the talents of students and future writers. Munro’s first connection to Western came while she was an undergraduate pursuing a degree in the Department of English. As a student, she published three short stories in Western’s undergraduate English magazine, Folio, in 1950 and 1951. She returned in 1974-75 as Western’s Writer-in-Residence. During this time, she crafted her collection, Who Do You Think You Are?, which won the Governor General’s Award. In 1976, Western recognized Munro’s literary achievements with an honorary degree, the only such honour she has ever accepted.*

Program Excellence

Top executives give Ivey students lessons in leadership

From the seed of an idea in 1919, and now in the new building 90 years later, Ivey has always been about the development of leaders.

So it is fitting the Richard Ivey Building's grand opening celebrations included a day of case workshops dedicated to leadership, featuring top executives, most of whom are members of Ivey's Advisory Board. The custom-written cases were drawn from the executives' experiences. In fact, students had no idea the case protagonist was actually in class with them. The surprise reveal during the Q&A made the session rewarding for both students and the executives.

Participating in the sessions were Scott Beattie, HBA '81, MBA '86; Bill Furlong, MBA '87; Jon Hantho, MBA '89; Tim Hodgson, MBA '88; Don Johnson, MBA '63; Jon Love, HBA '76; Bob Luba, MBA '67; Hugh MacDiarmid, HBA '74; Tim MacDonald, HBA '81, MBA '88; Sarah Morgenstern, MBA '93; Pierre Morrissette, MBA '72; Michael Needham, MBA '68; Anthony Ostler, MBA '97, and Larry Rosen LLB/MBA '82.



Students pose with Stratford Festival Artistic Director Antoni Cimolino

Leadership Day also featured a panel of five world-class leaders who participated in a Q&A session with Gerard Seijts, Executive Director of the Ian O. Ihnatowycz Institute for Leadership:

- **Daniel Akerson**, Chairman and CEO of General Motors;
- **Sukhinder Singh Cassidy**, HBA '92, Founder and Chairman of JOYUS, former President, Asia Pacific and Latin America Operations, at Google;
- **Arkadi Kuhlmann**, HBA '71, MBA '72, Chairman and CEO of ZenBanx, former President & CEO ING DIRECT USA;
- **Jody Wilson-Raybould**, British Columbia Assembly of First Nations Regional Chief; and
- **Antoni Cimolino**, Artistic Director of the Stratford Festival.

For a closer look at Leadership Day, visit go.ivey.ca/leadersday

EMBA students get a lesson in the economics of leadership

What better way to understand the demands of leadership than to interview Canada's Prime Minister.

EMBA and MBA students learned first-hand about Canada's business strategies and our place in the global economy at a private event in Toronto with Prime Minister Stephen Harper.

Dean Bob Kennedy moderated a Q&A session with the Prime Minister before students, Advisory Board Members, and special guests at the November event, gaining media attention across the country.

Students and guests asked questions of the Prime Minister on topics such as inter-provincial trade, foreign direct investment, and Canada's position within the global economy.

"At Ivey we strive to expose students to the leading decision makers as a central part of their business education," said Kennedy. "This event highlighted the complex nature of national policy making and it was a privilege to hear from Canada's top decision maker on economic issues."

42 Estimated number of media stories about Ivey's event with Prime Minister Harper



MBA students sweat it out for Ivey Impact Day

MBA students learned the true meaning of sweat equity when they faced extreme heat in July to tackle community projects for their 2013 Ivey Impact Day.

The class of 2014 contributed 400 hours of service work to help non-profit organizations including ReForest London, Unity Project, Mission Services, Habitat for Humanity, and the Food Bank of London. They planted trees, sorted food donations, cleaned, painted and built, all in an effort to give back to the London community.

"It's a great opportunity for students to give back and see the impact of what they are doing," said Drew Rankin, MBA '14, president of the MBA Association.

Watch the video at go.ivey.ca/impact

92% 2013 HBA students who received full-time job offers (three months post graduation)

92% 2013 MBA students who received full-time job offers (three months post graduation)

Executive Education boosts farm productivity in Africa

The situation: many African countries suffer chronic food shortages while the continent itself boasts some of the world's most arable land.

Ivey Executive Education and global agribusiness giant Syngenta are answering the challenge with an intense five-day program to boost African farm productivity.

EstablishingRoots, launched in 2013 with sold-out sessions in March and October, provides case-based, real-world learning in areas such as leadership, strategy, and finance to select farmers, farm managers, and investors.

"We are focused on creating successful African agricultural operations and connecting these operations to the local communities," said David Sparling, Faculty Director and Agri-Food Innovation Chair. "We are helping large farms work with small farms to increase productivity and act as a conduit to the markets. We are also helping entrepreneurs and investors understand the risks to help their projects be more successful."

In addition, Ivey researchers are writing cases about large-scale African agricultural and food processing projects to increase knowledge about the unique challenges of food production in Africa.



MSc students gain experience in India's dynamic economy

With India's rise as an economic powerhouse, it is critical Ivey students gain a deep understanding of business there.

MSc students learned firsthand about the opportunities India has to offer and the unique aspects of doing business there during a 10-week Ivey MSc International Practicum, launched in 2013.

Every student in the MSc program spent 10 weeks from April to July in India, working at various divisions in Muthoot Group – a Kerala, India-based conglomerate that includes international finance, marketing, healthcare, hospitality industries,

sustainable enterprise, and financial analysis divisions.

"It's important as it ensures that all of the students graduating from the Ivey MSc in International Business have practical international experience," said Darren Meister, the professor who launched this initiative. "As a pre-experience program, this also helps prepare our students for the job market."

50%

of Executive Education participants hold the title of President or Vice-President

39

MSc students welcomed from exchange schools



Ivey celebrates 15 years in Hong Kong

With 15 years on the ground and approximately 30 years of hands-on experience in China, Ivey has much to celebrate.



Ivey alumni and friends celebrated the 15th anniversary of its campus in Hong Kong – the Cheng Yu Tung Management Centre – as part of Global Ivey Day. The celebration was held at the residence of the Canadian Consul General and honoured Dr. Henry K.S. Cheng, HBA '71, MBA '72, LLD '97, whose contributions made it possible for Ivey to be the first international business school to establish a physical campus in China.

Take a look at Ivey's rich history in Asia:

1984

Ivey launches the China Project, a partnership with Tsinghua University in Beijing.

1997

Ivey's interest in Asia gathers momentum, with the establishment of the Asian Management Institute.

1998

Cheng Yu Tung Management Institute opens in the Hong Kong Convention and Exhibition Centre, thanks to the generous support of Dr. Henry K.S. Cheng, HBA '71, MBA '72, LLD '97.

The Hong Kong Executive MBA Program is established.

2001

Ivey becomes the world's largest producer of Asian-based case studies.

2010

Ivey signs a Memorandum of Understanding with the China National MBA Education Supervisory Committee and China Management Case-Sharing Centre for the development and dissemination of China-based cases.

2012

Ivey receives the inaugural Canada China Business Council Gold Award for Excellence in Education in recognition of its outstanding achievements.

2012

Ivey Asia offers the first Chinese-language Ivey Executive Education programs with a five-week custom program in Hong Kong for 235 Agricultural Bank of China executives.

Post-doctoral scholars come to Ivey for research experience

Ivey's research productivity has received a significant boost thanks to the contributions of post-doctoral scholars.

In 2013, 15 post-doctoral scholars – recent PhD graduates who want to gain more research experience before entering the job market – were paired with Ivey faculty members to work on research in areas such as healthcare, leadership, sustainability, and agriculture.

Although Ivey has always attracted a few post-doctoral scholars, PhD Program Director June Cotte said interest increased substantially in 2013 and some of the current post-doctoral scholars even solicited the positions.

"Many of them were very excited about coming to Ivey and experiencing the new building. Some of them even reached out to Ivey faculty members themselves asking to work with them," said Cotte.

It is a win-win: the post-doctoral scholars get experience at Ivey, while Ivey faculty members can increase their research through the help of the post-doctoral scholars.

HBA

92

PER CENT RECEIVED FULL-TIME JOB OFFERS
(three months post graduation)

50

ACADEMIC DISCIPLINES REPRESENTED

608

CLASS SIZE

83.4

PER CENT ADMISSION AVERAGE

Class Diversity

13

Countries of citizenship

38

Birth countries

33

Languages

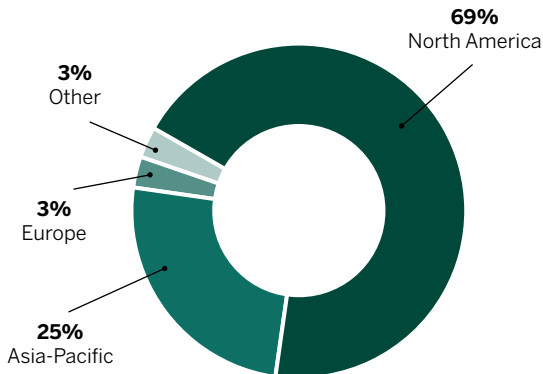
59

Per cent male

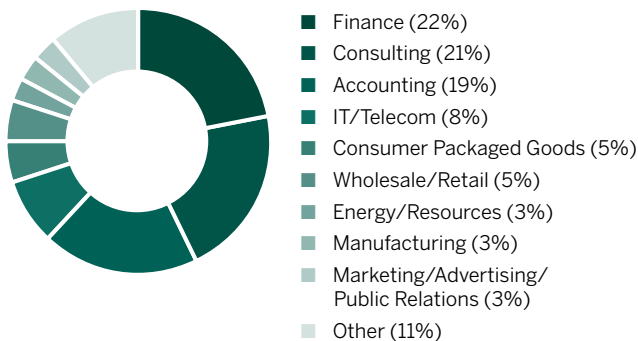
41

Per cent female

Birth by Region



Job Offers by Industry



MSc

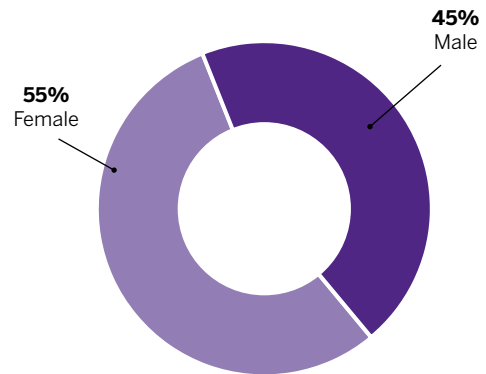
43

CLASS SIZE

52

PER CENT BORN OUTSIDE OF CANADA

Diversity – Gender



100

PER CENT OF STUDENTS EXPERIENCED 10-WEEK PRACTICUM OUTSIDE OF CANADA

2/3

OF STUDENTS CARRY A NON-CANADIAN PASSPORT

51

PER CENT OF CLASS WENT ON EXCHANGE

MBA

92

PER CENT RECEIVED FULL-TIME JOB OFFERS
(three months post graduation)

40

PER CENT WITH INTERNATIONAL WORK EXPERIENCE

4.8

AVERAGE YEARS OF WORK EXPERIENCE

Class Diversity

9	17	25	76	24
Countries of citizenship	Birth countries	Languages	Per cent male	Per cent female

19

PER CENT HAVE MORE THAN 1 DEGREE

Work Experience



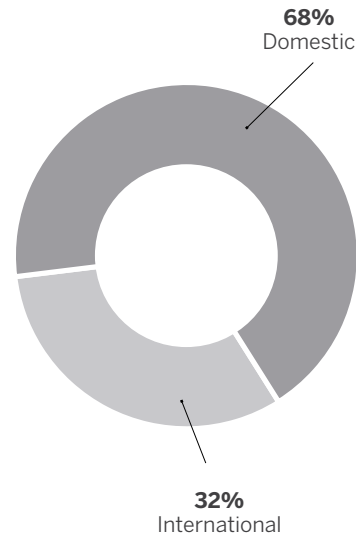
- Finance (24%)
- Professional Services (19%)
- IT/Telecom (13%)
- Manufacturing (8%)
- Energy/Resources (7%)
- Government (6%)
- Healthcare (4%)
- Education (3%)
- Other (16%)

PhD

72

NUMBER OF CURRENT PhD STUDENTS
(as of December 2013)

Diversity – International



Scholarships Received in 2013

7

ONTARIO GRADUATE SCHOLARSHIPS (OGS)

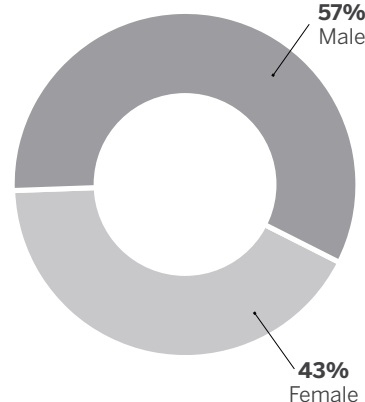
5

SOCIAL SCIENCE AND HUMANITIES DOCTORAL FELLOWSHIPS (SSHRC)

1

ONTARIO TRILLIUM SCHOLARSHIP (OTS)

Diversity – Gender



EMBA Canada

2,259

GRADUATES SINCE 1991

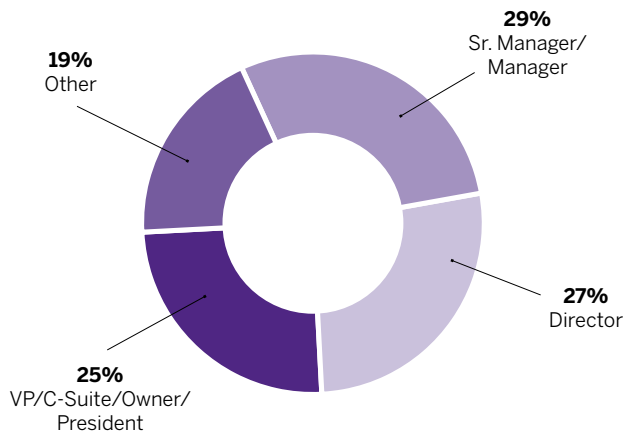
108

GRADUATES IN 2013

22

PER CENT WITH PREVIOUS INTERNATIONAL EDUCATION

Participants by Title



Participants by Industry

Finance	22%
Manufacturing/Metals/Mining	9%
Education	7%
IT	7%
Wholesale/Retail	7%
Consulting	5%
Utilities	5%
Holding Company	5%
Healthcare	4%
Not-for-profit	4%
Transportation	4%
Other	22%

Place of Residence

75
Per cent from GTA

16
Per cent from outside GTA

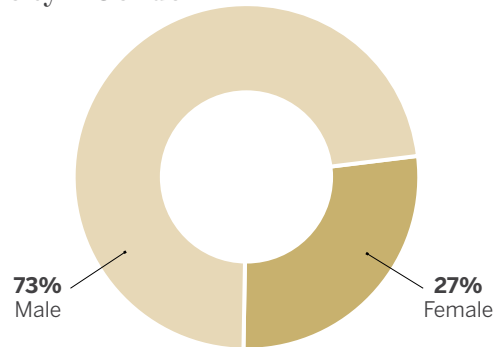
9
Per cent from outside Ontario

EMBA Hong Kong

4,669

GRADUATES SINCE 2000

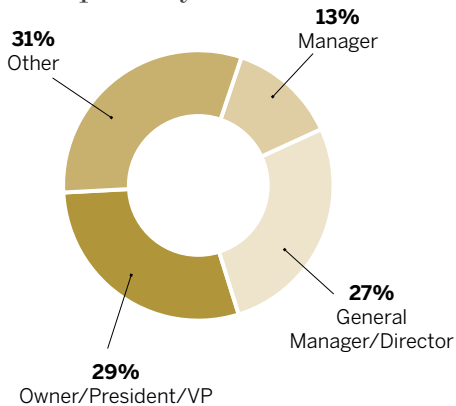
Diversity – Gender



Participants by Industry

Technology	17%	Hospitality	7%
Banking/Finance/Insurance	13%	Construction/Real Estate	7%
Industrial Service	13%	Public Sector	7%
Professional Service/Consulting	10%	Design	3%
Retail Trade	10%	Fashion/Garment/Apparel	3%
Manufacturing/Electronics	7%	Transportation/Logistics	3%

Participants by Title



Geographic Base

76
Per cent based in Hong Kong

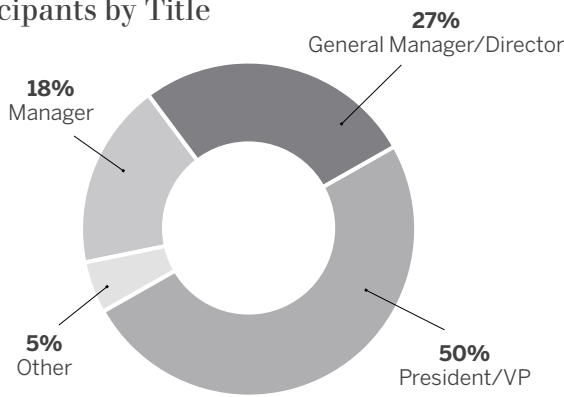
24
Per cent outside of Hong Kong

Executive Education

572

ORGANIZATIONS PARTICIPATING IN EXECUTIVE EDUCATION PROGRAMS

Participants by Title



59

CUSTOM PROGRAMS

4,914

CUSTOM PROGRAM PARTICIPANT DAYS

Participants by Industry

Manufacturing	17%
Service	16%
Finance	15%
Not-for-Profit	12%
Public	9%
Utilities	6%
Retail	5%
Transportation	5%
Consulting	5%
Construction	4%
Technology	4%
Natural Resources	2%

4,494

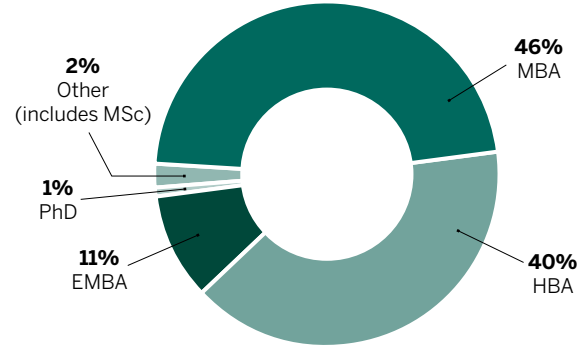
OPEN-ENROLLMENT PARTICIPANT DAYS

46

OPEN-ENROLLMENT PROGRAMS

Alumni

Degree Breakdown



7,800+

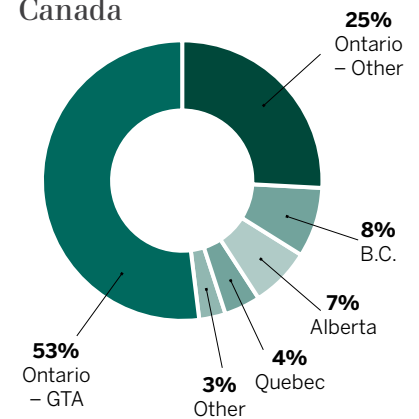
ALUMNI SUPPORTED THE SCHOOL THROUGH FORMAL VOLUNTEER ROLES, SPEAKING IN THE CLASSROOM, ATTENDING EVENTS, AND OTHER ACTIVITIES

102

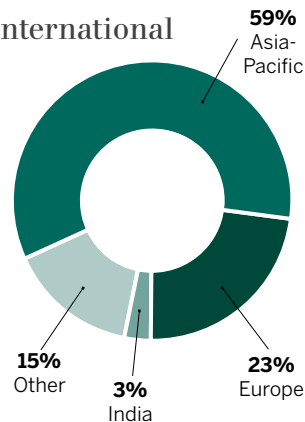
COUNTRIES

Canada	80%
International	11%
United States	9%

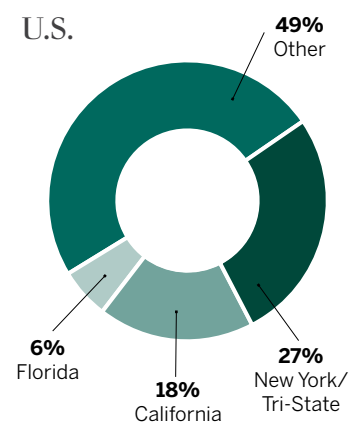
Canada



International



U.S.



Thought Leadership

The year in books

Whether developing leaders, tilting businesses in a new way or revealing secrets that give companies a competitive edge, several new books by Ivey faculty debuted in 2013.

Professor Gerard Seijts' book, **Good Leaders Learn: Lessons from Lifetimes of Leadership** (Routledge Publishing, November 2013), features interviews with more than 30 leaders in North America and Asia, including Canada's former Prime Minister Paul Martin, former General Motors CEO Daniel Akerson, and Olympic

athlete Cassie Campbell. It also provided Seijts' takeaways from the interviews and explanations of 10 paths to leadership.

TILT: Shifting Your Strategy from Products to Customers by Professor Niraj Dawar (Harvard Business Press, November 2013) created a buzz with its new approach to interacting with customers. The day after its release, *TILT* was the second (Kindle) and third (hardcover) bestselling marketing book in the world. It placed fourth on *Forbes'* list of 13 recommended readings for creative leaders in 2013.

Associate Professor Roger More also gave advice on marketing strategy by outlining how product and service bundling has given companies such as IBM, General Electric, and Magna a new edge in competitive markets. More's book, **Marketing High Profit Product/Service Solutions** (Gower Publishing Co., May 2013), explains the trend in bundling products and services to provide integrated solutions to problems rather than piecemeal offerings.





Beamish receives Western's highest research honour

Professor Paul Beamish was honoured by Western University in 2013 for his contributions to international

business research. Beamish received the prestigious Hellmuth Prize for Achievement in Research at a ceremony on May 1. Named after Bishop Isaac Hellmuth, who is regarded as Western's founder, the Hellmuth Prize is the university's highest award recognizing research achievements.

Bansal named Canada Research Chair

Professor Tima Bansal took her sustainability research to a new level by being awarded the prestigious Tier 1 Canada Research Chair (CRC) in Business Sustainability in 2013.



The Chair provides \$1.4 million over seven years to support Bansal's work in helping firms manage their financial, social and environmental risks, obligations, and opportunities.

Bansal is Director of Ivey's Centre for Building Sustainable Value and Executive Director of the Network for Business Sustainability.

Other CRC holders at Ivey include: Paul Beamish (Tier 1 International Management), Matt Davison (Tier 2 Quantitative Finance) and Greg Zaric (Tier 2 Health Care Management Science).

Ivey researchers lauded

Making their mark in findings related to corporate social responsibility and work-life balance, two professors were honoured in 2013 for their outstanding contributions to research.

Assistant Professor Caroline Flammer won the 2013 Moskowitz Prize for Socially Responsible Investing on October 29 from the Center for Responsible Business at UC Berkeley's Haas School of Business for her research in the field of sustainable and responsible investing. Flammer's winning paper found that companies' labour productivity and sales growth improved when they adopted CSR-related shareholder proposals that passed by a small margin of votes.

Professor Alison Konrad won the 2013 Rosabeth Moss Kanter Award for Excellence in Work-Family Research on October 3 from the Center for Work and Family at Boston College and the Center for Families at Purdue University for her research on the impact of work-life benefits on career success. Konrad's paper found that people who use work-life flexibility benefits were more likely to be promoted.

Ivey Publishing supports business leaders in developing countries

Ivey Publishing is making business cases accessible to the least developed countries around the world at no charge through a program called the 39 Countries Initiative. Begun in 2011, Ivey has provided these powerful tools to faculty members in eligible countries to help improve the quality of management there.

A look at the 39 Countries Initiative in 2013:

3

continents and 39 countries

547

Number of participating institutions

1,906

Number of active faculty registrations

41

Number of orders received to date

Centres & Institutes highlights

Ivey's strength in knowledge creation and thought leadership is developed through research conducted by its Research Centres and Institutes. Bringing together faculty from a multitude of academic disciplines, these Centres and Institutes focus on critical areas of research, such as leadership character, entrepreneurial startup to succession, and sustainability strategies for business.

Here are some highlights of 2013:



U.S. General Wesley Clark at the Conference on Collaboration

Ian O. Ihnatowycz Institute for Leadership

- The Institute played a key part in securing Commander Chris Hadfield, the first Canadian astronaut to lead the International Space Station, as the keynote speaker in the grand opening celebrations of the new Richard Ivey Building in September.
- U.S. General Wesley Clark was among the presenters at the Second Annual Conference on Collaboration. The invitation-only event included presentations by leaders in politics, business and the military.
- The Institute teamed with the Canadian Forces for a new course to teach teaming abilities, leadership character, and commitment to HBA students.



Pierre L. Morrissette speaks to students about entrepreneurship

Pierre L. Morrissette Institute for Entrepreneurship

- An Ivey team placed second in Canada's premier graduate business plan competition, the IBK Capital Ivey Business Plan Competition. The team's idea for a mobile optometry delivery service made it to the final round of the nine-team event in January.
- The Institute announced that Ivey will host the 34th annual Babson College Entrepreneurship Research Conference in June 2014. The conference is among the world's premier entrepreneurship academic conferences.
- The Institute and MaRS Discovery District partnered to offer a business incubator program to help entrepreneurs take their business ideas to the next level.



Asian Management Institute

Companies doing business in China deepened their knowledge about this rapidly-evolving nation through a Canada China Business Council (CCBC) workshop, hosted by the Institute. Ivey Associate Professor Shih-Fen Chen outlined the cultural differences that businesses must face in order to be successful in China.

Lawrence National Centre for Policy and Management

The Lawrence Centre launched an in-depth research project called *Future of Canadian Manufacturing*, which investigates ways governments and businesses can work together to enhance the attractiveness of Canada as a manufacturing base. The project included a conference at Ivey's Spencer Leadership Centre in November, which brought together manufacturing, federal and provincial governments, and academia to discuss strategic recommendations for government and business. A paper is planned for release in 2014.



Lawrence Centre Director Paul Boothe (right) with former Bank of Canada Governor, Mark Carney (second from the right) who gave the Thomas d'Aquino Lecture on Leadership



Alex Pourbaix,
President of Energy and Oil Pipelines at TransCanada spoke at the conference



Gary Shilling,
President, A. Gary Shilling & Co., was a keynote speaker at the conference

Ivey Energy Policy and Management Centre

Ivey students and faculty learned from industry experts on the future of the Canadian energy industry in a panel discussion. The event was organized by the Ivey Energy Policy and Management Centre, and the student-run Ivey Energy and Resources Club in October.

Ben Graham Centre for Value Investing

The principles and practices of value investing were discussed at the 2013 Value Investing Conference hosted by the Centre. Among the speakers and guests were Prem Watsa, Chairman & CEO, Fairfax Financial Holdings Ltd., Thorsten Heins, former president and CEO, Blackberry, and Gary Shilling, President, A. Gary Shilling & Co.



Left to right: Don Seymour, WOTCH; Jodi Butts, Rise Asset Development; Sandra Rotman, Sandra Rotman Foundation; Deb Matthews, Minister of Health and Deputy Premier; Anne Snowdon, Chair, International Centre for Health Innovation; and Ivey Dean Bob Kennedy

Ivey International Centre for Health Innovation

The Centre and London-based community agencies joined forces to help people with mental health or addiction challenges launch their new business ventures. The groups launched Rise Asset Development London, a subsidiary of the Toronto program founded in 2009 by Sandra Rotman, wife of Western Chancellor Joseph Rotman. The program was supported by the Rotman School of Management and the Centre for Addiction and Mental Health (CAMH).

Global Community

Celebrating the new Richard Ivey Building

Ivey alumni, faculty, staff, and corporate partners came together to celebrate the grand opening of the new building. It was a fitting tribute to their generosity.

Designed by Hariri Pontarini Architects and with construction managed by the EllisDon Corporation, the building finds its architectural inspiration from a geological structure called a geode and meets LEED Gold certified construction standards. Some of the building features include:

- 640-seat BMO Financial Group Auditorium
- 20 classrooms designed for teaching Ivey's Case-Method of Learning
- 52 traditional breakout rooms
- C.B. "Bud" Johnston Library
- Brock Pavilion
- Leading-edge teaching and learning technology

At the building's grand opening ceremonies, Ivey students, faculty, and staff were joined by Western officials, federal and provincial government partners, and many distinguished alumni — who all made significant contributions toward the building.

The \$110-million facility received \$25 million in funding provided by the Government of Canada's Knowledge Infrastructure Program and \$25 million through the Ontario Government's 2009 Budget as part of efforts to help modernize facilities and boost long-term research and skills training capacity. Western University provided \$22.5 million and \$38.5 million came through private sector support.





[READ MORE ABOUT THE RICHARD IVEY BUILDING](#)

Read Ivey's 90-year history book called *Learning to Lead*. You'll find the new edition, created especially for Ivey's grand opening celebrations, at: go.ivey.ca/iveytrading or read the online version at: go.ivey.ca/history

Take a look at the media coverage from around the globe here: go.ivey.ca/buildingnews

Discover more at our new building website, digital tour and an online guide book that provides information on the building's proudly-held LEED Gold Certification. Go here for more: go.ivey.ca/ournewhome



Global Ivey Day

Approximately 3,000 alumni, students, staff, and faculty, celebrated all things Ivey at the fourth annual, and most successful ever, Global Ivey Day on November 14.

53

FORMAL EVENTS

32

CITIES

1,206

STUDENTS

1,860

ALUMNI

150

ALUMNI VOLUNTEERS

100+

USERS CONTRIBUTED AT LEAST 500 COMMENTS AND PHOTOS VIA SOCIAL MEDIA WITH #GID2013

View photographs from around the world on the Global Ivey Day Facebook page: facebook.com/iveyday

Breaking new ground in Ivey's Campaign for Leadership

Set the most ambitious fundraising target in Ivey's 90-year history. Then exceed it.

That's just what Ivey's alumni, friends, and corporate partners did in a big way in June, raising \$206 million for the Campaign for Leadership. The total contributions – the largest fundraising amount in the School's history – surpassed the Campaign's \$200-million goal.

The many initiatives supported by the campaign included new Chairs, Professorships and Fellowships, HBA and MBA scholarships, and increased support for academic research and Centres and Institutes.

At a celebration on June 10 for campaign volunteers and donors, former Dean Carol Stephenson thanked the 7,128 donors, including 185 individuals who contributed \$100,000 or more, for making the campaign a success. Stephenson said their investments will make an impact on every area of the School.

"They have provided tremendous leadership and, most importantly, they have enabled us to dream big dreams," she said.

Stephenson also attributed the campaign's success to the dedication of Ivey's Campaign Cabinet members.

\$206,000,000
INVESTMENT SECURED OVER 7 YEARS



Alumni, friends, and corporate partners raised \$206 million for the Ivey Campaign for Leadership. View the video at go.ivey.ca/campaign, which received a MarCom (Gold) Award.

Campaign Cabinet

Honorary Chairs

Purdy Crawford Counsel
Osler Hoskin & Harcourt LLP

Peter Godsoe Former
Chairman & CEO
Scotiabank

Richard M. Ivey Family

Co-Chairs

Arkadi Kuhlmann HBA
'71, MBA '72 Chairman
& CEO *ZenBanx*

Pierre Morrissette MBA
'72 Executive Chairman
& Founder *Pelmorex
Media Inc.*

Joe Shlesinger MBA
'86 Managing Director
Callisto Capital LP

Vice Chairs

Don Archibald MBA '85
Chairman *Cequence
Energy Ltd*

Don Bailey HBA '84
Chairman & CEO *Triton
Investments Company*

Laurie Campbell MBA
'89 Managing Director
Merrill Lynch Debt Capital
Markets *Bank of America
Merrill Lynch*

Sylvia Chrominska HBA
'75 Chair *Scotiabank
Trinidad & Tobago Ltd.
and Scotia Trust and
Merchant Bank &
Chair Scotia Group
Jamaica Ltd*

George Cope HBA '84
President & CEO *BCE Inc.
and Bell Canada*

Darin Deschamps HBA
'87 Deputy Head –
Investment Banking
National Bank Financial

Michael Hill HBA '89
Managing Director &
Global Co-Head Natural
Resources and Power
Group *Nomura Securities*

Jim Hunter MBA '76
Chairman & CEO
NexGen Financial

Richard W Ivey HBA '72
Chairman & CEO *Ivest
Corporation*

Donald K. Johnson MBA
'63 Member – Advisory
Board *BMO Capital
Markets*

Michael Kanovsky MBA
'73 President *Sky
Energy Corporation*

Daniel Lam EMBA '00
Managing Partner
*Hampton Securities
(Asia) Limited*

Claude Lamoureux
Former President &
CEO *Ontario Teachers'
Pension Plan*

Gilles Lamoureux MBA
'66 Former Senior Advisor
*Ernst & Young Orenda
Corporate Finance Inc.*

Stephen Lister MBA
'85 Managing Partner
Imperial Capital Group

Jon Love HBA '76
Managing Partner
KingSett Capital Inc.

Tim MacDonald HBA '81,
MBA '88 Limited Partner
*Transaction Advisory
Services Ernst & Young*

Donald McDougall MBA
'61 President & CEO
*Rambri Management
Incorporated*

Doug McGregor HBA '79,
MBA '82 Co-Group
Head Investor &
Treasury Services
RBC Capital Markets

Adam Waterous HBA '84
Vice-Chairman – Global
Head of Investment
Banking, *Scotia Capital
Incorporated* & Head,
Scotia Waterous

Ivey's lifelong impact leads to lifetime giving

Walk in the south entrance of the Richard Ivey Building. Or stand before the staircase in the Grand Hall.

At each of these locations are artfully designed walls that pay tribute to the generosity of Ivey alumni, friends and corporate partners who have contributed to the School's growth and success over its 90-year history.

Never before has the School had a space grand enough to appropriately honour the more than 600 people who have contributed \$25,000 or more over the course of their lifetime. These donors embody the School's mission to contribute to the societies in which they operate and serve as exceptional reminders of the lifelong relationships formed at the Business School.

A lifetime of giving comes from the immense impact Ivey has had on one's career and life. That's what has motivated many of our lifetime supporters to return the favour.

"I think both Nan and I benefited tremendously from doing our MBA at Ivey – both professionally and personally," said Michael Bernstein, MBA '96, President and Chief Executive Officer, Capstone Infrastructure Corporation, who, together with his wife, Nan DasGupta, also MBA '96, have both supported Ivey since they graduated. "Giving back on a regular basis allows the School to have the resources to have a similar impact on the next generation of students."

DasGupta described the Ivey experience as a "trajectory changer" for the couple.

"It was a very meaningful time for us and changed the trajectory of our careers on so many dimensions," explained DasGupta, Partner and Managing Director, Boston Consulting Group of Canada. "So as you have the means to contribute, you really have to look at where to give back. Ivey was certainly a life changer for us and it was a very good fit for us personally."

Ivey's impact on life and career is also very much a part of what has motivated W. Keith Smith, MBA '60, to give faithfully to the Business School for more than four decades.

Smith graduated from the University of Saskatchewan with an accounting degree and then apprenticed to become a chartered accountant. "The move to Western and Ivey was really an eye opener for me. It took me out of the world of accounting and introduced me to general business," said Smith, now retired. "It was a real milestone in my life and one that contributed greatly to the success I've enjoyed over the years."

As a long-time supporter, Smith has always looked for ways to invest in Ivey's future.

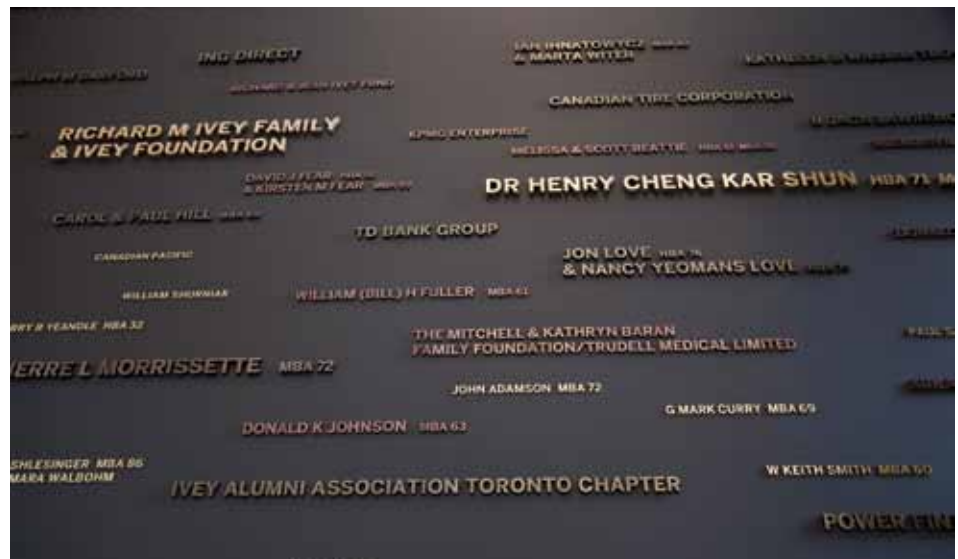
"In my giving here and elsewhere I've always tried to support the leadership in what they're trying to do. I haven't really thought about specific gifts, except for my most recent gift for the new building. I've really just tried to support the School and contribute to the excellence of the organization."

After more than 30 years since graduation, Pierre Lapointe, MBA '83, continues to feel the impact of the Case-Method of Learning. "I took a course recently and they were using a few cases, and one of them was written by Ivey. So 30 years later, here I was taking a totally unrelated course and was pleasantly surprised to find that it included an Ivey case. It was validation of my earlier decision to continue to support case writing and case development."

Lapointe, Chairman of the Executive Committee of Jarislowsky Fraser Ltd, had never experienced anything like the case method before or since his time at Ivey. "One of my biggest takeaways was the group dynamics and the whole interaction with other people who were in the same position as you," Lapointe explained.

This experience has motivated him to give back consistently since 1999, a practice that is built on his personal philosophy of how important it is, when you're able, to support those organizations that have had a lasting impact on your career.

While their Ivey experience is as unique as the individual themselves, the outcome is the same: when the impact lasts a lifetime, the giving does too.



A Message from the Campaign Co-Chairs

Ivey's donors: A source of inspiration.

When Commander Chris Hadfield helped us celebrate the opening of our state-of-the-art new building in September, he told how he dreamed at a very young age of being an astronaut. He then revealed the highlights of living that dream.

One message he left behind is that dreams, no matter how big, can come true.

When we conceived of the Campaign for Leadership in 2006, our dream was to reaffirm our position as the undisputed leader in business education in Canada, and be known as a world-class centre of excellence in teaching, research and case writing. Carol and her team at the School knew what needed to be done to achieve this, but she also knew Ivey needed significant resources to do it. When we officially launched the Campaign – which, at the time, was incredibly audacious in its objective – we knew we had the overwhelming support of alumni and friends behind us, and we watched our shared dream become a reality.

Achieving dreams takes inspiration. And, thanks to the extraordinary generosity of

our alumni and friends, there are sources of inspiration everywhere at the Ivey Business School.

That inspiration is the essence of our \$200-million Campaign for Leadership which successfully concluded in June, raising \$206 million. This achievement was a proud moment, not only because it was the School's largest fundraising effort to date, but because it demonstrated the depth and breadth of our alumni and friends' commitment to the next generation. More than 30 per cent of all Ivey alumni made a gift to the Campaign and 185 donors gave gifts of \$100,000 or more. This is an incredible example of our alumni and friends stepping up for the next generation.

From increasing the number of HBA and MBA scholarships, creating new Chairs, Professorships and Fellowships, supporting academic research, centres and institutes to building a state-of-the-art new facility, the generosity of our donors sends a powerful message to our young people. They believe in them and want to give them the resources they need to succeed.

By contributing to the Campaign, our donors have created new opportunities for the next generation of leaders and built the resources that will enable Ivey to respond to opportunities and challenges in the future. The impact of these gifts is the true measure of success. Thanks to the generosity of our donors, Ivey has been able to:

- Create and name 17 new Chairs, Professorships and Fellowships at Ivey;
- Increase the number of HBA scholarships by 500 per cent;
- Increase the number of MBA scholarships by 400 per cent;
- Raise \$30.5 million to support academic research, centres and institutes, including the creation of the Pierre L. Morrissette Institute for Entrepreneurship and the Ian O. Ichnatowycz Institute for Leadership;
- Increase the Ivey endowment by 72 per cent;
- Increase the Annual Fund by 40 per cent;
- Increase new legacy donors by 100 per cent.
- Construct a \$110-million world-class building, bringing together HBA, MBA, MSc and PhD students and faculty under one roof; and
- Establish a campus in the heart of Toronto's financial district, gaining 50 per cent of the market share of the GTA Executive MBA market.

Thanks to your generosity and commitment, Ivey is well positioned to begin an exciting new chapter in its 90-year history of leadership in business education. It is with our sincere thanks we acknowledge the myriad of volunteers including our dedicated Campaign Cabinet and donors who made 2013 an extraordinary year to celebrate. You have inspired us throughout this Campaign and continue to inspire us to dream big when it comes to the next generation of leaders.

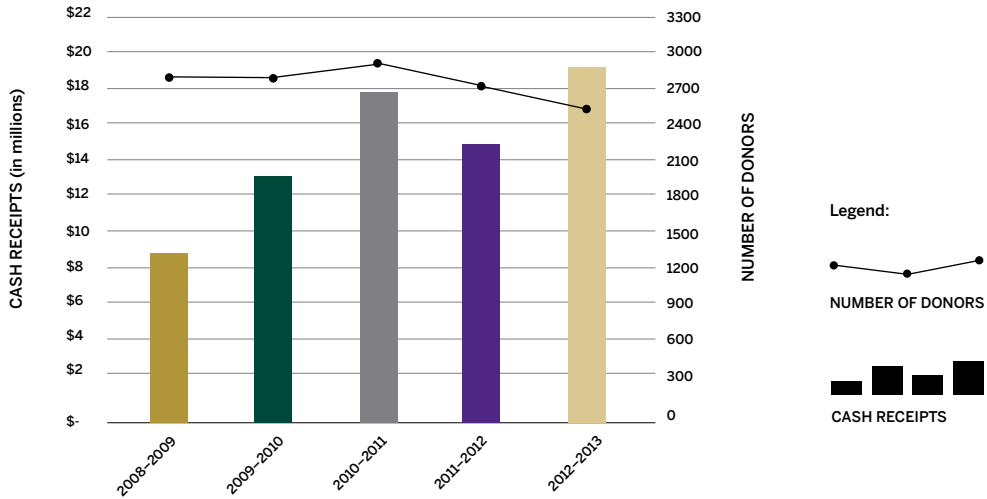
Sincerely,

Arkadi Kuhlmann, HBA '71, MBA '72
 Pierre L. Morrissette, MBA '72
 Joe Shlesinger, MBA '86



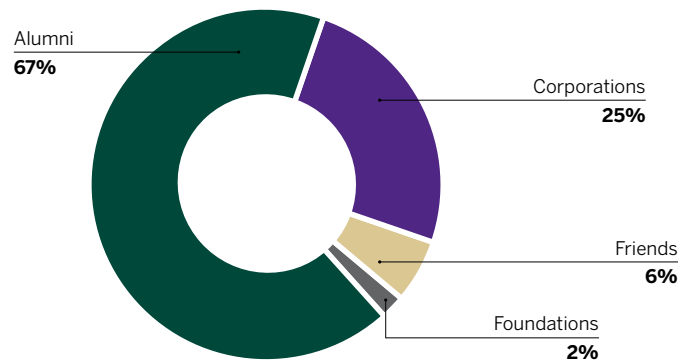
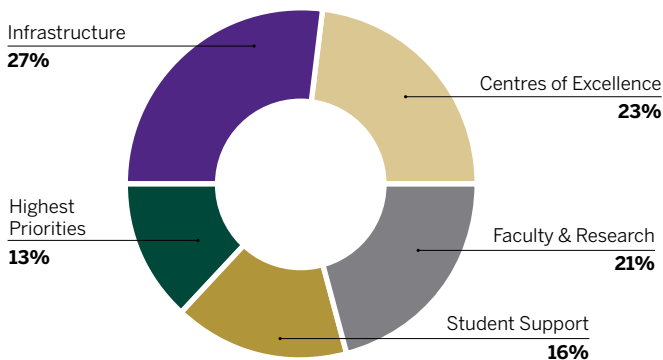
Campaign Co-Chairs pictured left to right: Pierre L. Morrissette, Joe Shlesinger, and Arkadi Kuhlmann

Investing in the Next Generation



<i>Designation</i>	2013 Receipts (\$)
Infrastructure	5,043,478
Centres of Excellence	4,317,179
Faculty & Research	3,978,248
Student Support	3,010,585
Highest Priorities	2,436,332
TOTAL	\$18,785,822

<i>Source</i>	2013 Receipts (\$)
Alumni	12,567,270
Corporations	4,703,176
Friends	1,068,099
Foundations	447,277
TOTAL	\$18,785,822



Nondini Chakrabarti MBA '13 Associate RBC Wealth Management

Andy Chan* EMBA '08 Group Financial Controller Natural Beauty Bio-Technology Ltd

Amy Childs HBA '09 Manager – Financial Education & Wellness RBC Financial Group

Joan Dal Bianco* EMBA '07 Vice President Global Anti-Money Laundering TD Bank Group

Christopher Emery EMBA '04 Director Business Development Cisco Systems

Ian Goshko* HBA '05 Consulting Manager Change & Talent Management Accenture Inc

Dr. Nicole R Haggerty HBA '89 PhD '04 Associate Professor Ivey Business School

Billy Hennessey HBA '06 President Oxford Beach and RoyalPak

Amanda Hsueh HBA '06 Marketing Manager Cheerios General Mills Canada Inc

Eric Jensen MBA '89 Founder Holdsworth Advisory Services

Darren Johnston MBA '99 Founder & CEO Dormie LLC

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Sabrina Kumar Ceccarelli* HBA '06 Associate Torsys

Edwin Lee MBA '04 Vice President – Strategy Klick Health

Peter Lowas MBA '10 Associate Corporate Credit – Investment Banking TD Securities Inc

Raveena Maheshwari MBA '07 Senior Manager Strategic Initiatives/CRM & Information Management RBC Financial Group

Anthony Mar MBA '94 CEO & President Cliniconex Inc

Jordan Martens HBA '04

Hugh McMullan EMBA '09 Wealth Advisor & Associate Portfolio Manager BMO Nesbitt Burns

Jennifer McNaughton* HBA '86 MBA '91 Senior Manager – Alliances DMTI Spatial

Robb McNaughton* LLB/MBA '00 Partner Borden Ladner Gervais LLP

Mike Myre EMBA '09 Owner Myre Insurance Ltd

Michael Quinn MBA '02 Senior Vice President Energy & Resources Royal Bank of Scotland

Stanley Rodos HBA '07 President Stonetile WOOD

Ian Rosen HBA '11 Consultant SECOR Consulting (Strategic Services) KPMG Enterprise

Parag Saigaonkar MBA '94 Regional Managing Director Deloitte Consulting India Pvt Ltd Deloitte & Touche LLP

Vania Sakelaris EMBA '12 Senior Director – Health System Integration Design Toronto Central Local Health Integration Network

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Sunil Talwar EMBA '12 Director – ICT Operations Chinese International School

Kamana Tripathi MBA '07 Vice President Office of the Chief Operating Officer TD Securities Inc

Anton Vidgen* HBA '06 Senior Director Customer and Technology Air Canada rouge

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Dale Zhang HBA '10 Associate M & A The Gores Group

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Graham Scott President Graham Scott Strategies Inc

Catherine Seguin EMBA '97 Vice President International Affairs Hospital for Sick Children

Shirlee Sharkey President & CEO Saint Elizabeth Health Care

Dr Calvin Stiller President Stilco Corporation

Dr Michael Strong Dean Schulich School of Medicine & Dentistry Western University

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Dale Weil Senior Vice President Integrated Healthcare & Pharmaceutical Solutions McKesson Canada

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Jalynn Bennett President Teck Resources Ltd

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Anthony Ferrari* MBA '98 Senior Vice President Forum Equity Partners

Giles Gherson Deputy Minister Ontario Ministry of Consumer Services

Blake Goldring Chairman & CEO AGF Management Ltd

Carolyn Lawrence President & CEO Women of Influence Inc

The Hon Anne McLellan Counsel Bennett Jones LLP

Stephen Poloz Governor Bank of Canada

Jeffrey Simpson* Columnist The Nation The Globe and Mail

Carol Stephenson Former Dean Ivey Business School

Vic Young* MBA '68 Corporate Director BCE

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Roland Horst LLB/MBA '83 CEO and Director CBay Minerals Inc

Ian Ihnatowycz MBA '82 President and CEO First Generation Capital Inc

Robert Kennedy Dean Ivey Business School

Stephen Mader Vice Chairman & Managing Director, Board Services Practice Korn/Ferry International

Amos Michelson Chairman Kardium Inc

Jeffrey Orr HBA '81 President & CEO Power Financial Corporation

Michael Rolland HBA '79 President & CEO Borealis Infrastructure

Gerard Seijts Professor – Organizational Behaviour & Executive Director – Ian O Ihnatowycz Institute for Leadership Ivey Business School

Bill Troost MBA '75 President/Founder Peel Plastics Limited

Mac Van Wielingen HBA '75 Co-Chairman/Director/Co-Founder ARC Financial Corporation

Catherine Zahn President & CEO Centre for Addiction and Mental Health

*Indicates members who stepped down during 2013

Lifetime Giving

Recognizing Ivey's most generous supporters who have given the School \$25,000 or more cumulatively. This list reflects lifetime giving to Ivey as of December 31, 2013.

\$10,000,000 +

Dr Henry Cheng, HBA '71, MBA '72
Richard M Ivey Family & Ivey Foundation

\$5,000,000 – \$9,999,999

Anonymous
Pierre L Morrissette, MBA '72
Tangerine

\$2,000,000 – \$4,999,999

Anonymous
The Ralph M Barford Foundation
BMO Financial Group
Canadian Tire Corporation Limited
Corus Entertainment
Great-West Life, London Life & Canada Life
Carol & Paul Hill, MBA '69
Ian Ilnatowycz, MBA '82 & Marta Witer
Ivey Alumni Association Toronto Chapter
The Late R Jack Lawrence, HBA '56
Jon Love, HBA '76 & Nancy Yeomans Love, HBA '76
Paul R MacPherson, MBA '63
Power Financial Corporation
RBC
C John Schumacher, MBA '84
Scotiabank
TD Bank Group
Kathleen & William Troost, MBA '75

\$1,000,000 – \$1,999,999

Anonymous
Anonymous
The Mitchell & Kathryn Baran Family Foundation / Trudell Medical Limited
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MBA 1994

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MBA 1998

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& FUNDRAISING
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Low, Gurd Sanghera,
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Simmonds
Stephen Martin
Shawn Melito
Momchil Momchilov
Liane Orsi
Matthew Paget
Jay Perry
Benjamin Rodney
Kate Romany

Douglas Sage
Elliot Scherer
 Rishi Sood
 David Southwell
Jessica Shi & Dev Srinivasan
 Paul Szabunio
 Pearl Tam
 Susan Tamir
 Josephine CH Teo
 Mike Terrigno
 Helena Tigert
 Francis Vanden Hoven
 Charles & Sylvia Walker
 Andrew Wolch
 Janice Wranich
 Dion Yungblut
 John Zanin
 Leona Zhang
 Lisa Zhao

MBA 2004

TOTAL: \$22,065
 PARTICIPATION: 7%

Ivey Society, Deans' Circle

Dustin Wen

Ivey Society, Benefactor

Anonymous
Daniel Barnholden
 Larissa Chaikowsky
 Sean Chaudhry
 Steven Hansen
Joseph Lo
Sean Naylen

Other Annual Fund Contributions

Anonymous
 Anonymous
 Anonymous
 Anonymous
 Anonymous
 Hilary & Glen Barisoff
David Barrett
Stefan P Bortolussi

Jason Chan
 Ben Chow
 Saree Ghosh
 Raghbir Gill
 Michael Lai
Edwin Lee
 Chris Lumley
Lee Merovitz
 Richard P F Roberts II
 Zafar Salim
Elaine Shiu (Lui)
 Matthew Simpson
 Vineet Singh
 Andrew Smith
 Colin Stairs
Benjamin Tan
 S & A Taneja
 Craig Trendel
 Jian Xu
 Ruogu Yao

MBA 2005

CLASS AGENTS: LISA (CLEARY) REID, DAN ROWE

TOTAL: \$8,177
 PARTICIPATION: 9%

Ivey Society, Benefactor

Lora & Dylan Hardy

Ivey Society, The First Decade Society

Jared Bettridge

Other Annual Fund Contributions

Anonymous
 Anonymous
 David Arnaud
Mike Brydson
 Paul Chapman
Kyle Chow
 Christopher Cowan
Prakash David
Adam Dean
 Graham Eisenhauer
 Greg Grant
Matthew Hall
Mark Healy
 Sandeep Kawadkar
Andrew & Duska Kennedy
 Jackie Kwong Leung
 Robert & Amanda Levine
 Christopher Madan
 Colin Moore
 Alexander Pak
 Becky Perez
 David Resnick
 Dan Rowe
Robert Scobie
 David Sloane
 Greg Stewart
 Wendy Taylor
 Stephanie Taylor Coughlin
 Sharon Telem
Joe Thacker
 Mark Tomek
Gregory Worsnop

MBA 2006

CLASS AGENT: CLARE AKER

TOTAL: \$7,580
 PARTICIPATION: 7%

Ivey Society, Benefactor

Matias Gancberg
 Chris & Corina Guillon
 Christie Love Thomas & Jeff Thomas

James Obright

Other Annual Fund Contributions

Anonymous
 David Bassin
 Natalie (Edwards) Bisset

Albert Chang
 Trevor Davison
 Lisa Dymond (Wiens)
 Min He
 Grace How
 Everton Lewis
 Dongmei Li
 Holiday Li
 Michael D Lloyd
Shane O'Farrell
 Paula Schutz
 Kenric S Tyghe
Chen Yang

MBA 2007

TOTAL: \$7,676
 PARTICIPATION: 5%

Ivey Society, Benefactor

Michael Liebrock
 Darwin Smith
 Vijay Viswanathan

Ivey Society, The First Decade Society

Efrem Berman

Other Annual Fund Contributions

Anonymous
 Bhinder Atwal
 Jonathan Belair & Heather Tobin
 Frank Callele
 James Chen
 Gina Chong
 Riccardo Cosentino
 Bala Gopalakrishnan
 Jacqueline Green
 Jing Guo
 Geoffrey Hewitt
 Alexander Markin
 Nigel McNabb
 Siddharth Mitra
 Suraj Raythatha
 Krista Schiestel
Ilna Valo & Dr Josh Silvertown
 Haiping Sun
 Michael Tevel
 Blaine Woodcock

MBA 2008

CLASS AGENTS: ANUJ CHANDARANA, IRFAN DAYA, TREVOR HAND, LYND SAY PASSMORE

5TH REUNION SOCIAL COMMITTEE: Diana Chan, Irfan Daya

TOTAL: \$2,951
 PARTICIPATION: 3%

Ivey Society, Benefactor

Ryan Kalt

Ivey Society, The First Decade Society

Stephen Stewart

Other Annual Fund Contributions

Colin Bogar
 Trevor Hand
 Mariam Hashmi
 Michael Hornby-Smith
 Nick Kuzyk
 Matthew LeQuelenec
Aaron Minocha

MBA 2009

CLASS AGENT: CHRIS LAU

TOTAL: \$2,950
 PARTICIPATION: 3%

Ivey Society, The First Decade Society

Kevin Callahan
 Rob Hales
 Christopher Lau
 Heather Tobin & Jonathan Belair
 Ashish Vashisht

Other Annual Fund Contributions

Jonathan Goldberg
 Shafeen Mawani
 Tory McKillop
 Joseph Mocanu

MBA 2010

TOTAL: \$2,785
 PARTICIPATION: 6%

Ivey Society, The First Decade Society

Roberto de Leo
 Andrea Dean
 Deborah A M Lucas
 Fraser Wiswell

Other Annual Fund Contributions

Anonymous
 Noor Al-Koutoubi
 Elizabeth Anton
 Sasha Bhan
 Patrick Davis
 Kyle D'Silva
 Derrick Fournier
 Ryan Goren
 Dillon Johnson
 Adir Koschitzky
 Meena Merali
 Jonathan Smithson
 Shanti Suppiah
 Elizabeth A Suske

Ivey Society Leadership Levels	
\$10,000+	Founders' Circle
\$5,000-\$9,999	Deans' Circle
\$2,500-\$4,999	Patron
\$1,000-\$2,499	Benefactor
\$100-\$999	The First Decade Society

MBA 2011

CLASS AGENT: CYRUS ZAHEDI

TOTAL: \$3,260
 PARTICIPATION: 5%

Ivey Society, The First Decade Society

Neha Bhasin
 Chris Casey
 Arvind Chahal
 Kristen Cornell
 Diana Di Luca
 Andrew Isaac
 Katie Anne MacInnis
 Joseph Tai

Other Annual Fund Contributions

Karime Abdel-Hay
 Victor Diab
 Razy Farook
 Daniel Giacinti
 Erich L Isopp
 Jen Lomax
 Gunpreet S Rekhi
 Chris D Richard
 Caleb Yong

MBA 2012

TOTAL: \$3,153
 PARTICIPATION: 9%

Ivey Society, Founders' Circle

Christine & David Wood

Ivey Society, The First Decade Society

Anonymous
 Anonymous
 Robert Browne
 Robert Clarke
 Jonathan Del Rosario
 Sarah Draper
 Gaurav Garg
 Griffin A Gettas
 Shady Ghattas
 Mark Gilbert
 Ritika Goel
 Tom Halton
 Michael Holmes
 Shilpa Joshi
 Rakan Khalid
 Jean Kwong
 Eriver Muwanguzi
 Kaushik Ramakrishnan
 Darlene Santos
 Siddarth Subramani

Donna Tin
 Elizabeth Verdone
 Sina A Zere

Other Annual Fund Contributions

Justin Chen
 Andrew Dixon
 Michael Kenigsberg
 Brent Osborne

MBA 2013

TOTAL: \$3,275
 PARTICIPATION: 10%

Ivey Society, The First Decade Society

Anonymous
 Anonymous
 Ella Berlyand
 Stephanie Breitman
 Ashmit Chaudhry
 Sharon Chiu
 Tiffany Marie Co
 John Foley
 Niousha F Ghazni
 Ajay Gopal
 John H Hibberd
 Rebecca Ho
 Nidhi Kataria
 Karim Lallani
 Jordan MacKenzie
 Shrikesh Majithia
 James Manning
 Clarke Markle
 Akash Mayur
 Shane McAdam
 Kristian Medri
 Mauricio Montes de Oca
 Charles-Edouard Morin
 Christopher Norwood
 Smruti Patel
 Yasmin Pestonji
 Bojan Ridjosic
 Priya Trivedi

MSc 2013

Ivey Society, The First Decade Society

Anonymous
 Carolyn Burns
 Noeleen Saldanha
 Victor Xu

Other Annual Fund Contributions

Kevin Doodnath
 Jing Wang

EMBA & VEMBA



In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

EMBA 1993

Ivey Society, Deans' Circle

Laura Gainey & Richard Clark

Ivey Society, Benefactor

Corrine & Tom Greco

EMBA 1994

Ivey Society, Founders' Circle

Janet De Silva

Other Annual Fund Contributions

Janet E Heisey

Gary Krikler

EMBA 1995

Pamela E Stevenson

EMBA 1996

Ivey Society, Benefactor

Lindy & George Small

Other Annual Fund Contributions

David Craig

Ronald Fink

Julian Sellers

EMBA 1997

Ivey Society, Founders' Circle

Lana & Tim Hockey

Ivey Society, Benefactor

David C Edwards

Beth Shaw

Other Annual Fund Contributions

Anonymous

EMBA 1998

Derek Gould

Dariusz Piotrowski

Mary F Whittle

EMBA 1999

Ivey Society, Founders' Circle

Luc Vanneste

Other Annual Fund Contributions

Anonymous

Michael Aniballi

Alexander Chan

Cameron Moffatt

EMBA 2000

Perry Lea

Patricia & Chun-pong Ling

Agako Nouch

Frank Sartor

EMBA 2001

Ivey Society, Benefactor

Cameron Bramwell

Other Annual Fund Contributions

Anonymous

Robert McGillivray

Candy Tang

Alan Uffelmann

EMBA 2002

Ivey Society, Benefactor

Dan Vickery

Other Annual Fund Contributions

Harvey Naglie

EMBA 2003

Winnie Chu

Claudio De Vincenzo

John Mountain

Ivana Sprongl

EMBA 2004

Ivey Society, Founders' Circle

Blackburn Family

Ivey Society, Benefactor

Dr Doreen Yee

Other Annual Fund Contributions

Anonymous

Anonymous

Len Copeland

Christopher Emery

Lynette A F Hines

Lori Kirkpatrick

Maura Paré

Daniel Sin

EMBA 2005

Anonymous

Judy Yuet Choi Fong (HK)

Stephen Leach

Virginia Sanchez

Timothy Stanley

EMBA 2006

Ivey Society, The First Decade Society

Peter Caldwell

David Liao

Other Annual Fund Contributions

Andrew Bartley

William Ross

EMBA 2007

Ivey Society, The First Decade Society

Nina Layla Chadha

Other Annual Fund Contributions

Debbie & Joe Compeau

Adrian Pavone

Ryan Rodrigues

EMBA 2008

5TH REUNION SOCIAL COMMITTEE:

Elissa Beckett, Tami Kjerulf,

Nancy Patterson, Craig Pitchell, Karin Schnarr

Ivey Society, The First Decade Society

Edward C Glavina

Other Annual Fund Contributions

Chan Yan Kwan Andy

Daniel Crosthwaite

Gilles Gagnon

Jason Limongelli

Michele Parkin

EMBA 2009

Ivey Society, Patron

Hugh McMullan

Ivey Society, Benefactor

Peter Yuen (HK)

Other Annual Fund Contributions

Ian Elliott

John P Fleet

Michel Myre

Bruce Reid

EMBA 2010

Ivey Society, Deans' Circle

Peter Johnson

Yiu Kwok Ringo Ng (HK)

Ivey Society, Benefactor

Lynda & Russ Bruch

Ivey Society, The First Decade Society

Mike Longo

Lawrence Tomlin

Other Annual Fund Contributions

Marco Acchione

Steven Bottero

Mike Chisholm

Marius Dobre

Zack Fuerstenberg

Neeraj Garg

Olivia & Cyril Pesayco

Anita Saulite

Bradley Wamboldt

EMBA 2011

Ivey Society, Benefactor

Stephen E Coote

Yonghui Li

Ivey Society, The First Decade Society

Matt Ambrose

John Henderson

Sandra Henkel

Peter Yang

Other Annual Fund Contributions

Anwar Bawangaonwala

Irena Cerovina

Dan Dragoman

Kate Harrington

The Paolino Family

Stephen Sandre

EMBA 2012

Ivey Society, The First Decade Society

Anonymous

Rocio Alejandre

Roberto Bowrah

Allen Karakatsanis

Sunil Talwar

Other Annual Fund Contributions

Hanif Ladha

EMBA 2013

John Trikola

VEMBA 1997

Ivey Society, Benefactor

Barry L Wilks

VEMBA 1998

Ivey Society, Benefactor

Leslie Stephenson

Other Annual Fund Contributions

Blaine Dalby

David McElhanney

Nagib Premji

VEMBA 1999

Ivey Society, Benefactor

James Cunningham

James Zunti

Other Annual Fund Contributions

Jacques Blais

Kathy Munro

Patricia L Sproat

VEMBA 2000

Ivey Society, Benefactor

Stanley L C Carr

Other Annual Fund Contributions

Suzanne Gouin

VEMBA 2001

Ivey Society, Patron

Judy Fairburn

Ivey Society, Benefactor

Darcy Brede

Other Annual Fund Contributions

Anonymous

George Davidson

Bruno Demers

VEMBA 2002

Yves Menard

John P Leidl

HBA



In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1943

Harry Barons

HBA 1945

Anonymous

HBA 1946

Herbert Ballantyne
Carl Woodward

HBA 1947

Ivey Society, Founders' Circle
Dr Richard M Ivey

Other Annual Fund Contributions
Robert Beacom

HBA 1949

Ivey Society, Benefactor
George B Turnbull

Other Annual Fund Contributions
Neil Armstrong

HBA 1950

Ivey Society, Benefactor
Richard Sharpe

Other Annual Fund Contributions
Herbert McKegney

HBA 1951

Ivey Society, Benefactor
Herbert Stein

Other Annual Fund Contributions
Fred Bradley
Edward Milliken
Chuck Noltie

HBA 1953

60TH REUNION SOCIAL COMMITTEE: Gil Allsop, Fred Berlet, James Fleck, Donald Moffatt

Ivey Society, Founders' Circle
Robert E Hubling

Ivey Society, Deans' Circle
Cameron Calder
Hugh Morris

Ivey Society, Benefactor
Margaret & Jim Fleck
Don Moffatt

Other Annual Fund Contributions
Michael Ashton
Roger Doe
Walter Murray

HBA 1954

Ivey Society, Founders' Circle
Gerald Knowlton
Paul Murray

Other Annual Fund Contributions
Judith Aikman
John Johnston
Douglas Page
Alan Querney
The Late Ronald Ray
Frank W Rowden
Richard Tafel

HBA 1955

Ivey Society, Founders' Circle
Keith R Halpenny

Ivey Society, Benefactor
M Bruce Deans
Hon Donald R Getty

Other Annual Fund Contributions
Anonymous
Robert Hendry

HBA 1956

Ivey Society, Founders' Circle
The Late Robert O Stoner

Other Annual Fund Contributions
Anonymous
Ronald Collyer
Hugh John Cook
Shirley & Bill Eichenberg
Mary B (Gemmell) Francis
Mary McGee
Darrel McLaughlin
Roy Steel

HBA 1957

Ivey Society, Benefactor
Ronald Poth

Other Annual Fund Contributions
Paul Condon

J Robert Cowan
Donald Dickison
Donald Durkee
Dr Allen F Herrington
Ross Hutchison
Janis Jente
William Kritsch
The Donald & Marilyn Noble Family Fund
Wayne Penny
Robert Shields
Charles Wells

HBA 1958

55TH REUNION SOCIAL COMMITTEE: Ross Archibald, Ted Browne, Geof Clarkson

Ivey Society, Patron
Douglas M Reid

Ivey Society, Benefactor
Yvonne & Ross Archibald
Geoffrey Clarkson

Other Annual Fund Contributions

Jacqueline Collings
David Johnstone
Louis Sage
John F Sloan

HBA 1959

Ivey Society, Founders' Circle
The Mitchell & Kathryn Baran Family Foundation/
Trudell Medical Limited
Thomas H Brent
Gerald Hipple

Ivey Society, Deans' Circle
Jon K Grant, O.C.

Ivey Society, Benefactor
Don Morrison
Alvin J Silk

Other Annual Fund Contributions
Edward Y Baker
Roderick Evan Brown
Fred Deacon
Charles Kimball
Geoffrey Mitchell

HBA 1960

Ivey Society, Founders' Circle
John R Currie

Other Annual Fund Contributions
Robert Bosworth
Michael Cochrane
John D Fergusson
Justice B T Granger
John R Hall
Dr & Mrs John A Humphrey
Dane MacCarthy
John Ricketts
Robert Violette

HBA 1961

Ivey Society, Benefactor
Richard Innes

Other Annual Fund Contributions
Anonymous
Peter Hancock

HBA 1962

Ivey Society, Founders' Circle
P Gordon McArthur
Larry Shaw

Ivey Society, Benefactor
Robert Fenn
Richard J Thorpe

Other Annual Fund Contributions
Robert Stanley Burns

Ivey Society Leadership Levels

\$10,000+	Founders' Circle
\$5,000-\$9,999	Deans' Circle
\$2,500-\$4,999	Patron
\$1,000-\$2,499	Benefactor
\$100-\$999	The First Decade Society

Peter Knoepfli

Douglas Love
Ian Lucas

Denton Miller
George Purvis

Ernest Steward
Peter Walter
Douglas Young

HBA 1963

50TH REUNION SOCIAL COMMITTEE: Tom Bright, Melville Element, Ken Hardy, Tom McCarthy, Mike Quayle, Jim Stewart

J Allan Finlayson
Thomas Hall
Joseph Hofer
Dave Martin
John Morris

HBA 1964

Ivey Society, Founders' Circle
W C Wood Foundation

Ivey Society, Benefactor
Frederick A Beattie
Frank Pratt

Other Annual Fund Contributions
Peter Baker
John Martin

HBA 1965

Ivey Society, Founders' Circle
Edward Kernaghan

Ivey Society, Benefactor
Ian R Campbell
Ron Clark
Allan Jackson
Dennis Vollmershausen
Paul Williamson

Other Annual Fund Contributions
Monica & John Carr
John Carter

Cyn & Jack Cronkwright
Robert Johnson
James D Keenleyside

HBA 1966

Ivey Society, Benefactor
Fredrick Brooks-Hill

Other Annual Fund Contributions

Kenneth Hord
Richard Lettau

HBA 1967

Ivey Society, Founders' Circle
Gary Barnes

Ivey Society, Benefactor
John Burton

Other Annual Fund Contributions
Paul Fogh-Dohmsmid
Len Lee

Marg & Ted Morrow
Dave Pratley
David Simpson
C Lance Skerratt

HBA 1968

45TH REUNION SOCIAL COMMITTEE: Barry Goode, Glenn Jones, Mike Porter, John Smith, Gary West, Lana Wiens Holmes, Walter Zuppinger

Ivey Society, Deans' Circle
Glenn Jones

Ivey Society, Benefactor
Gary Colter

Douglas L Derry
J Edward (Ted) Johnson
Gary West

Other Annual Fund Contributions
Christopher J Gadsby

Lynn Glenn
Joseph O Sinclair
William Trevena
Ron Weber

HBA 1969

Ivey Society, Founders' Circle
Gilles G G Ouellette

Ivey Society, Deans' Circle
Russel Robertson

Ivey Society, Benefactor
David Moser

Other Annual Fund Contributions
Nigel G Bellchamber
Harold Hutner

HBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1970

TOTAL: \$16,100
PARTICIPATION: 13%

Ivey Society, Deans' Circle

Anonymous
John K Bell

Ivey Society, Patron

Robert D Crockford

Other Annual Fund Contributions Larry Adamson

David W Drinkwater
Rick Fiebig
Jane & Tim Marlatt

HBA 1971

TOTAL: \$41,390
PARTICIPATION: 12%

Ivey Society, Founders' Circle

Dr Henry Cheng Kar Shun
Barbara Fraser & Ian Fraser
Arkadi Kuhlmann

Ivey Society, Benefactor

R Peter Gillin

Other Annual Fund Contributions

John W Chandler
Ted Gordon
Rob MacKenzie
Dave Prentice
Norman Thomas

HBA 1972

TOTAL: \$18,317
PARTICIPATION: 8%

Ivey Society, Founders' Circle

Richard W Ivey

Ivey Society, Deans' Circle

Douglas D Greaves

Ivey Society, Benefactor

Bob Schram

Other Annual Fund Contributions

Anonymous
M James Evans
Chuck Herod
John Needham
John Thompson

HBA 1973

40TH REUNION SOCIAL COMMITTEE: Gerard Murphy, Bill Rogers, Rick Slomka, Marty Thrasher

TOTAL: \$51,530
PARTICIPATION: 19%

Ivey Society, Founders' Circle

Peter B Gudewill
David C Holmes
Susanne & Martin Thrasher
Darlene Vincent

Ivey Society, Benefactor

Don Darroch
Barry Gekiere
Jim Howe
Gerard P Murphy
Jim Reynolds

Other Annual Fund Contributions

Anson Frost
Gary Ghent
Michael Hayes
Don G Ridpath
Durham Stephens
Laird Weagant
Bob Wigle

HBA 1974

CLASS AGENTS: MATT HANNON

TOTAL: \$41,728
PARTICIPATION: 17%

Ivey Society, Founders' Circle

Anonymous

Ivey Society, Deans' Circle

Leslie & Peter Johnson
Hugh MacDiarmid

Ivey Society, Patron

Bill Morris
Lino (Lee) Sienna
Theresa & John Vander Hoeven

Ivey Society, Benefactor

Michael Schwenger
Bruce M Shirreff
Philip Unger
Rod & Sharon White
Mac & Cricket Yule

Other Annual Fund Contributions

Jo Barrington

Matthew S Hannon

Alan High
Rick Lane
A MacDiarmid
Charles Pickard
Shirley Roberts
Brian Scott
Jackie & Steve Wilkinson

HBA 1975

TOTAL: \$11,350
PARTICIPATION: 5%

Ivey Society, Founders' Circle

Sylvia D Chrominska

Other Annual Fund Contributions

Anonymous
Brian Foster
Ian J F McSweeney
Michael O'Brien
George Wark

HBA 1976

TOTAL: \$51,425
PARTICIPATION: 9%

Ivey Society, Founders' Circle

The Latta Family: Heather, Fraser, Jennifer & Alexandra
Jon Love & Nancy Yeomans Love
W Allan MacEwen
John H Simpson

Other Annual Fund Contributions

Zbig Biskup
Mike Cuttle
Rob Orser
Harvey Taraday
Ian Vasey

HBA 1977

TOTAL: \$22,645
PARTICIPATION: 8%

Ivey Society, Founders' Circle

Sam Gudewill

Ivey Society, Benefactor

Stephen Hemphill

Other Annual Fund Contributions

Joanne Abbott
Howard Bigham
Peter Cook
Georges Houde

Eric Jones
Bill Kiff
Elaine Stanley
Philip Wisener

HBA 1978

TOTAL: \$28,312
PARTICIPATION: 7%

Ivey Society, Founders' Circle

Dean Connor
Barbara G Stymiest

Ivey Society, Benefactor

Judith & Jonathan Cooperman

Other Annual Fund Contributions

Robert Duncanson
D Bruce Henning
Rychard Lardner
Robert E Simpson
Luke Sklar

HBA 1979

TOTAL: \$67,144
PARTICIPATION: 13%

Ivey Society, Founders' Circle

Michael McCain
Doug McGregor
Patrick Weber & Marti Morfitt
Michael Rolland

Ivey Society, Deans' Circle

Randolph Dietrich

Ivey Society, Benefactor

J Jay Brown
Shelagh Donovan & Michael Boyd
John Fursey

Other Annual Fund Contributions

Barbara Lonergan-Byers
Keith McEachern
Paul Switzer
Peter F Thom
Lorraine Trotter & Mike Bruce
Arlene Campbell & Allan Veitch
Douglas Wall
Mark Winson
Jim Yardy
Andrew C Zsolt

HBA 1980

TOTAL: \$68,830
PARTICIPATION: 22%

Ivey Society, Founders' Circle

Peter P Cohos
Mark M Cowie & Alexandra

B Cowie
Donald Lang
Robert J Proud

The Staffen Family:
Rob, Sharon, Julia,
Matt & Candra

Ivey Society, Deans' Circle

The Glynn Family

Ivey Society, Benefactor

Jim Leech & Deb Barrett
Oscar Belaiche
Rob Bracey
Cheryl Davidson
Peter Irwin

Other Annual Fund Contributions

Anonymous
Anonymous
Bruce Barber
Phoebe Cheng
Bret Downe & Family
Sandy Kemp
Paul King
Ihor Kots
David Lewis
David J Markle
Brian Martine
Douglas L Moody
Kevin O'Brien
Michael Rupar
Steven Sims
Brian J Taylor
David Thompson
Douglas Warwick

HBA 1981

TOTAL: \$223,367
PARTICIPATION: 29%

Ivey Society, Founders' Circle

Anonymous
Melissa & Scott Beattie
Stewart C Burton
Lisa Colnett
Jill & Dan Devlin
Jeffrey Orr
William J Quinn
Michael G Tevlin

Ivey Society, Deans' Circle

Kathleen & Ron Close
Bryan Pearce
Scott & Jacqueline Wilson

Ivey Society, Patron

Peter Coward
John McFadden
Brian Stock

Ivey Society, Benefactor

Anonymous
Trudy Nixon-Fahie
Joanne Porter-Tikkanen & John Tikkanen

Other Annual Fund Contributions

Anonymous
Anonymous
Louise Adams
Stephen Forster
Patricia Gass
Keith Glide
Bonnie Grundman
Jeff Hill
Eric I Johnson
Herald Krimmer
S Pennock
Lisa & Stuart Penny
David Robison
Ken Shaver
David Smith
Ernie Spraggs
David Town
Jane Yates
Jim Zalusky

HBA 1982

TOTAL: \$46,685
PARTICIPATION: 13%

Ivey Society, Founders' Circle

Rosamond Ivey
Roland T Keiper

Ivey Society, Deans' Circle

Christine A Magee (Bishop)

Ivey Society, Benefactor

Patrick Horgan
Fraser Johnson

Randy Rutherford

Lawrence Turnbull
Janet Winkler

Other Annual Fund Contributions

Anonymous
Christopher Dawson
Kerri Golden
Robb Hindson
Thomas Hinton
Christine MacInnes
David D Pollock
David J Schlinker
Frank W Siekmann
Kevin Watson

HBA 1983

30TH REUNION SOCIAL COMMITTEE: Rod Stiller

FUNDRAISING COMMITTEE: Jill Denham, Bill Jandrisits, Michael Lay, David Wright

TOTAL: \$131,475
PARTICIPATION: 16%

Ivey Society, Founders' Circle

William J Jandrisits
Jane & Michael Lay

Ivey Society, Deans' Circle

Anonymous
Andrew Barnicke
Eric J Sinclair
David Wright

Ivey Society, Benefactor

Randy Lyons
Dan Mida
Robert Murray
Mary Robertson
Lolly Santos & Mark Verdun
Warren Yu

Other Annual Fund Contributions

Anonymous
Susanne Boisvenue
Mary Boucher
Michael Browne
Kasia Czarski
Robert Fish
Elaine Kelly
G Bruce McFee
Paul Methot
John Wu

HBA 1984

TOTAL: \$41,700
PARTICIPATION: 16%

Ivey Society, Founders' Circle

George A Cope
Carolyn M H Cross
Ray G Young

Ivey Society, Deans' Circle

Adam Waterous

Ivey Society, Patron

David Montanera

Ivey Society, Benefactor

Alec W G Clark
Carolyn E Horan
Pamela Jeffery
David Jenkins
Brad Karro
Gino L Martone
Rob McClelland
Tony Meehan & Vithia Saing
Madeleine Paquin
Joseph Pucci
Jenny Witterick

Other Annual Fund Contributions

Anonymous
James Gilliland
Lisa Pountney
Jacqueline Puchalski
Mark Vandenbosch

HBA 1985

TOTAL: \$31,340
PARTICIPATION: 18%

Ivey Society, Founders' Circle

Scott & Janet Clark

Ivey Society, Deans' Circle

Peter Doering

Ivey Society, Patron

Doug & Alexa Murphy
William & Linda Quinn

Ivey Society, Benefactor

Lynda & Russ Bruch
Alicia & Tony Cestra
Bruce Rothney & Lisa McCuaig Rothney
Ann & Sean Shannon

Other Annual Fund Contributions

Catherine Addison
J Atha
Philippe Bergeron
Ben Butler
Rick Comish
Stephen Dewis
Rhonda L English
Joanne Evans
Greg W Johns
Linda Northgrave
Lisa Pankratz
Elizabeth & Andrew Pollock
David R Postowoj
Jordan Rose
Ann & Sean Shannon
Douglas Stirling
Elizabeth Yager

HBA 1986

TOTAL: \$114,514
PARTICIPATION: 25%

Ivey Society, Founders' Circle

Paul J Atkinson
John A K Francis
Glenna & Richard Talbot
Chris G Tambakis

Ivey Society, Patron

Angie & Tony Francolini
Tom Flynn & Cathy Hampson
Theresa & Robert Scullion
Peter Simon

Ivey Society, Benefactor

Heidi Morley & Karl Berger
Carmen Edgell
Denise C MacDonald
Mike Thorfinnson
Jamie Ziegel

Other Annual Fund Contributions

Anonymous
Anonymous

Anonymous
Brian Denega
Michael Glionna
Hugh Hamilton
Therese Loveland

Barry Mannell
Maureen McGivney
Jennifer McNaughton
Thomas O'Brien
Alison Ryckman
Kelly Smith
Joy Sterling
Trish Sullivan
Carol Trattner
Adrian Van Monsjou
Jeff Weiss

HBA 1987

CLASS AGENTS: **DARIN DESCHAMPS, AL SELLERY**

TOTAL: \$110,857
PARTICIPATION: 21%

Ivey Society, Founders' Circle

A Ian Aitken
Lisa & Darin Deschamps
Peter Sucharda & Cynthia Devine
Dino A DiCienzo
Alan Sellery

Ivey Society, Deans' Circle

Anonymous
Peter Samson & Cathy Williamson

Ivey Society, Patron

Tom Flynn & Cathy Hampson
Geoffrey Haydon
Kevin Higgins
Leanne & Stephen Lewis

Ivey Society, Benefactor

Rose Baker
Bill Jack
Todd McCuaig
Steven R Meston

Other Annual Fund Contributions

Anonymous
Anonymous
Carol Allmendinger
Clare Davenport
Geoffrey Gisser
David Gold
Kurt Hausen
Barton Rowe
Mike Seliga
Robert Stark
Blake Witkin

HBA 1988

25TH REUNION SOCIAL COMMITTEE: **Paul Ablack, Greg Glista, Marge Grice, Karen Powell, Paul Rogers, David Stanford, Catherine Stedman**

FUNDRAISING COMMITTEE: **Brett Barakett, Doug Guzman**
TOTAL: \$159,210
PARTICIPATION: 15%

Ivey Society, Founders' Circle

Brett Barakett
Doug Guzman & Sheila Brown

Ivey Society, Patron

Anonymous
Allan Drewlo
Ilze Ezergailis & James Black
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Ivey Society, Benefactor

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Stephanie Bowman
Bridget Child
Lynne M Gallacher
Gregory Glista
Marc Mann
Paul Rogers
Sandra Sanderson
Catherine Stedman
Darrell Wheeler
Adelina Wong Ettelson

HBA 1989

CLASS AGENT: **MICHAEL PUN**

TOTAL: \$33,631
PARTICIPATION: 16%

Ivey Society, Founders' Circle

Christopher Gate
Michael Hill

Ivey Society, Patron

Michael W Pun
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Ivey Society, Benefactor

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Nicole Haggerty
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\$10,000+	Founders' Circle
\$5,000-\$9,999	Deans' Circle
\$2,500-\$4,999	Patron
\$1,000-\$2,499	Benefactor
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HBA 1990

CLASS AGENTS: **TIM WATSON, MICHAEL A R WILSON**

TOTAL: \$68,263
PARTICIPATION: 18%

Ivey Society, Founders' Circle

Greg & Tracy Guatto
Lisa & Guy Metcalfe
Jacqueline & Michael A R Wilson

Ivey Society, Deans' Circle

Christopher Albinson
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Ivey Society, Patron

Louise Martin

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HBA 1991

TOTAL: \$16,996
PARTICIPATION: 9%

Ivey Society, Deans' Circle

Todd Cowan
Mark Lewis

Ivey Society, Benefactor

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Teresa Ho

Other Annual Fund Contributions

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HBA 1992

TOTAL: \$23,620
PARTICIPATION: 15%

Ivey Society, Founders' Circle

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Ivey Society, Deans' Circle

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Ivey Society, Benefactor

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HBA, DBA & PhD



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HBA 1993

CLASS AGENT: KEVIN O'BRIEN

20TH REUNION SOCIAL COMMITTEE: Andrew Fletcher, Gordon Sandford

FUNDRAISING COMMITTEE: Kathryn Brohman, David Campbell, Karina Eichenberg, John McNain, Kevin O'Brien, Steve Rodin

TOTAL: \$192,575

PARTICIPATION: 35%

Ivey Society, Founders' Circle

Michael Wexler

Ivey Society, Deans' Circle

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Ivey Society, Patron

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Paula Puddy

Steven Rodin
Eva Salem

Gordon Sandford
Darren J Wallace

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HBA 1994

TOTAL: \$15,275

PARTICIPATION: 11%

Ivey Society, Patron

William Balassone
Ryan Gledhill

Ivey Society, Benefactor

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Karin Wiens
Peter Wilcox
Krista K Wylie

HBA 1995

TOTAL: \$7,300

PARTICIPATION: 11%

Ivey Society, Benefactor

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Other Annual Fund Contributions

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HBA 1996

TOTAL: \$17,385

PARTICIPATION: 13%

Ivey Society, Deans' Circle

Kevin Williams
R Luke Seabrook

Ivey Society, Patron

Tasha & David Rawlings

Ivey Society, Benefactor

Michael Cowan
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HBA 1997

CLASS AGENT: ELIZA O'NEIL

TOTAL: \$17,910

PARTICIPATION: 16%

Ivey Society, Founders' Circle

Christine & David Wood

Ivey Society, Deans' Circle

Ryan Finch

Ivey Society, Benefactor

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HBA 1998

CLASS AGENTS: AINDREA CRAMP, BRIAN HUEN

15TH REUNION COMMITTEE: Aindrea Cramp

TOTAL: \$37,433

PARTICIPATION: 7%

Ivey Society, Founders' Circle

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Ivey Society, Benefactor

Aindrea Cramp
Mark Murski
Matthew Sheahan

Other Annual Fund Contributions

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HBA 1999

TOTAL: \$20,200

PARTICIPATION: 18%

Ivey Society, Founders' Circle

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Elaine Shiu (Lui)

Andrew Smith
Stanley Tse
Charles & Sylvia Walker

HBA 2000

CLASS AGENTS: STEFAN BORTOLUSSI, DAVIN LI, MIKE RITCHIE

TOTAL: \$6,533

PARTICIPATION: 10%

Ivey Society, Patron

Michael Ritchie

Ivey Society, Benefactor

James Obright

Other Annual Fund Contributions

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HBA 2001

CLASS AGENTS: ZAMEER KASSAM, VINCENT PANG

TOTAL: \$5,846

PARTICIPATION: 8%

Ivey Society, Patron

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Mark Schachter

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HBA 2002

TOTAL: \$6,106

PARTICIPATION: 8%

Ivey Society, Benefactor

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Amy E McCaig
Ashish Ondhia
Suraj Raythatha
Jason Thacker & Jaclyn Mascarenhas
Stephani Wray

HBA 2003

10TH REUNION SOCIAL COMMITTEE: Chris Asper, Michael Guenter, Mark Malerba, Ross Pryde

TOTAL: \$3,802

PARTICIPATION: 4%

Ivey Society, Benefactor

Jeff Thomas & Christie Love Thomas

Other Annual Fund Contributions

Anonymous
Anonymous
Christopher Alleyne
Andrew MacNiven
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Elizabeth Spence
Ilana Valo

HBA 2004

CLASS AGENTS:
CANDICE CARSON, JENNI DENNISTON, DAVID FRENCH

TOTAL: \$1,875

PARTICIPATION: 5%

Anonymous
Anonymous
Anonymous
Matthew Burbridge
Liz Butler
Ebrahim El Kalza
Jacqueline Green
James Guttman
Julia Knox
Sohail Lalani
William Leibel
Jordan Martens

HBA 2005

CLASS AGENT: STEVE KENNING

TOTAL: \$5,538

PARTICIPATION: 7%

Ivey Society, Benefactor
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Chris Casey

Other Annual Fund Contributions

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Michael Shour
Benji Sucher
Mark Trovato

HBA 2006

CLASS AGENT: ADAM BORTOLUSSI

TOTAL: \$3,461

PARTICIPATION: 7%

Ivey Society, Founders' Circle

The Staffen Family:
Rob, Sharon, Julia,
Matt & Candra

Ivey Society, The First Decade Society

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Aparna Bedi Tanna
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Wilson Huang

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Zach Michaud

Franky Ng

Brent Osborne
Jon Spencer

Anton Vidgen

Shamez Virani
Kimberly Yeung

HBA 2007

TOTAL: \$3,567

PARTICIPATION: 5%

Ivey Society, The First Decade Society

Jeff Greenspoon

Rebecca Ho
Jean Kwong

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Other Annual Fund Contributions

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Ruth Teng
Eero Traagel
Matt Vines
Samantha Young

HBA 2008

5TH REUNION SOCIAL COMMITTEE: Leanne Bowden, Trang Trinh

TOTAL: \$3,428

PARTICIPATION: 5%

Ivey Society, Founders' Circle

The Staffen Family:
Rob, Sharon, Julia,
Matt & Candra

Ivey Society, The First Decade Society

Prabh Chandhoke
Ashmit Chaudhury
Sarah Draper
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Adam Shantz
Piotr Tomasz Wojnarowicz
Stephen W Wyprysky

HBA 2009

CLASS AGENT: LISA KENDRICK

TOTAL: \$3,280

PARTICIPATION: 5%

Ivey Society, The First Decade Society

Clarke Markle
Matthew W Montemurro
Kristopher Wong

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Stephanie Puzio
Joel D Read
Scott Reaume
Ryan D Riese
Mandy Siu
Matthew Wills

HBA 2010

CLASS AGENTS: ASHLEY KENNEDY, RICHARD WONG

TOTAL: \$1,195

PARTICIPATION: 3%

Ivey Society, The First Decade Society

Tasom Jeong

Other Annual Fund Contributions

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Amanda Armstrong
Jory Cohen
Ashley Kennedy
Gregory B Mak
Divya Narayanan
Yagazie Osuji
Chris Selby

Jonathan To
Clark Wang
Richard T Wong
Dale Zhang

HBA 2011

CLASS AGENT: RYAN CHANG

TOTAL: \$3,324

PARTICIPATION: 7%

Ivey Society, The First Decade Society

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Amanda Chan
Ryan Chang
Merv D'souza
Ian Rosen
Lydia Yu

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William Meneray
Jessica Morris
Denis Nagasaki
Ernest Pang
Lindsay Parker
Laura Power
Wendy Staroselsky
Dhawal Tank
Alisa Zorina

HBA 2012

TOTAL: \$4,728

PARTICIPATION: 8%

Ivey Society, The First Decade Society

Anonymous
Anonymous
Fez Ahmad
Brianna Beauvain
Ronen Benin
Matthew Blackman
Howie Chan
Alex Cook
Asif Dhanani
Jimmy Ding
P J Dunn
Kathryn Estey
Rosanna Fu
Jiemi Gao
Christine Gemmink
Emily Gilmour
Puneet Grewal
Cathy Ha

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\$10,000+	Founders' Circle
\$5,000-\$9,999	Deans' Circle
\$2,500-\$4,999	Patron
\$1,000-\$2,499	Benefactor
\$100-\$999	The First Decade Society

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Nick Lamont
Adam Leibel
Shawn Lerner
James Malone
Haley Mann

Daniel McKinnon
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Michael Mitchnick
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Hayley Niven
Kelly Panes
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Mehboob Virani
Miss Tong Yi
David Zhang
Zheng Xiao Zhao
Jue Zheng

Other Annual Fund Contributions

Alyssa Kan
Sarah Levin
Lorna Murataj

HBA 2013

TOTAL: \$3,259

PARTICIPATION: 7%

Ivey Society, The First Decade Society

Anonymous
Anonymous
Stuart Berger
Jon Brodzik
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Jeremy Chad
Calvin Cheng
Rachel D'Hollander
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RioCan Management Inc
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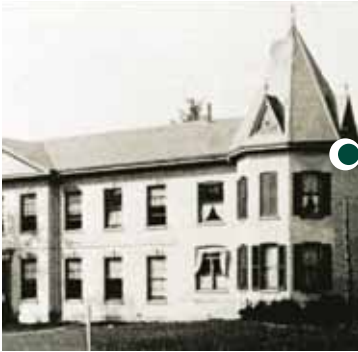
Operating Budget

	F2013 (\$000)		F2012 (\$000)	
<i>Revenue</i>				
Enrolment Grant	\$9,584	10.1%	\$9,393	10.2%
Tuition – Degree Programs	\$49,831	52.3%	\$48,780	52.9%
Pre – Business Funding	\$1,650	1.7%	\$1,609	1.7%
Course fees – Non Degree Programs	\$12,493	13.1%	\$11,851	12.9%
Publishing	\$6,561	6.9%	\$6,550	7.1%
Conference Centres	\$8,285	8.7%	\$8,506	9.2%
Donations – Total	\$18,736	19.7%	\$15,044	16.3%
Less – Endowed & Restricted Donations	(\$15,775)	-16.6%	(\$12,926)	-14.0%
Endowment Interest	\$1,233	1.3%	\$924	1.0%
Recoveries & Miscellaneous	\$2,634	2.8%	\$2,491	2.7%
Total revenue	\$95,232	100.0%	\$92,222	100.0%
<i>Direct Variable Expenses</i>				
Program accommodation and meals	\$7,601	8.0%	\$7,513	8.1%
Student & teaching materials	\$4,390	4.6%	\$4,429	4.8%
Scholarships	\$3,918	4.1%	\$3,190	3.5%
Receptions	\$1,037	1.1%	\$1,015	1.1%
Other	\$425	0.4%	\$268	0.3%
Total Direct Variable Costs	\$17,371	18.2%	\$16,415	17.8%
Contribution	\$77,861	81.8%	\$75,807	82.2%
Direct fixed expenses-schedule	\$37,874	39.8%	\$35,840	38.9%
Administration expenses-schedule	\$29,746	31.2%	\$28,373	30.8%
Western Services	\$7,791	8.2%	\$7,229	7.8%
New Building Furniture & Technology	\$2,450	2.6%	\$3,650	4.0%
Surplus	\$0	0.0%	\$715	0.8%

Schedule of Expenses

	F2013 (\$000)		F2012 (\$000)	
<i>Direct Fixed Expenses</i>				
Faculty Salaries & Benefits	\$30,989	32.5%	\$29,506	32.0%
Utilities	\$295	0.3%	\$301	0.3%
Marketing & Recruiting	\$4,395	4.6%	\$4,126	4.5%
Property, Operations & Maintenance	\$389	0.4%	\$305	0.3%
Research	\$1,102	1.2%	\$962	1.0%
Computer Equipment & Software	\$656	0.7%	\$568	0.6%
Other Direct Fixed Expenses	\$48	0.1%	\$72	0.1%
Total Direct Fixed Expenses	\$37,874	39.8%	\$35,840	38.9%
<i>Administration Expenses</i>				
Staff Salaries & Benefits	\$18,279	19.2%	\$16,775	18.2%
Travel	\$1,208	1.3%	\$1,483	1.6%
Amortization	\$971	1.0%	\$1,015	1.1%
Bank Charges & Interest	\$373	0.4%	\$374	0.4%
Rentals/Leases	\$180	0.2%	\$143	0.2%
General Administration	\$2,250	2.4%	\$2,187	2.4%
Mailing	\$276	0.3%	\$282	0.3%
Printing	\$314	0.3%	\$319	0.3%
Telephone	\$447	0.5%	\$505	0.5%
Building Rent	\$2,607	2.7%	\$2,397	2.6%
Building Alterations & Maintenance	\$267	0.3%	\$285	0.3%
Management Fees	\$344	0.4%	\$391	0.4%
Training & Development	\$178	0.2%	\$129	0.1%
Consulting & Professional Fees	\$1,646	1.7%	\$1,628	1.8%
Other	\$406	0.4%	\$460	0.5%
Total Administration Expenses	\$29,746	31.2%	\$28,373	30.8%

From the first business graduates in 1923 to the opening of the new Richard Ivey Building, here is a look back at the highlights of Ivey's nine decades of leadership.



1922 Teaching of business administration begins at Western

1923 First BA (Honours Commerce) granted



1924 University College houses the Business Department in the basement



1932 Graduate work in Business begins

1951 First MBA class graduates



1957 Richard Ivey School of Business Administration building opens on campus

1961 Ivey launches first PhD program in Business in Canada



1978 Spencer Hall Continuing Education Centre (now Spencer Leadership Centre) opens

1984 China Program agreement signed with Tsinghua University



1998 The Hong Kong Executive MBA program begins

2007 ING DIRECT Leadership Centre (now Tangerine Leadership Centre) opens



2010 Ivey welcomes its first MSc students

2013 Richard Ivey Building opens, launching a new era in leadership

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