

IVEY BUSINESS SCHOOL—2012 ANNUAL REPORT



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The 2012 Annual Report is the first publication to use the new Ivey logo. For more information about the new visual identity and the Ivey Business School visit: www.ivey.uwo.ca/iveybrand

It's a tradition of innovation that sets us apart. By making bold decisions and seeing them through, we continue to stay ahead of the curve and, in doing so, create the leaders who will make an impact tomorrow. Today.

Cross-Enterprise Leadership: Strategic Imperatives

Create

Build

Focus

Align

Launch

1. Create intensive cutting-edge post-graduate degree programs

2. Build the world's best undergraduate program and grow its size

3. Focus executive development to support businesses in the development of Cross-Enterprise Leaders

4. Align our research to solve a handful of the most critical cross-enterprise business issues

5. Launch an ambitious fundraising campaign to support our future and strengthen our connection with Ivey alumni around the world



A Message from the Dean

Carol Stephenson, O.C.

Dean, Ivey Business School
Lawrence G. Tapp Chair in Leadership

“Our Cross-Enterprise Leadership strategy integrated all elements of who we are and what we do.”

If I were limited to sharing just two of the School’s many accomplishments in 2012, I would point to the Gold Award for Education Excellence presented by the Canada China Business Council (CCBC) and a breakfast welcome for 600 HBA1 students at the London Convention Centre.

Behind these two events are dozens of initiatives and decisions interconnected over the decades that have defined who we are today – both as a faculty within Western University and a community of Ivey alumni around the world.

Each year there are critical events that define points in time and alter our future. When I began at Ivey in the summer of 2003, the SARS crisis was winding down while the war in Iraq was winding up; the International Olympic Committee awarded Vancouver the 21st Winter Games; and Apple launched iTunes. Throughout my tenure, many other events disrupted our world view, most notably the financial crisis of 2008–09.

However, it is not the events themselves that have defined us. Rather, it is how we prepared for them and how we responded to them.

As I reflect on my time as Dean, I can clearly see how a few distinguishing characteristics have defined Ivey under my leadership as well as that of the Deans who came before me.

These enduring characteristics have enabled the School to adapt and grow while maintaining a solid commitment to its foundation and its mission: to develop business leaders who think globally, act strategically and contribute to the societies in which they operate.

In my view, Ivey’s defining characteristics are twofold: a perceptive and visionary worldview supported by strategic discipline; and a tradition of innovation enabled by a spirit of collaboration and a deep commitment to improve the practice of management.

The two achievements I have highlighted are living examples of these strengths.

To fully appreciate the relevance of the CCBC award, you must trace the story back through more than three decades and five Deans. It begins prior to 1984 (long before most of us anticipated the economic powerhouse China would become) when the School launched the China Project with a ground-breaking partnership with Tsinghua University. From this starting point, Ivey continued to evolve and commit to academic leadership in China, becoming the first and only North American business school to build an independent campus in Hong Kong in 1998, and the world leader in the development and distribution of Asia cases today.



Highlighting a year in gifts.

Ivey Campaign for Leadership

Throughout 2012, more than 25 donors made gifts of \$100,000 or more. It is with our sincere thanks that we highlight a few of these gifts and recognize all of our generous donors in the listings starting on page 30.

- KPMG Enterprise donated \$300,000 to establish CommunityShift™, an exclusive development program and network designed for C-level leaders of Canadian charities and not-for-profit organizations.
- Donald Lang, HBA '80, donated \$500,000 to create an endowment to establish a new HBA scholarship in entrepreneurship. In addition to academic achievement and demonstrated leadership skills, the recipients will personify the spirit, passion and drive necessary to become a successful entrepreneur.
- Marion & Donald McDougall, MBA '61, donated \$250,000 in support of Ivey's new building, in addition to a \$250,000 planned gift to provide future support to the Ian O. Ihnatowycz Institute for Leadership.
- Suncor Energy Foundation invested \$1.125 million to establish the Suncor Chair in Energy Policy and the Suncor Energy Emerging Leader Award, in addition to supporting program outreach, case-writing and research.
- Kathleen & William Troost, MBA '75, increased their support of the Ian O. Ihnatowycz Institute for Leadership with an additional \$1 million commitment, bringing their total Campaign for Leadership commitment to \$2 million.

This same level of commitment and foresight marks the evolution of the HBA program. You could argue that the 2012 story highlighting our eighth section of HBA students could be traced back to the School's beginning 90 years ago. In truth, our decision to grow the HBA into the world's best undergraduate program started in 2005 as one of five key pillars in Ivey's Cross-Enterprise Leadership Strategy. This strategy was the consequence of six months of stakeholder consultations combined with a comprehensive environmental and competitive analysis led by an interdisciplinary team from Ivey.

Our Cross-Enterprise Leadership Strategy integrated all elements of who we are and what we do, from how we approach research and develop faculty to how we select our students and develop their leadership potential to address 21st century challenges. Our 2012 Annual Report reviews our achievements through the lens of the five pillars of this strategy:

1. Create intensive cutting-edge post-graduate degree programs
2. Build the world's best undergraduate program and grow its size

3. Focus executive development to support businesses in the development of Cross-Enterprise Leaders
4. Align our research to solve a handful of the most critical cross-enterprise business issues, creating dedicated institutes and cross-disciplinary centres of excellence
5. Launch an ambitious fundraising campaign to support our future and strengthen our connection with Ivey alumni around the world

With your help, we have been successful on all fronts. Fortunately, we are not limited to just two highlights in this Annual Report, as there have been many achievements to celebrate this year and many more to come in the year ahead. In June, we will celebrate the completion of our \$200 million Campaign for Leadership, and when we officially open our doors to more than 1,400 students on September 9, 2013, we will also celebrate the 90th anniversary of our first graduating class.

A past defined by a global perspective, strategic innovation, collaboration and commitment. A future of unlimited possibility. This is where we stand today.

It has been an honour and a privilege to serve you as Dean. This is an extraordinary School with a great future. Ivey is in good hands. Yours.



A Message from the President

Amit Chakma

President & Vice-Chancellor, Western University

“Ivey’s Gold Award from the Canada China Business Council sends an important signal about the evolution of the University.”

Dean Stephenson’s mention of Ivey’s Gold Award for Education Excellence from the Canada China Business Council as a highlight of 2012 sends an important signal about the evolution of our university.

The distinction not only reflects well on Ivey’s exceptional international outreach efforts, it raises the bar for Western’s broader potential to play a bigger role on the global stage. At the same time, there is no doubt China and other countries will play more visible and active roles in the life of our academic community here at home.

I am writing this message in a hotel room following a fascinating tour of the new Centre for Synchrotron Radiation at Soochow University in Jiangsu Province, China, where I’m travelling with Premier Dalton McGuinty on a trade mission to highlight Ontario’s expertise in technology and innovation.

Led by Western chemistry professor T.K. Sham, the Centre for Synchrotron Radiation officially opened last spring as a joint initiative between Soochow and Western. Drawing upon the expertise of researchers from our Faculties of Engineering, Science, and Medicine & Dentistry, the Soochow facility enables faculty and students from both institutions to explore the detail of molecular structures – high-tech science that holds the possibility for new

discoveries in nano-materials and -devices, polymers and macro-molecules, as well as innovation in the theories and application of synchrotron radiation.

Western reached another milestone last year when we became the first North American university to open a permanent technology-transfer centre in China. Leveraging the talent found at Western and our affiliated London-based research institutes, WORLDDiscoveries was established in 2008 to build bridges between local invention and global industry. Since then, innovations developed on campus have enabled this business arm of Western’s research enterprise to become one of Canada’s top-five tech-transfer offices in terms of licensing, patents issued and start-ups launched. WORLDDiscoveries is now committed to bringing our expertise and track record of success to London’s sister city of Nanjing, where the goal is to lead the way in Chinese-Canadian tech transfer.

These are but two among a growing list of research and education partnerships Western is cultivating in China. Add to these partnerships five dual-degree programs, 11 faculty-student exchange agreements and 13 faculty-research agreements with Chinese universities. And considering that some 2,100 Western alumni reside in China, more than



100 of our faculty members originate from China and close to 50% of our international student cohort originates from China and the Asia-Pacific region, the rationale behind the region's prominence in our international outreach comes into clearer focus.

Of course, China was not the only country on our radar in 2012. In November, we celebrated our partnership with Europe's largest R&D organization with the official opening of the Fraunhofer Project Centre for Composites Research (FPC) at our new Advanced Manufacturing Park. Based in Pfnzthal, Germany, the Fraunhofer Institute for Chemical Technology is a world leader in the development and testing of lightweight materials. Attracted by Western's expertise in materials science, Fraunhofer has set up shop in London to focus its research on polymer composites highly valued by manufacturers in the automotive, aerospace and renewable energy industries. Backed with financial support from three levels of government, the venture marks Fraunhofer's first partnership with a Canadian university and promises to attract new industrial partners to London and southwestern Ontario.

And in the search for Canada's next generation of entrepreneurial leaders, Western also fared well in 2012. Six of our undergraduate

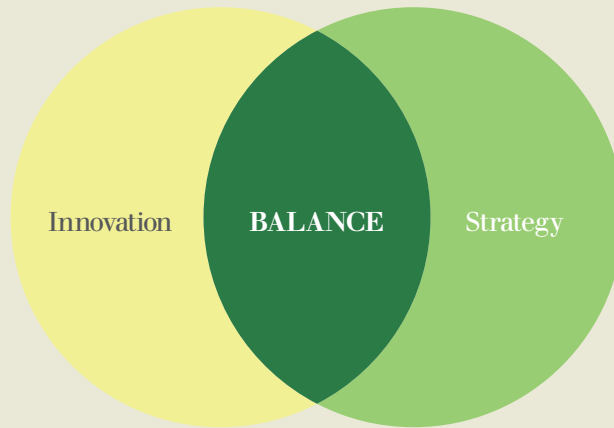
students, including four from Ivey, emerged in December from a pool of 70 finalists representing 19 universities to win a spot among *The Next 36* – described as Canada's "most intense, hot-house effort to force grow entrepreneurs." For eight months and in teams of three, participants receive mentorship from some of Canada's top business leaders, up to \$80,000 in venture capital and academic instruction from some of the world's top faculty. Western is a proud academic partner of *The Next 36*.

By this time next year, we will have bid a sad but fond farewell to Dean Carol Stephenson, who retires this year after a decade at the helm of the Ivey Business School. Carol has demonstrated tremendous leadership during her tenure at Ivey, and she will leave behind a remarkable legacy when she departs. I look forward with great anticipation to celebrating her many achievements when we join together with faculty, students, staff, alumni and friends this coming September to cut the ribbon on the new Ivey building.

Research highlights.

Western University

- With the support of a \$65 million donation of computer hardware and software, IBM Canada enabled Western to play a lead role in the newly established Southern Ontario Smart Computing Innovation Platform (SOSCIP). The partnership between the governments of Canada and Ontario, IBM and a consortium of seven universities led by Western and the University of Toronto, SOSCIP pairs academic and industry researchers with high-performance technology capable of analyzing "big data" on a wide range of research challenges related to cities, health care, water conservation, energy monitoring and management, and agile computing. In November, SOSCIP's IBM Blue Gene/Q system was ranked as Canada's fastest supercomputer and among the top-100 fastest in the world.
- An HIV vaccine developed by a team of Western researchers led by Dr. Yong Kang advanced through Phase I Clinical Trials in the U.S., proving the prototype is safe and tolerable in humans. As the first and only preventative HIV vaccine based on a genetically modified killed whole-virus, the prototype is now being evaluated for its immunogenicity and efficacy, moving one step closer to becoming the world's first commercialized HIV vaccine.
- As the first tenant in London's new Advanced Manufacturing Park and the first research facility of its kind in Canada, the Fraunhofer Project Centre @ Western officially opened its doors in November. As Europe's largest research and development organization, the Germany-based Fraunhofer Society joined forces with Western to create an industry-scale production environment for developing, testing, validating and characterizing new lightweight materials used in a wide range of manufacturing applications, including the automotive, aerospace and renewable energy industries.
- The BBC-TV program *Panorama* featured Western neuroscientist Adrian Owen last fall, detailing his revolutionary efforts to communicate with severely brain-injured patients. The documentary, "The Mind Reader: Unlocking My Voice," captures the first time Owen's team of researchers had a patient in a vegetative state successfully respond to a specific question about his personal situation.



Strategic Imperative 1

—
Create intensive
cutting-edge post-
graduate degree
programs

Seven years ago, Ivey had the foresight and courage to break the mould of conventional MBA and EMBA programs in order to better meet the needs of our students. In doing so, we've developed an interdisciplinary foundation for our post-graduate programs that better prepares our graduates for the growing complexities of a global business world. By integrating tried-and-true learning models such as the Case-Method of Learning and Cross-Enterprise Leadership with cutting-edge technology, state-of-the-art facilities and outstanding educators, Ivey's post-graduate degree programs offer a balanced business education that is second to none.

Putting your MBA on fast-forward.



Students and recruiters agree Ivey's one-year MBA program is meeting the needs of the market.

Ivey MBA alumni walking into today's one-year program will immediately recognize the intensity, classroom energy and exceptional classmates that characterized the two-year programs of the past.

The one-year MBA is a transformational experience that began in 2006 as a key pillar in a bold new strategy to revitalize the School brought in by Dean Carol Stephenson: develop intensive and cutting-edge MBA and EMBA programs that build on our strong traditions and reputation.

Ivey's integrated one-year program format – now in its seventh year – begins with a solid foundation of business knowledge, and is rounded out by real-world projects and career-focused electives.

“In fact, MBA alumni walking into a one-year program class would find a lot of similarities with their two-year program,” said Faculty Director Fraser Johnson. “None of the educational experience or intensity of the program was in any way compromised by moving to one year. The high quality and selectivity have remained consistent. It's something alumni can be proud of.”

With more than 15,000 MBA programs in multiple formats around the world from which to choose, the MBA market can be a challenging and hyper-competitive one for students.

Ivey moved to a one-year model in anticipation of changing student needs: we're looking for the best candidates who want the intensity of the one-year format and the Case-Method of Learning that is much more experience-based than a series of lectures.

“The program is designed for those prospective students who have a strong sense of where they want to go and who don't want to take two years to get there,” said Sharon Irwin-Foulon, Director, Career Management. “We're looking for that person who is moving to something rather than running from something.”

For the discerning MBA investor, there are several strong reasons for taking an MBA degree here:

- The respect for the Ivey tradition rooted solidly in the Case-Method of Learning.
- The company of exceptional classmates, all with solid work experience compared to participants in other MBA programs.
- A cross-enterprise perspective that accelerates the students' organization-wide leadership skills.
- The enormous value of the alumni network.

Mikele Watters
BMO Capital Markets
Vice-President, Professional Development

“In the last five years, BMO Capital Markets has spent a lot of time working with the Ivey team to identify great and amazing candidates for both our sales and trading businesses, as well as for investment and corporate banking.”

- Career support and coaching that is built right into the curriculum.

Chris Cansick, part of the MBA class of 2013, chose to come to Ivey because of the accelerated one-year program.

“Beyond Ivey's incredible reputation, I chose to come here because of the smaller class sizes, the case-based learning and the fast-paced, one-year MBA program. The accelerated program allows me to get the most out of my education with the least amount of time away from my career,” Cansick said.

There are other considerations of lost wages during a two-year program, an important consideration for students considering their career paths, notes Andrea Lam, also a student in the 2013 class.

“Overall, Ivey has the right hardware and software to prepare students for long-term success. An MBA education is also a long-term investment that will not only help me succeed in my next job but also go a long way in catapulting my career. In this regard, Ivey's one-year curriculum is unparalleled; the difference in opportunity cost for being out of school for one versus two years is just too much to ignore.”

Amit Sahasrabudhe, MBA '08
Deloitte Consulting
Manager, Corporate Strategy

“Knowing the process itself, and knowing the types of students we've got in the past in our Deloitte practice, we continue to go back because we continue to see a lot of highly qualified students, highly intelligent, bright; they are highly polished and professional throughout the process, as well as when they come into our firm.”

Bonding with a country and a cause.



EMBA India Trip teaches students how to make an impact in another culture.

While Birgit Rameseder, EMBA '12, started her Executive Client Field Project (ECFP) consulting for Harlequin Romance by investigating this vast market for its novels, it didn't take her long to fall in love with the country itself.

"India is a very colourful country in so many ways," said Rameseder, who is originally from Germany and is Chief Geologist at De Beers Canada's Victor Mine. "I love how hard-working and resourceful the people are there."

The India Trip is part of the Executive Client Field Project, a course in term three of the EMBA program and a critical part of the real-world experience that is an important component of the Executive MBA program. Birgit and her classmates were the first Ivey students from the program to go to India, after years of trips to Asia. As part of the field project, students chose Canadian companies and worked with them as unpaid consultants to see if India might be a potential market for their products or services.

Beginning in first term and culminating in the trip, the students were responsible for every aspect of the project – from assessing the needs of the company and setting up meetings in New Delhi, Mumbai or Bangalore to reaching out to the Canadian and Indian consulates, and even obtaining transportation.

The trip enables students to pull together all of the material learned in class and put it to use "in the streets," said Rameseder.

"From setting up the appointments and meetings to finding these places, there are a lot of hiccups along the way, so you have to be flexible."

Sharon Castelino-Wontorra, Vice-President, Operations and Technology, with TD Canada Trust, also had an eye-opening experience in India. Castelino-Wontorra is Indian-born and has visited India many times, but this was her first trip there in a business capacity. While her team's plans were locked down well before the trip, the on-the-ground experience forced them to rewrite their recommendations.

"It was an opportunity to use the models that we had learned in class through all of the different projects and case studies and exercises and bring it all to life," said Castelino-Wontorra. "There's a certain sense of vulnerability and a thrill to doing that because

"There has been not a day since [you came] that we did not remember you and the incredible gift you have given to our children.... You gave them a future!"

— The Dream School Foundation Team

it's outside of your comfort zone. It brought the whole program to life for me."

Professor Jean-Louis Schaan is field director for the India Trip and outlines how important the trip is for EMBA students. The trip enables students to live and work in another culture,

integrate what they have learned in the program and learn how to do business in and with India.

"One of the School's goals is to train global managers, so we want people to be at ease doing business internationally and working in a cross-cultural environment. One of the first things that the trip does is increase the humility of the participants," Schaan notes. "Once they go to India, they discover that it is a thriving economy, that the quality of management there is second to none, and so they come back with a greater respect for Indian managers, companies and executives."

This global view is very important for Canadian EMBA students who may have little experience on the global stage.

"They come back with some tremendous experiences," said Liz Snelgrove, EMBA Recruitment and Program Services Director. "Very often, they'll have the expectation that everything will go according to their plan and it doesn't turn out that way, so it changes their whole perspective on doing business globally. It's an eye-opening experience."

Giving back along the way.

The Indian culture also demanded a personal commitment from the students themselves.

Last year's class raised \$50,000 for a project called the Dream School, an organization that helps schools and children from low-income backgrounds to complete their schooling.

Even with the extreme workload of the EMBA program, it helped them bond not only together but with India as well.

Deepening our relationships in China.

Ivey is furthering its well-established position in China through a new EMBA partnership with China University of Political Science and Law (CUPL).

The new programs arising from Ivey's partnership with CUPL will be the first of their kind and provide Chinese executives with real-world, case-based learning about leadership and legal practices in international business. It will also be the first Ivey EMBA program offered in Chinese.

Mainland China is an important expansion market for our well-established EMBA program and builds on the success of the customized Executive MBA program developed and run with the Agricultural Bank of China (ABC) in 2011–12.

"The relationship with CUPL allows us to increase our exposure in China beyond our strong base in Hong Kong, and we have the opportunity to partner with an organization that really knows the market there," said Lyn Purdy, EMBA Director.

The partnership comes at an opportune time for both China and Ivey.

The shift to a talent-driven economy has created a severe shortage of internationally capable executives to lead multi-national companies in China as well as Chinese enterprises going abroad. The program will leverage Ivey's decades of Asian experience and many years teaching executive

level education in a practical, real-world learning environment.

Ivey was recently recognized by the Canada China Business Council as the Educator of the Year (see more on page 15) and has been active in Hong Kong and China for almost 30 years. Now the relationship with CUPL is another step forward in the leadership position we hold there.

CUPL is a top-tier law school in China and has played a leading role in all national legislative activities since the founding of the People's Republic of China. CUPL's alumni are in key positions in business and government.

"As China prepares for its next stage of development, internationally capable executives are in great demand. Ivey's unique case-method experience is increasingly recognized as a practical, real-world approach to building international capabilities. We are experiencing tremendous growth in China as a result," said Ivey Asia Dean Jan De Silva.

An important addition to the program will enable CUPL students to engage in a discussion around the legal and political implications of the material discussed in class – to the benefit of both faculty and students. It's a way for the teacher to become the student.

And a way for Ivey to extend its long-standing relationship with China.

"With the business education strengths of Ivey and the distinguishing legal management features of CUPL, we will provide a new and sought-after talent development environment to meet China's leadership development needs."

— Sun Xuan Zhong, Dean of CUPL Business School

What is CUPL?



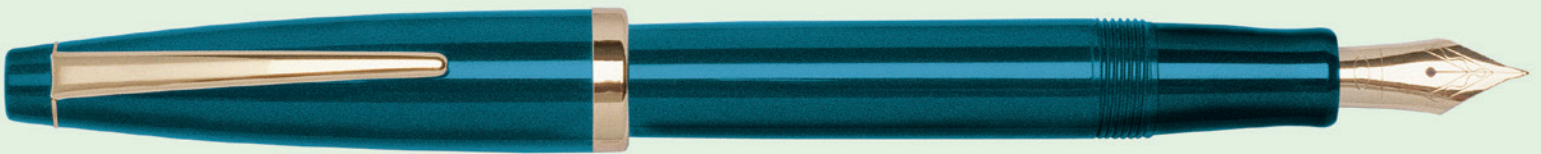
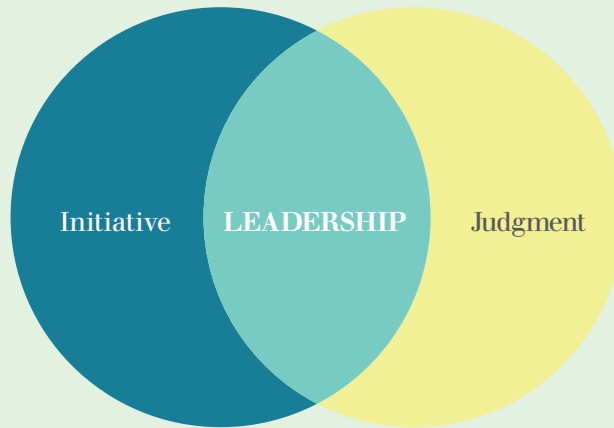
- *Highly reputable, top-tier national university in Beijing, specializing in law – considered a top law school in China.*
- *Founded in 1952 through the merger of the law, politics and sociology schools of Peking, Yenching, Furen and Tsinghua Universities.*
- *Played a leading role in all national legislation activities since the founding of the PRC and leads China's jurisprudence theoretical innovation. Conducts international academic exchanges in law on behalf of the nation.*

Benefits to Ivey

- *Access to a very large and important market segment in China.*
- *First-mover association with highly prestigious CUPL and its alumni.*
- *Introduction to new executive education opportunities.*
- *Opportunity to learn about mainland enterprises and their leaders to leverage other Ivey programs.*

Benefits to CUPL

- *Offering a Western degree in Beijing.*
- *Learning about western business from a well-established case-method school.*
- *Learning how to teach effectively with cases.*
- *Association with a school that has shown its commitment to China.*



Strategic Imperative 2

Build the world's best undergraduate program and grow its size

Founded on a tradition of innovation, Ivey has built a top-notch HBA program that provides undergraduates with a breadth of knowledge and empowers them to take initiative, practise critical thinking and implement creative business solutions with sound judgment. Our non-conventional format, coupled with our Cross-Enterprise Leadership approach, gives students the peripheral vision they need to identify and understand their role within an organization and, at the same time, see how that organization fits within the global market.

HBA 2014: History in the making.



Largest undergraduate class already making its mark both inside and outside of the classroom.

The HBA class of 2014 has already made history. They are the largest undergraduate group to enter Ivey – approximately 600 students strong – and are fulfilling their promise both in the classroom and in the many projects and learning experiences they are undertaking outside of class.

And there is more history to be made in the years ahead. When they graduate, it will be the culmination of a key pillar of Ivey's strategy: "Build the world's best undergraduate program and grow its size."

The eight sections of approximately 75 students represent 32 different birth countries and 34 languages, with approximately 30 percent of the students born outside of Canada. Not only do they come from all corners of the globe, they also have extremely varied undergraduate experiences, including engineering, economics, science, IT, math, English and the arts.

"The quality of the typical Ivey HBA student, from academic excellence to leadership potential, is of the same high standard. What is really different is the much greater diversity of the class demographics. Most importantly, even though we have doubled the size of the program, we haven't given up any of the elements that make it so unique and fantastic," said HBA Program Director Mary Heisz.

What has made Heisz especially excited is the way in which alumni have stepped up to support the growth of the undergraduate program.

"From judging case competitions to supporting events like the Ivey Big Idea Event, alumni have been there for the students," Heisz enthused. "They have really stepped up to support us in so many ways."

Bringing the classroom to life.

A quick look at how Ivey students fared in important external activities that enable them to take what they've learned in the classroom and apply it to real business situations.

Citi International Case Competition in Hong Kong: A third-place finish from among top-ranking global schools. The team: Adam Edgerley, Ethan Feldman, Russell Citron and Jeremy Chad.

Northeastern Case Competition in Boston: Ivey's team placed first. The team: Connor Lyons, Samaar Haider, Norman Gao and Samantha Hamilton.

2012 ModelOff Financial Modeling World Championships in New York: Kevin Zhou placed in the top 20 from over 2,000 participants globally in a financial modeling competition.

The Next 36: Mallorie Brodie, Ali Jiwani, Owen Ou and Steven Wellman – all HBA2 students – will participate in the prestigious The Next 36 program for entrepreneurial leaders. They were selected from 70 finalists from 19 universities across Canada.

National Investment Banking Competition: HBA2 students took first and second in the competition against such schools as Rotman, Georgetown and Wharton. First-place team: Kevin Zhou, Kevin Gryp (AE02), Feroz Qayyum and Rohit Guntur. Second-place team: Linda Xu, Sid Mittal and Jing J. Ding.



Students Areeba Raza, Apoorv Gupta and Emanuel Bursuc were among HBA1s involved in the Hunter Straker and Ivey Give LemonAid event, which raised more than \$42,500 in 48 hours for United Way.

Beyond the classroom.

A classroom that extends around the world gives HBA students a global perspective on business.

What can wrapping paper that's safe for dogs to eat teach students about Cross-Enterprise Leadership?

Enough to make the Cross-Enterprise strategy very real for students in the HBA program.

Through an HBA¹ course called *Learning Through Action*, students gain important real-world experience. One new initiative is the Capital C Big Idea Challenge that gives students a chance to think outside the box in building a business plan for products and services that meet consumer needs.

Pooch Papers, a unique proposal for pet-safe wrapping paper developed by Rob Cianfarani, Melissa DiMarco, Philip Jun, Anisha Karim, Ajudriana Li, Jocelyn Reid and Jeffery Sehl, was one of two winners in this challenge.

The other was an idea that encouraged a healthier lifestyle among young adults by awarding points that could be redeemed for products at participating companies. The business plan was created by Michael Bolton, Mike Henry, Lucy Liu, Wesley McPherson, Huyen Nguyen, Rahul Srinivasan, Dhruv Vyas and Holly Whitnall.

And there are other external opportunities, such as case competitions and service electives, that also enable them to put their skills to work.

"In every one of these opportunities, students have to think about the business challenge holistically, considering all of the functional areas they've covered in their program, from strategy and finance to marketing and IT. Then they have to communicate their proposals effectively through the class presentations," said HBA Program Director Mary Heisz. "Projects like these are ways of taking cross-enterprise learning out of the classroom and making it come alive for students. It's an excellent way for students to realize how much they've learned and how it all fits together."

Projects can also help students understand the importance of contributing to their communities. Students involved in the Hunter Straker and Ivey Give LemonAid event in April raised more than \$42,500 in 48 hours for United Way of London & Middlesex.

Other opportunities, such as case competitions, international trips and clubs, challenge HBAs to apply what they've learned to the real world of business.

A chance to build the Ivey brand.

International case competitions give students a chance to test their mettle against other students and build a global contact list at the same time.

"These opportunities give the students a chance to see the world and meet and interact with students and judges around the world," said Heisz. "Many students are interested in working abroad, and this gives them a chance to build a network of contacts in other countries."

More importantly, case competitions are the Ivey brand in action.

"Our students get a chance to show off what they do here at Ivey," added Mary. "They get a chance to say: 'This is what we do here every day.'"

Outside the classroom, a world awaits.

The classroom also extends beyond Ivey's four walls through courses and electives.

HBA² students in Professor Nicole Haggerty's *Service Learning in Africa* elective visited four business schools in Kenya, Rwanda and Ghana to learn about the challenges of business there and to bring case-based teaching to African business schools. The program – created through the assistance of Western University and the Engaging Emerging Markets Research Centre – made a huge impact in the lives of students involved.

In all of these opportunities, Ivey students are given the chance to turn their learning into action, and hone their skills as the next generation of business leaders.



Ivey's MSc program receives international recognition.

With a growing reputation worldwide and high praise from students, Ivey's MSc program sets a new global standard.



With international recognition as the top school in the CEMS Global Alliance in 2012, Ivey's three-year-old MSc program is also gaining a global reputation for a unique quality exhibited by its graduates – cultural dexterity.

A pre-experience masters-level program, Ivey's MSc in Management develops graduates who immediately differentiate themselves with a deeper understanding of global business cultures and the ability to transfer management solutions around the world.

“People are starting to see that our graduates can really work well in an international context,” said Faculty Director Darren Meister. “They literally work in an international environment every day of the program, whether here or at a partner school. At no point do they work in a comfortable environment with people who share the same cultural upbringing as they do.”

Ivey launched both its MSc program and a CEMS Master's in International Management Program option, which allows students to study abroad at a CEMS partner school, in 2009. The program has grown to 41 students in the January 2013 incoming class, the largest so far. Ivey's MSc program was also the first North American and the exclusive Canadian partner school to join the prestigious

Community of European Management Schools (CEMS) – a global alliance of 28 top business schools on four continents along with 70 corporate partners and four NGOs.

“Word is getting out about the high-quality program and the type of student we're looking for,” Meister said, and this is where Ivey's MSc degree shares a similarity with its HBA, MBA and EMBA siblings.

The MSc program has taken the foundations of all of Ivey's programs – the case method, the cohort-based system, exceptional communication skills, demanding workloads and real-world applicability – and added a distinct international context to each.

“Your classmates are now inherently international; the case-based methodology is changed by the students' international experiences; and while the cases may have more of an international flavour to them, the reality is that Ivey has been in an international space for quite some time,” Meister added.

“That's really been a strength that we are building on in this program.”

2012 School of the Year.

In December 2012, Ivey was honoured as the CEMS School of the Year, awarded to the

business school that has the best student evaluations in academic program and career and program services.

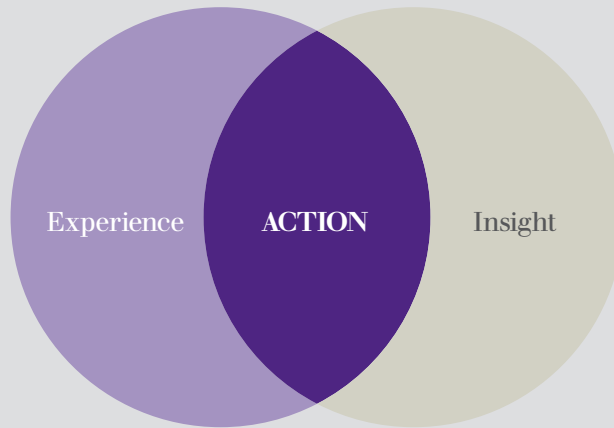
The students' high praise included all facets of Ivey's service culture – from staff, alumni, the program office and career management to the way faculty run a class by drilling down into the key points of a case.

The high expectations around responsibility and accountability also seemed to resonate with MSc students, said Meister.

“We hold them accountable – to be in class, to be prepared, to share their preparation and to treat themselves professionally. They rise to the challenge, even with a very heavy workload that demands the best of each student. It's something that students have come to respect during their time here.”

These high expectations are being reflected in a growing placement rate, enabling students to display their cultural dexterity at many interesting companies around the globe – Johnson & Johnson, McKinsey, Ernst & Young, IBM and Porter Airlines, to name a few.

With more firsts sure to come, Ivey's MSc reputation will continue to grow in the coming years.



Strategic Imperative 3

Focus executive development to support businesses in the development of Cross-Enterprise Leaders

It's not the title that is the measure of good leaders; it's their actions. In Ivey's Executive Development programs, the classroom becomes a lab in which leaders test their experience against new knowledge and gain real insights that transform vision into action. True to Ivey's innovative spirit, our Executive Development programs, more than any other, have been refocused on leadership. By redefining the scope of our programs and curriculums, Ivey ensures that every participant returns home a leader who sees the big picture and has the confidence to take action.

An exceptional history. A bright future.

Ivey's long-standing relationships with China and companies like ABC are being recognized and rewarded.

China's pursuit of an international profile is fuelling its need for executive talent with a global perspective. Ivey is benefiting from this demand by developing new relationships and extending partnerships with existing clients, such as the Agricultural Bank of China (ABC).

Ivey's continuing involvement in Asia culminated in 2012, when the School received the inaugural Education Excellence Award from the Canada China Business Council (CCBC) for outstanding achievements in expanding Canada's relationship with China. Ivey was unanimously chosen by independent judges to receive the Gold Award in the education

category, and received the honour at a gala event in Montreal in November.

Combined with a partnership with China University of Political Science and Law (CUPL) announced in 2012, Ivey's capacity in China is growing.

"ABC is an example of a major Chinese enterprise that's really trying to build international capabilities into its organization, and that's the reason for its continuing academic partnerships with Ivey," said Jan De Silva, Dean, Ivey Asia.

Beginning with a customized EMBA program for 25 select executives in 2011, Ivey's relationship with China's third-largest bank has evolved into executive programs for 235 senior executives from major markets spread across China. Done in shifts over a five-week period from October to November, the classes covered bank-centric topics, such as international marketing, international finance and international risk management.

Participation in the program comes as a reward for exceptional performance by executives, said Moling Sheng, Ivey's China Director, EMBA & Executive Development. And feedback from participants confirms that the program was rewarding indeed.

"The participants were mostly over age 40 and had limited international exposure. We used simultaneous translation and translated case materials, and the participants greatly embraced this approach," said Sheng. "It speaks well for the future of case-method teaching going forward."

With our entry into Chinese language programs, our campus in Hong Kong, our growing portfolio of programs in China, the work we've done with ABC and the emerging relationship with CUPL, Ivey is well positioned to meet the growing needs of executive training in Asia.

Building leaders in the not-for-profit sector.

Ivey and KPMG have partnered in an Executive Development program that will change the face of community leadership.

What does it mean to be a leader of a not-for-profit organization? How will you reshape your organization to move it forward despite increasing constraints on funding and resources?

The answers to these questions and more are at the core of Ivey Executive Development's new CommunityShift program.

Based on Ivey's successful QuantumShift™ program, also co-founded by KPMG, CommunityShift helps not-for-profit organizations – such as universities, hospitals, government groups, other non-profit

organizations and traditional charitable groups – develop the leadership and business acumen needed to lead them into the future. Developed in 2012, the first program ran January 13–18, 2013, at Ivey's Spencer Leadership Centre, with 46 participants.

The introduction of CommunityShift is a natural transition for both Ivey and KPMG – a firm that holds the largest share of clients in the not-for-profit sector and public sector, said Bobbi Jean White, a partner at KPMG.

"What we find in this sector are great people and great intentions and their hearts are in it, but they don't always have the leadership resources they need on their teams," she said. "The program is designed for the leader of the organization, and is very specific to that top role in helping them build their skills in leading others and evaluating their resources so they can function in a more strategic manner."

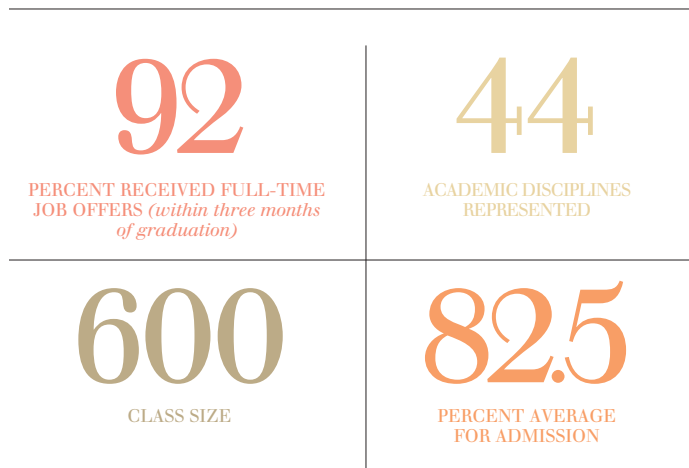
Drawn from the executive levels of well-established national programs, the CommunityShift participants have a wide array of experiences, many having worked in the for-profit sector, said Ariff Kachra, Faculty Program Director.

"In CommunityShift, it's about learning what it means to be a good leader as you move your organization in a new direction – which could mean looking for increased fundraising or serving a larger population of people," Kachra said.

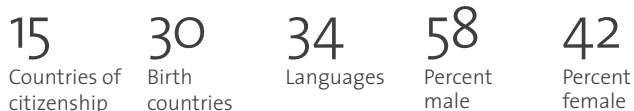
The program content focuses on the key attributes of good leadership, as well as the latest thinking in strategy, marketing, IT and social media – all geared to the not-for-profit sector.

"The need for these programs to be successful is critical," said Kachra. "When these organizations are successful, it makes the country a better place."

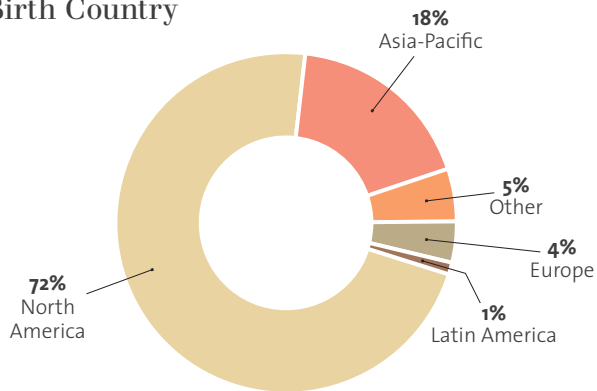
HBA



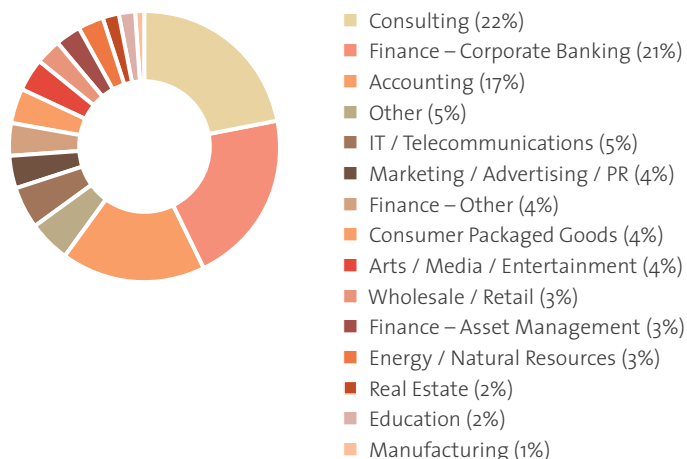
Class Diversity



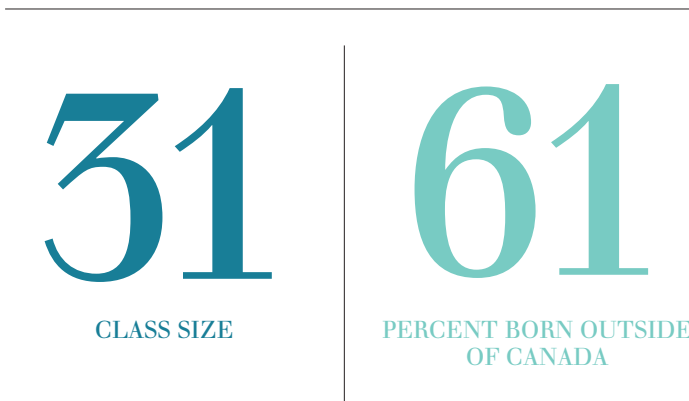
Birth Country



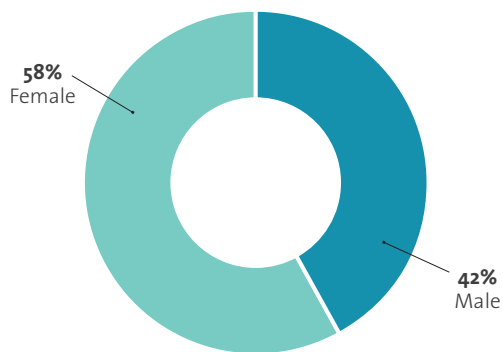
Job Offers by Industry



MSc



Diversity – Gender



4.8

AVERAGE NUMBER OF DAYS A STUDENT
SPENDS OUTSIDE THE COUNTRY

2.8

AVERAGE LANGUAGES
SPOKEN PER PERSON

20

LANGUAGES SPOKEN

MBA

PhD

90

PERCENT RECEIVED FULL-TIME JOB OFFERS (within three months of graduation)

44

PERCENT WITH INTERNATIONAL WORK EXPERIENCE

5

AVERAGE YEARS OF WORK EXPERIENCE

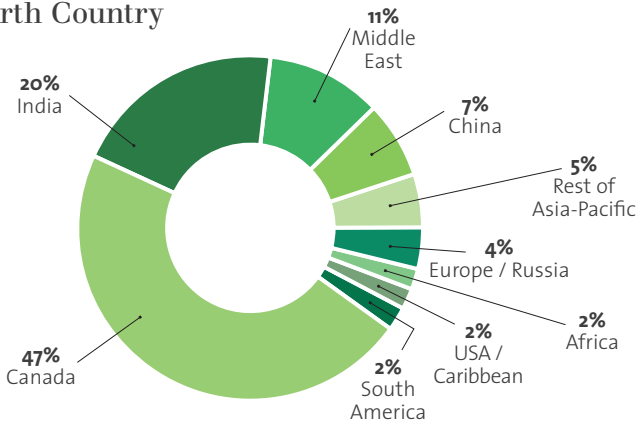
63

NUMBER OF CURRENT PhD STUDENTS

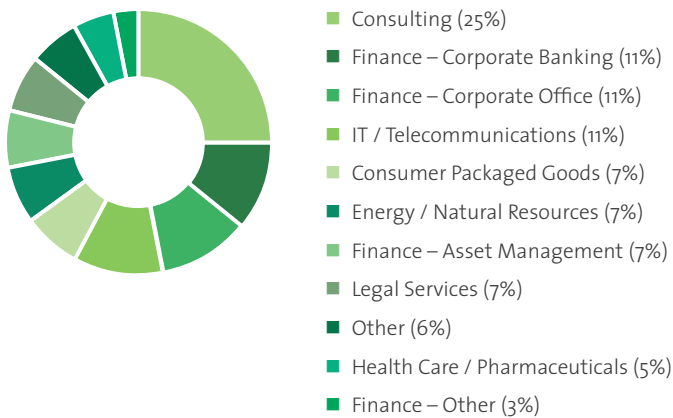
Class Diversity

11 Countries of citizenship 26 Birth countries 31 Languages 71 Percent male 29 Percent female

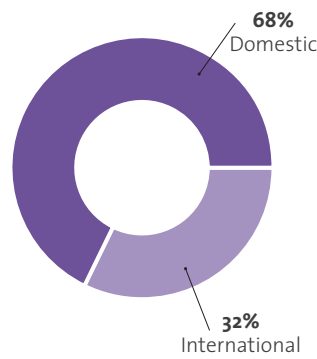
Birth Country



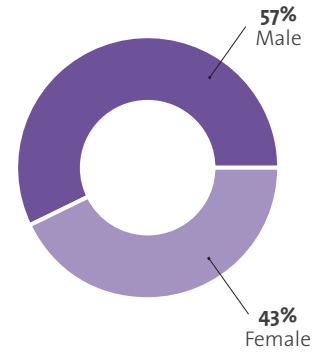
Job Offers by Industry



Diversity - International



Diversity - Gender



Scholarships Held by Class of 2012

5

ONTARIO GRADUATE SCHOLARSHIP (OGS)

2

SOCIAL SCIENCE AND HUMANITIES DOCTORAL FELLOWSHIP (SSHRC)

1

ONTARIO TRILLIUM SCHOLARSHIP (OTS)

Work Placement by Location

3

INTERNATIONAL

6

CANADA

3

U.S.

EMBA Canada

2,556

GRADUATES TO DATE SINCE 1991

147

GRADUATES IN 2012

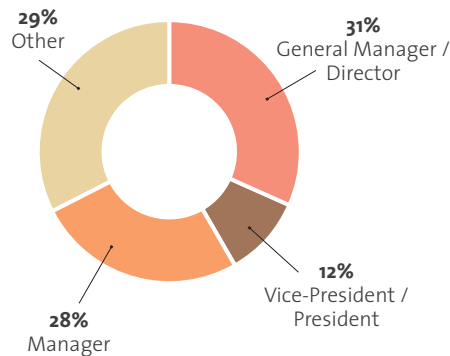
27

PERCENT WITH PREVIOUS INTERNATIONAL EDUCATION

Participants by Industry

Banking	23%	Mining	3%
Manufacturing	14%	Insurance	3%
Computer Technology	6%	Non-Profit Organizations	3%
Services: Health Services	6%	Transportation	3%
Other Industries	5%	Holding & Other Investment Companies	2%
Services	5%	Utilities	2%
Communications / Telecommunications	5%	Measuring, Analyzing & Controlling	1%
Government (Public Sector)	5%	Real Estate	1%
Retail Trade	5%	Wholesale Trade	1%
Educational	4%		
Construction	3%		

Participants by Title



Place of Residence

74
Percent from GTA

17
Percent from Outside GTA

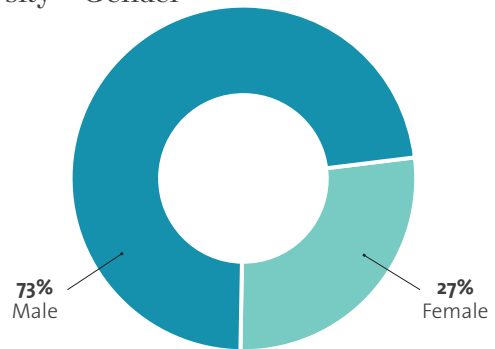
9
Percent from Outside Ontario

EMBA Hong Kong

4,477

GRADUATES TO DATE

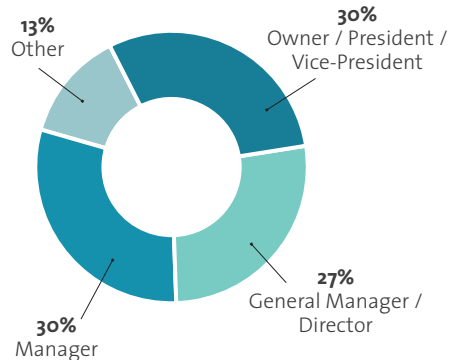
Diversity – Gender



Participants by Industry

Technology	17%	Hospitality	7%
Banking / Finance / Insurance	13%	Construction / Real Estate	7%
Industrial Service	13%	Public Sector	7%
Professional Service / Consulting	10%	Design	3%
Retail Trade	10%	Fashion / Garment / Apparel	3%
Manufacturing / Electronics	7%	Transportation / Logistics	3%

Participants by Title



Geographic Base

77
Percent Based in Hong Kong

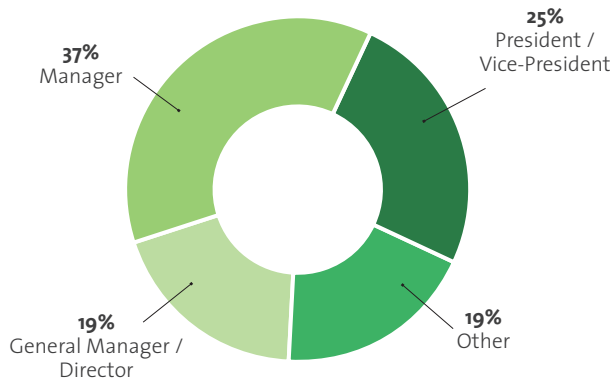
23
Percent Outside of Hong Kong

Executive Development

505

ORGANIZATIONS PARTICIPATING IN EXECUTIVE DEVELOPMENT PROGRAMS

Participants by Title



79

CUSTOM PROGRAMS

7,127

CUSTOM PROGRAM PARTICIPANT DAYS

Participants by Industry

Manufacturing	19%
Service	16%
Financial	15%
Natural Resources	8%
Not-for-Profit	7%
Public	7%
Retail	5%
Utilities	5%
Construction	5%
Technology	5%
Transportation	4%
Consulting	2%
Pharmaceutical	2%

4,194

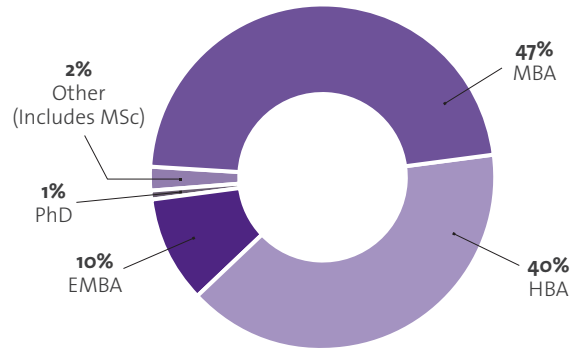
OPEN-ENROLLMENT PARTICIPANT DAYS

44

OPEN-ENROLLMENT PROGRAMS

Alumni

Degree Breakdown



7,000+

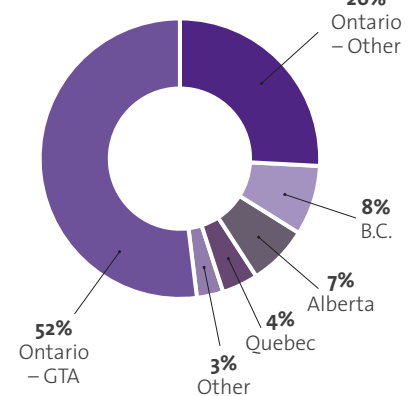
ALUMNI SUPPORTED THE SCHOOL THROUGH FORMAL VOLUNTEER ROLES, SPEAKING IN THE CLASSROOM, ATTENDING EVENTS, ETC.

98

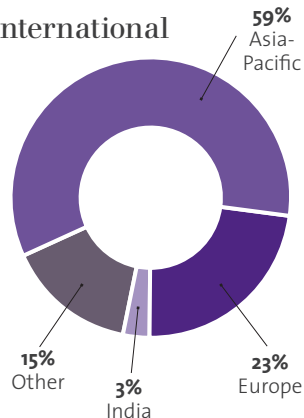
COUNTRIES

Canada	79%
International	11%
United States	10%

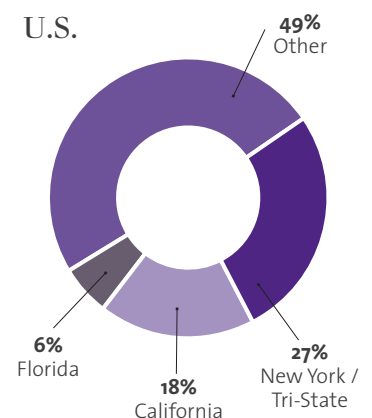
Canada

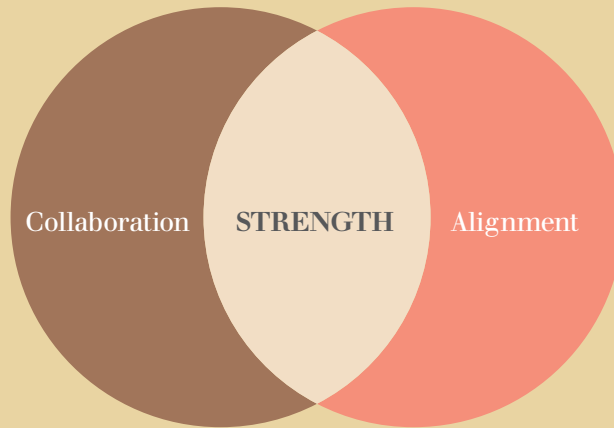


International



U.S.





Strategic Imperative 4

Align our research to solve a handful of the most critical cross-enterprise business issues

In our highly evolved global market, business issues are becoming increasingly complex and multi-faceted. The organizations that will survive and thrive will be those that embrace multi-level collaboration. To teach this, we must live this. Today at Ivey, Cross-Enterprise Leadership Research Centres such as Building Sustainable Value and Engaging Emerging Markets bring together faculty with diverse backgrounds to address complex business challenges together. We can't solve all business challenges, but we can combine the collective power of many smart, creative and driven academic leaders to find solutions for the most critical ones.

Public policy experience added to Lawrence Centre.



Ivey has continued its strong tradition of public policy expertise with the addition of two former federal deputy ministers to the Lawrence National Centre for Policy and Management.

Paul Boothe and Richard Dicerni bring a wealth of public policy experience and hands-on business knowledge to Ivey.

Boothe joined Ivey as Director of the Centre following the retirement of former Director Dianne Cunningham in September 2012. As the former Deputy Minister of Environment Canada and Senior Associate Deputy Minister of Industry Canada, he has a great understanding of public policy issues. Boothe's public service experience includes serving as the Associate Deputy Minister of Finance and G7 and G20 Deputy for Canada with the Department of Finance, as well as the Deputy Minister of Finance and Secretary of Treasury Board for the Government of Saskatchewan. He was also a C.D. Howe Institute Fellow-in-Residence and an EnCana Scholar in Public Policy.

Dicerni is a new adjunct professor who will support several Ivey research centres.

He brings more than 30 years' experience in public policy, including serving as Deputy Minister of Industry Canada, Senior Assistant Deputy Minister, Health and Welfare, and Deputy Secretary to the Cabinet. Dicerni has also worked at the provincial level as Deputy Minister of Environment and Energy and Deputy Minister, Education, Post-Secondary Education and Training.

His previous business involvement includes President and CEO of the Canadian Newspaper Association, CEO of Ontario Power Generation and partner at Mercer Delta, a management consulting firm, as well as membership on several boards.

"Both Ivey students and faculty will greatly benefit from their experience," said Dean Carol Stephenson. "We look forward to their contributions and leadership in the School's teaching and research in the public policy field."

Case teachers honoured for lifetime achievements.

You could say Jim Erskine, MBA '67, and Mike Leenders, MBA '59, have made the case for Ivey's renowned Case-Method of Learning.

They founded Ivey's popular case-writing and case-teaching workshops more than 40 years ago and have since introduced thousands of people in more than 50 countries to the power of cases. They are also the co-authors of three widely used case-method textbooks that are available in four languages.

So it's no wonder they were honoured with the equivalent of an "Oscar" for the business

school world – each's Outstanding Contribution to the Case Method Award – for their lifetime achievements in this area. Louise Mauffette-Leenders, a former case writer and research associate at Ivey, was also recognized with the award. The awards were presented at various ecch case workshop events in June. ecch is a case publishing and distributing organization with the largest single source of management case studies in the world.

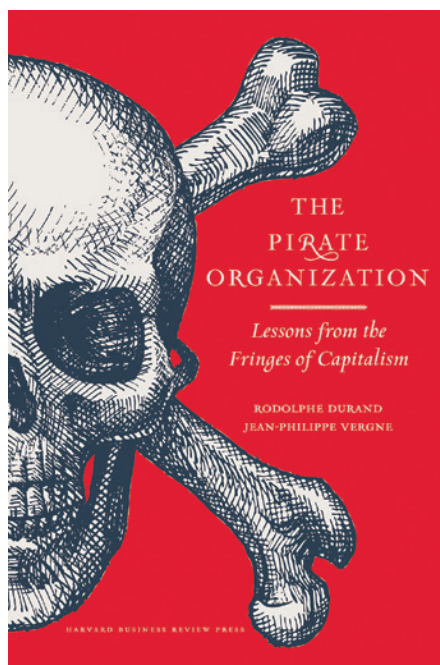
"It's a testament to the remarkable impact they've made on people's lives in sharing how to get the most out of cases," said Dean Carol Stephenson. "In addition to learning about cases, the workshops provide exposure to different social, cultural and business perspectives and the opportunity to establish invaluable international relationships."



Jim Erskine, MBA '67



Mike Leenders, MBA '59



Vergne paints pirates in new light.

Instead of seeing pirates as the swashbuckling bandits of the silver screen, Assistant Professor Jean-Philippe Vergne points out their essential role in the capitalist system in his new book, The Pirate Organization: Lessons from the Fringes of Capitalism.

The book, co-authored with HEC Paris Professor Rodolphe Durand and first published in French as *L'Organisation Pirate: Essai sur l'évolution du capitalisme*, showcases the ways pirates have repeatedly changed capitalism for the better by resisting state laws and ownership and fighting for the public good.

"Every time capitalism expands into new territories, we need rules, and there are always two organizations trying to make these rules: state organizations and pirates," said Vergne. "Pirates are concerned with broader issues such as transparency, openness and free access. A lot of innovation in industries comes because of pirates."

Whether it's the fight for free reign of cyberspace or the loosening of genetic engineering rules or even the pirate-like behaviour of Apple co-founders Steve Wozniak and Steve Jobs in the 1970s, the book aims to make people think about how pirates influence markets and corporate strategy.

And that it has. In fact, the book has already been written about in international publications such as *The Economist* and *the Financial Times*.

Beamish lauded for impact on international management education.

Professor Paul Beamish, HBA '76, PhD '85, isn't just making a name for himself in the Ivey classroom – his impact on international management education is being felt around the world.

Beamish was honoured in August with the International Management Outstanding Educator Award from the renowned Academy of Management. The award recognizes Beamish's contributions to education, the training of other teachers and the global dissemination of international management knowledge. He was nominated for the award by seven of his peers from business schools around the world.

The award follows on the heels of the renewal of Beamish's Canada Research Chair in International Management – which he has held since 2004 – for an additional seven years. The Canada Research Chair is one of the most prestigious academic awards for a researcher

in Canada and demonstrates Beamish's leadership in his field.

Among his many contributions to date, Beamish has published more than 100 peer-reviewed articles, more than 30 other articles, more than 50 books and 30 book chapters, and more than 120 cases. He is also Executive Director of Ivey Publishing and the founding Director of both the Ivey Asian Management Institute and the Ivey Engaging Emerging Markets Research Centre.

Beamish is also a Fellow of the Royal Society of Canada, Academy of International Business and Asia Pacific Foundation of Canada.

Ivey Publishing broadens reach in China.

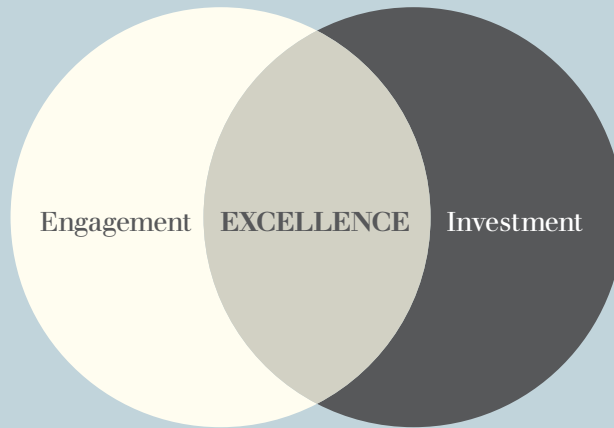
Business students in China now have access to Ivey-quality content in their first language thanks to the Asian Management Institute's new Case Translation and Publication Project (CTPP).

The project draws on the efforts of Western student volunteers to translate cases from English to simplified Chinese, at huge savings for Ivey Publishing. Each case would typically cost \$1,000 to translate. In exchange, the students get valuable work experience and are part of a social club. More than 250 cases have already been translated since the effort was launched in fall 2011.

"If we can keep this going and translate the whole case collection, we'll have an extraordinary asset for management education in China and for Ivey," said Ivey Professor Paul Beamish, HBA '76, PhD '85, Executive Director of Ivey Publishing and Director of Ivey's Asian Management Institute.

Thanks to this boost, Ivey Publishing now has 450 cases available in Chinese and is the largest distributor of Asian management cases.





Strategic Imperative 5

Launch an ambitious fundraising campaign to support our future and strengthen our connection with Ivey alumni around the world

If a school's merit can be judged by the generosity of its graduates, Ivey continues to reach new heights. In 2006, when we proposed an ambitious campaign to raise \$200 million to fully realize all components of our Cross-Enterprise Leadership Strategy, it was the generous donations of our alumni, friends and corporate partners that helped make those goals a reality. With their support, Ivey students enjoy the most talented faculty, a progressive learning environment in a world-class facility and access to financial support to ensure they can achieve their dreams. And it's because of our alumni, friends and corporate partners that we remain one of the top business schools in the world today.

A Message from the Campaign Co-Chairs.



Arkadi Kuhlmann, HBA '71, MBA '72, Chairman & CEO,
ZenBanx Inc.



Pierre Morrissette, MBA '72, Chairman, President & CEO,
Pelmorex Media Inc.



Joe Shlesinger, MBA '86, Managing Director,
Callisto Capital LP

From one generation to another.

Attend an MBA or HBA class as they discuss their latest case assignment. Stand with hundreds of Ivey alumni as they gather for Homecoming. Or walk the streets of India with our EMBA students during their Executive Client Field Project.

In all of these experiences – and many more too numerous to mention – you are witnessing the realization of our Cross-Enterprise Leadership Strategy.

Thanks to the extraordinary generosity of alumni and friends, there is another key element of that strategy on display: the ambitious \$200 million *Campaign for Leadership*. The evidence of your generous support of this campaign is everywhere: \$36 million donated to support our faculty and research centres, \$28 million in support of the Ivey Annual Fund, \$16 million raised to support student awards, and \$105 million for the School's stunning new home.

The unflagging support shown by our alumni network – including more than 160 forward-thinking donors who have stepped up with gifts of \$100,000 or more – is truly

overwhelming. We are in the home stretch of the Campaign, having raised \$187.9 million as of December 31, 2012. While there is still work to be done to reach our goal by June 2013, we are more than confident in our ability to successfully complete the most ambitious campaign in Canadian business school history. That confidence comes from the undisputed power of, and our unshakeable confidence in, the Ivey alumni network – spanning 98 countries and nearly 23,000 members strong.

The success of the Campaign puts Ivey back on the world map for business education, clearly reasserting our best-in-Canada position. Not only is our building now world-class and fully equipped for how we learn today, our faculty and students are a match for any business school in the world. We are immensely proud to be associated with and to contribute to such a school, and we trust that you are as well.

Your support will have a lasting impact for decades to come. And almost immediately, your presence will be felt by students, faculty and staff when our new building officially opens in September 2013.

When the School fills with HBA, MSc, MBA and PhD students, you will be there. When months and years of research by faculty pay off in work that reshapes the business landscape in Canada and globally, you'll be part of it. And

when businesses grow, when breakthroughs are made in health care management, and when new markets are opened around the world, your support will be the catalyst that makes it happen.

We want to thank Dean Carol Stephenson for her vision and unwavering support during her decade of leadership here at Ivey. Carol, your leadership has been a key part of the success of the Campaign.

We are pleased to recognize the individuals, foundations and corporations in the following pages who have chosen to step up for the next generation. We know that the success of our Campaign relies on the vision and generosity of the Ivey network – thank you for your continued support.

Sincerely,

Arkadi Kuhlmann, HBA '71, MBA '72
Pierre Morrissette, MBA '72
Joe Shlesinger, MBA '86

The Ivey Family Challenge Fund: Securing the future.



Vision: It is more than just seeing the way ahead. Vision encompasses the ability to realize what is not yet there. To picture the possibilities beyond what others may see.

Such is the vision of the Richard M. Ivey family.

In 2007, the Ivey Family established a unique matching gift program that rewards unrestricted endowed gifts to the School. The program, called the Ivey Family Challenge Fund, matched dollar-for-dollar gifts of \$125,000 or more and has generated a total of \$6 million in endowments for Ivey's highest priorities.

Combined with the generosity of 14 other donors, Ivey now has an enduring fund to support ongoing enhancements to the Ivey Experience, including student and faculty awards, research and capital improvements.

Ivey Family Challenge Fund donor Larry Shaw, HBA '62, says the flexibility that the fund provides is an astute business move.

"During my business life I was aware that a lot of organizations, particularly not-for-profit organizations, were always in need of funds that were flexible," said Shaw. "Some of the most important funds the School gets aren't tied to any specific project. One of the main points in considering contributing to this fund was the generous offer by the Ivey family to match funds. That's what encouraged me to make the donation."

Fund donor Peter Kenny, MBA '57, echoes those statements.

"It's a competitive business, so it's important to have the flexibility to respond to the changing business environment. It's good strategy to have a fund where the Dean can say, 'We need to put more focus here, or we need to hire a certain professor, or we need to advertise our programs.' It's discretionary, and that's very important," Kenny said.

There have been several examples of the importance of the Fund to the life of the School.

In the aftermath of the economic crisis, Ivey was faced with a scholarship shortfall because many endowed awards were unable to sustain their value. The Fund ensured our students continued to receive the level of support they depend on. Funds have also been used to support the recruitment of more than 40 new faculty members over the last five years – a critical ingredient in the development of tomorrow's leaders.

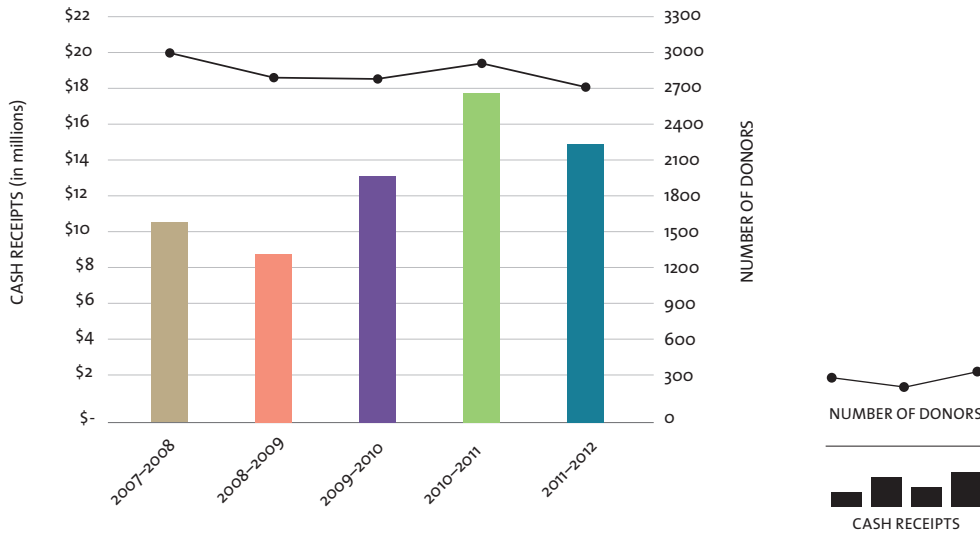
"In many ways, unrestricted donations from our alumni and friends are among the most valuable gifts we receive," said Dean Carol Stephenson. "They form a critical resource that allows Ivey to respond immediately to our most pressing needs and seize emerging opportunities as they arise."

The Ivey Family Challenge Fund – and the vision of the Ivey family – is helping secure a path to the future for the entire School.

"One of the main points in considering contributing to this fund was the generous offer by the Ivey family to match funds. That's what encouraged me to make the donation."

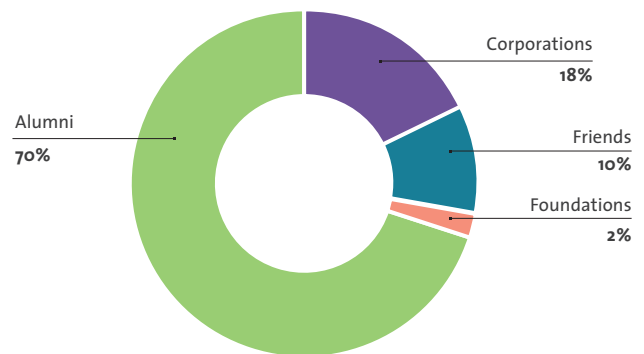
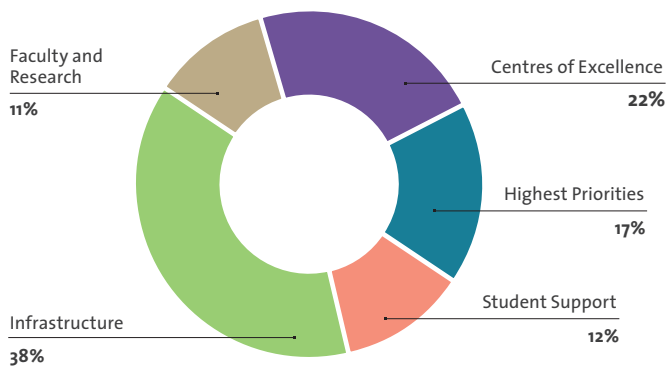
— Larry Shaw, HBA '62

Investing in the Next Generation.



Designation	2012 Receipts (\$)
Centres of Excellence	3,299,705
Highest Priorities	2,566,988
Student Support	1,801,330
Infrastructure	5,683,033
Faculty and Research	1,692,675
TOTAL	\$15,043,731

Source	2012 Receipts (\$)
Alumni	10,470,083
Corporations	2,739,628
Friends	1,464,134
Foundations	369,886
TOTAL	\$15,043,731



Operating Budget

	F2012 (\$000)	%	F2011 (\$000)	%
<i>Revenue</i>				
Enrollment Grant	9,393	10.2	9,566	10.9
Tuition	48,780	52.9	47,018	53.7
Pre-Business	1,609	1.7	1,506	1.7
Course Fees (Non-Degree Programs)	11,851	12.9	9,727	11.1
Publishing	6,550	7.1	6,169	7.1
Conference Centres	8,506	9.2	8,138	9.3
Donations (Total)	15,044	16.3	17,760	20.3
Less-Endowed & Restricted Donations	(12,926)	-14.0	(15,901)	-18.2
Endowment Interest	924	1.0	884	1.0
Recoveries & Miscellaneous	2,491	2.7	2,615	3.0
TOTAL Revenue	\$92,222	100.0%	\$87,482	100.0%
<i>Direct Variable Expenses</i>				
Program Accommodation & Meals	7,513	8.1	7,643	8.7
Student & Teaching Materials	4,429	4.8	4,212	4.8
Scholarships	3,190	3.5	3,226	3.7
Receptions	1,015	1.1	976	1.1
Other	268	0.3	369	0.4
TOTAL Direct Variable Expenses	\$16,415	17.8%	\$16,426	18.8%
Contribution	\$75,807	82.2%	\$71,056	81.2%
Direct fixed expenses – schedule	35,840	38.9	34,990	40.0
Administration expenses – schedule	28,373	30.8	27,019	30.9
UWO Services	7,229	7.8	6,571	7.5
New Building Furniture & Technology	3,650	3.9	0.0	0.0
Surplus	\$715	0.8%	\$2,476	2.8%

Schedule of Expenses

	F2012 (\$000)	%	F2011 (\$000)	%
<i>Direct Fixed Expenses</i>				
Faculty Salaries & Benefits	29,506	32.0	27,918	31.9
Marketing & Recruiting	4,126	4.5	4,216	4.8
Property, Operations & Maintenance	606	0.6	655	0.7
Research	962	1.0	1,302	1.5
Computer Equipment & Software	568	0.6	779	0.9
Other Direct Fixed Expenses	72	0.2	120	0.2
TOTAL Direct Fixed Expenses	\$35,840	38.9%	\$34,990	40.0%
<i>Administration Expenses</i>				
Staff Salaries & Benefits	16,775	18.2	15,243	17.4
Travel	1,483	1.6	1,318	1.5
Amortization	1,015	1.1	984	1.1
Bank Charges & Interest	374	0.4	433	0.5
Rentals & Leases	143	0.2	102	0.1
General Administration	2,187	2.4	2,139	2.4
Mailing	282	0.3	343	0.4
Printing	319	0.3	352	0.4
Telephone	505	0.5	372	0.4
Building Rent	2,397	2.6	2,381	2.7
Building Alterations & Maintenance	285	0.3	842	1.0
Management Fees	391	0.4	422	0.5
Training & Development	129	0.1	284	0.3
Consulting & Professional Fees	1,628	1.8	1,604	1.8
Other	460	0.5	200	0.2
TOTAL Administration Expenses	\$28,373	30.8%	\$27,019	30.9%

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Bill Nicholl, Paul Smith, Bill
Tucker, Larry Wynant
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MBA 1973

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MBA 1975

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MBA 1978

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Jeffrey & Elaine Hertz & Family

Ian Lennox
Maggie & John Mitchell

**Other Annual Fund
Contributions**

Anonymous
Deborah Ambrose
Jacques Brette
Matthew S Hannon
Derek Johnston
Don Kester
Frederick Metcalfe
Bob Mison
Randolph Ottenbreit
J C Marcel Porlier
Hendrik Sire
James Smith
Michael R Sprung
Mr & Mrs Tung
Alex Turnbull

MBA 1979

CLASS AGENT: CAMERON
TURNER

TOTAL: \$21,934
PARTICIPATION: 12%

Ivey Society, Deans' Circle
Gregory Guichon

David Kassie & Susan Harris

Ivey Society, Patron
Anonymous

Ivey Society, Benefactor
Jim Gallagher

Pierre Lagueux
Bruce Ling
Cameron J Turner
Eric Vengroff

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Anonymous
Anonymous

Mark Dickman
Ashley D'Silva
Ephraim Fernandez
Hans O Klohn
Ron Lalonde
Robert Mitchell
Leslie & Guy Nelson
Kevin M O'Keefe
Lana Phair-Sutherland

MBA 1980

TOTAL: \$163,865
PARTICIPATION: 14%

**Ivey Society, Founders'
Circle**

Anonymous
David W Cornhill
Kevin O'Leary
Paul Sabourin
Scott Sarjeant

Ivey Society, Benefactor
Peter M Conrod FCMA

Randy Fretz
Aimo Kuronen
Maxine MacLure
Dan Nixon
Craig Shannon

**Other Annual Fund
Contributions**

Anonymous
Bill Blake
Norman Cheesman
Gordon Currie
William Egan
Richard Henson
Eric Lefebvre
Jacques Lepage
John McBoyle
Jack Nolan
Halina Sandig
Mark Singh
Maide Yazar
Jill & Kevin Yousie

MBA 1981

TOTAL: \$72,078
PARTICIPATION: 16%

**Ivey Society, Founders'
Circle**

Joanne & David Browne
Betty-Anne & Tom Lindsay
Richard E Rooney

Ivey Society, Deans' Circle
Doug Irwin & Margot Jones
Guff Muench

Ivey Society, Patron
Patti Bunston Gunn & Stephen
Gunn

Ivey Society, Benefactor

Suzanne & Doug Carty
Malcolm W Hamilton
Lyle Kerr & Valerie Millen
Janet & Michael Norris
Karen L Spaulding (Murphy)
Alex Tye
Michael Weber

**Other Annual Fund
Contributions**

Anonymous
Anonymous
David Allum
Jann Ashley
Jonathan Goldbloom
Buzz Grant
Stephen Kushner
Mike Lam
Michael Langstaff
Gregory Marlatt
Glen Murphy
Keith Pendersen
Rosemary Polegato
Anthony Seay
Douglas Short
Peter Spruce
David Stewart
David Tanner

MBA 1982

30TH REUNION SOCIAL
COMMITTEE:

Mike Shew
TOTAL: \$54,100
PARTICIPATION: 7%

**Ivey Society, Founders'
Circle**

Marta Witer & Ian Ihnatowycz
Doug McGregor
Harry Rosen Inc (Larry Rosen,
LLB/MBA)

Ivey Society, Deans' Circle
Anonymous

Susan Harris & David Kassie
Margot Jones & Doug Irwin

Ivey Society, Benefactor
David J Dulal-Whiteway

Wendy Murdock

**Other Annual Fund
Contributions**

Serge Bourassa
Susan Davies
Michael De Santis
Armand Des Rosiers
Stephen Hecht
Aly Lalani
Mike Moroz
Jacqueline C Orange
Andrew Parkes & Bill Parkes
Beth Roemmele Hemstad
Amos Simpson
John Stanczyk

MBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

MBA 1983

TOTAL: \$107,317
PARTICIPATION: 21%

Ivey Society, Founders' Circle

Charles W Brown
Pierre Lapointe
Steve McDonald
Kishore K Sakhrani

Ivey Society, Deans' Circle

Douglas Richmond

Ivey Society, Patron

James A Bertrand
Maria Smith & Eric Tripp

Ivey Society, Benefactor

Susan G Abbott

Deb & Jeff Bacon

Paul Ballinger

Brad Bourne

Perry Caicco

Janet & Roger Dickhout

Geoffrey Gudewill

Douglas Harman

Other Annual Fund Contributions

Anonymous

Hany Assaad

John Beamish

Ronald Benes

David Boles

Dr Les Bowd

Peter Brennan

Richard M Cohen

Andre Denis

Laurie Dunk

Jeannette A Eberhard

Steven Yaron Garmaise

Tim Henry

Tom Jesty

Matt Lawton

Thealzel Lee

Edward Li

Chun P Ling & Patricia S T Ling

Patrick Lu

Pauline F Malley

John Mathewson

Catherine Ralston

Catherine Paquet & Pierre Rivard

Maureen & Tony Solecki

Gary Svoboda

Jay Switzer

MBA 1984

TOTAL: \$39,330
PARTICIPATION: 16%

Ivey Society, Founders' Circle

Lenny Moy

Ivey Society, Deans' Circle

Sue & Jeff Dossett

Kirsten Feldman

Harolde Savoy

Ivey Society, Patron

Jan Herman & Mark Herman

Ivey Society, Benefactor

William Burnfield

David Carroll

Douglas MacKay

Stephen Quinn

Robert Yanowski

Andrew C Zsolt

Other Annual Fund Contributions

Anonymous

Anonymous

Anonymous

Duncan E Campbell

Will Charles

Marc Flynn

Martin Granner

Meegan Hinds & Marc

Letourneau

Dr Andrew Inkpen

Anne Lamont

Ken MacKinnon

Hylida & Tony Martin

Paul C McCabe

Dr David McCutcheon & Dr

Rebecca Grant

Edward McHugh

Rosemary (Schauf) Pahl

Lynda Parks Sahadat

Gita Ramachandran

Hugh Ramolla

Sandra Rosch

Blair A J Shier

Scott Tapson

Peter Viducis

Christopher Vyse & Ellen

Briant

Peter Waugh

MBA 1985

TOTAL: \$57,682
PARTICIPATION: 18%

Ivey Society, Founders' Circle

Donald F Archibald

Debra & Brian Heald

Stephen D Lister

Robert G McFarlane

Ivey Society, Patron

James Charlton

Donald J Polk

Ivey Society, Benefactor

Susanne & Doug Berk

Ken Hollingshead

Eric C L Lee

Peggy E MacKay

Marita E Zaffiro

Other Annual Fund Contributions

Anonymous

Alison Amendola

David Aston

Jean-Marie Brideau

Guy Charette

Lloyd Cooper

Claude Damiani

Joan E Fiset

Anne Hale

Muneer Hirji

Garfield C Johnson

Gord & Bev Knapp

Eric C L Lee

Harold K Manifold

Nancy & Manlio Marescotti

Donald Maunders

Michael Reed

Andrew Ringvee

Bob Shustack

Richard Smith

Peter Sutherland

Thomas J Trainor

Ron B Wild

Elliot Wilkinson

MBA 1986

TOTAL: \$66,133
PARTICIPATION: 13%

Ivey Society, Founders' Circle

E Scott Beattie

Wendy Adams & Wade

Oosterman

Roger Mortimer

The Shlesinger Family

Ivey Society, Patron

Jim Arsenych

Ian de Verteuil

David S McCann

Paul Szczucinski

Ivey Society, Benefactor

Yvon Gaudreau

Other Annual Fund Contributions

Anonymous

David Boyce & Colleen Gordon

Ann Elliott

John Harris

Paul R Harvey

Thomas Hinton

Barbara L Lawson

Bruce Lindsay

Jim McKay

Pierre McLean

Allister C Paterson

Jane Smale

Donald Smrke

Brian Thompson

Thomas Wilson

MBA 1987

25TH REUNION SOCIAL COMMITTEE:

John Hammond, Bob Gibson

FUNDRAISING COMMITTEE:

John Akkerman, Mary

Federau, Bill Furlong, Horst

Hueniken, Fil Papich

TOTAL: \$214,000

PARTICIPATION: 13%

Ivey Society, Founders' Circle

John Akkerman

Ivey Society, Deans' Circle

Anonymous

Marc H Brillon

Dan Coholan

Mary Federau & David Hass

Horst E Hueniken

Rob Logan

Carol & Filip Papich

Ivey Society, Patron

Robert Gibson

Ivey Society, Benefactor

Paul Badeski

Grant S Berry

Valerie Millen & Lyle Kerr

Gordon Pearce

Other Annual Fund Contributions

Anonymous

Mike Bouchard

Christopher Dawson

Gerry Fenwick

Dominique Gerin-Lajoie

John Hughes & Jacintha

Podson-Hughes

Stephen Laurion

Peter Macaulay

Dr Brent Matthew

Martin Osso

Aldo Sylvestre

MBA 1988

TOTAL: \$48,063
PARTICIPATION: 15%

Ivey Society, Founders' Circle

Timothy Hodgson &

Linda Netten

Jock MacDonald &

Janet Griffin

Tim MacDonald

Ivey Society, Patron

David Montanera

Robert Olsen

Ivey Society, Benefactor

Anonymous

Graham Carter

Stephen Hughes

Pamela Jeffery

Charles MacQuarrie

Christianne Paris

Other Annual Fund Contributions

Anonymous

Anonymous

Ken Albright

Robert Blair

Michael Bolitho

Cathy M Buchanan

Kevin H Campbell

Bob M Chown

Christopher Connolly

Martin Fafard & Angela Olsen

Steven Galezowski

Jay Goldman

Maura Lendon

James McGill

Diane Moldaver

Jacintha Podson-Hughes &

John Hughes

Mary Robertson

Laura Rosenthal

Glen Smeltzer

John Swettenham

Peter Szoke

Atul Thakrar

Gregory P Vitali

MBA 1989

CLASS AGENT: LAURIE CAMPBELL

TOTAL: \$68,177

PARTICIPATION: 19%

Ivey Society, Founders' Circle

Laurie Campbell

Jon & Laura Hantho

Pierre Pomerleau

Ivey Society, Deans' Circle

Steve Dent & Janet Maclaren

Ivey Society, Patron

William Quinn

Ivey Society, Benefactor

Roxanne & Mark Behrman

Denise C MacDonald

Wendy MacKinnon-Keith

Nexcap Finance Corporation

Bruce & Lisa Rothney

Other Annual Fund Contributions

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Susan Doughty (Little)

James Gilliland

Nicole C Goodfellow

Michael J Greenberg

Eric Jensen

Philip King

Robert LaJoie

Ian Macdonell

Gadi Meir

Richard Miller

*Ivey Society
Leadership
Levels*

\$10,000+
Founders' Circle

\$5,000–\$9,999
Deans' Circle

\$2,500–\$4,999
Patron

\$1,000–\$2,499
Benefactor

\$100–\$999
The First Decade
Society

MBA 1991

TOTAL: \$57,823
PARTICIPATION: 15%

Ivey Society, Founders' Circle

Glenna & Richard Talbot
Gareth Turner
Mark Whitmore

Ivey Society, Patron Mark Newman

Ivey Society, Benefactor Lisa Porlier

Gary Rubinoff
Mike Thorfinnson
Darrell Wheeler
Sandy Whittall

Other Annual Fund Contributions

Anonymous
Steve Adams
J Atha
Doris Bitz
Ross Chafe
Glen Charanduk
Rhonda L English
Grant Fraser
Susan Gamm & Dieter Gamm
Colleen Gordon & David Boyce
Bruce Harrop
Stephen Legler
Lorna MacDougall Denham
Brad Maheu
Howard Mains
Keith Matthews
John McCready
Deborah McCutcheon
Jennifer McNaughton
Douglas Melville
Robert Presser
Ron P Reinders
Linda & Jamie Sawchuk
Jack Scott
Kelly Smith
Trish Sullivan
Amos Tin
Jeff Weiss

MBA 1992

20TH REUNION SOCIAL COMMITTEE:
Elizabeth Bennett, Patricia Meehan
TOTAL: \$32,360
PARTICIPATION: 11%

Ivey Society, Founders' Circle

Paul E Moynihan

Ivey Society, Deans' Circle Barry Stewart

Ivey Society, Patron

Tom Flynn & Catherine Hampson
Susan Witteveen & Dan McClure

Ivey Society, Benefactor Alicia & Tony Cestra

James D'Orazio
Chris Hibberd
Bill Jack
Fraser Johnson
Judi & Steve Meston
Joe Nemeth
Alain Tranchemontagne

Other Annual Fund Contributions

Brian & Lynn Campbell
Eddie Castelletto
Jason Chreïn
Rob Cunningham
Ian Glassford
Julie E Hamel
Scott Hilborn
Michael Hill
Patricia M Meehan
Cathy Pin
Deanna Schuerbeke
Wilma Sung Kong
Tony Valle
Andrew Waight

MBA 1993

CLASS AGENT: SARAH MORGENSTERN
TOTAL: \$51,890
PARTICIPATION: 13%

Ivey Society, Founders' Circle

Anonymous
Kirsten & David Fear
Edward J Gudaitis
Sarah Morgenstern & Todd Hergarten

Ivey Society, Patron Kim MP Cook

J Christopher Donald

Ivey Society, Benefactor

Wouter D'Ailly
Brian D'Costa
David Dundas
Darren Marshall
Pierre Pacarar
Robert T Pemberton
John A Sinclair
Richard Stephenson

Other Annual Fund Contributions
Anonymous
David Ager
Michel Bruyere
Stephane Chartrand

Dan & Karen Condon

Barry Dennis
Paul Blaha & Laurel Deplaedt
Gayle Duncan
Nick Evans
Andrew W Herrmann
Margo Hoyt & Glen Orsak
Vidya Iyer
Kathy Kalafatides
Brian May
John McLeod
Jeff Meyer
Walter Romaniuk
John Sawler
Daniel M Steinberg
Robert Symmons
Dennis Tze

MBA 1994

CLASS AGENT: SERGEI TCHETVERTNYKH
TOTAL: \$26,008
PARTICIPATION: 11%

Ivey Society, Founders' Circle Olga & Sergei Tchetvertnykh

Ivey Society, Benefactor Anonymous

Mark Barber
David J Collett
Dagmara & Robert Fijalkowski
Kimberley A Moulard
Chet Wuon
Ben A Yu

Other Annual Fund Contributions

Anonymous
Marilyn & Terry Ablett
Margot Burleton
Amitabh Chaudhary
Clare W Cheng
Robert Espey
Luc Fouquette
Derek Ham
Deepak Khandelwal
John Koyanagi
David Kusnierczyk
Priscilla Ma
Harry Mark
Gregory Martin
Andrew L Nelson
John Rideout
Juliane Schaille
Dirk & Martha Schrader
Peter Strickland
Steve Suarez & Michelle Alain
Melissa Tarsky
Bryan Tatoff

MBA 1995

TOTAL: \$32,750
PARTICIPATION: 10%

Ivey Society, Founders' Circle

The Hopper Family

Ivey Society, Deans' Circle Greg & Tracy Guatto

Ivey Society, Benefactor Esther Benzie & Mark Phillips

B Naini
Alexa Nick
Doug Pollard
Joseph Quarin
Bradley Radin

Other Annual Fund Contributions

Anonymous
Anonymous
Mark Brown
Monique M French
Karen Grant
Hilda Lau
Edward R T Lawson
Nicole Paquin
Athena Pasqualoni
Ronny Steinberg
Linda Verth

MBA 1996

TOTAL: \$42,099
PARTICIPATION: 12%

Ivey Society, Founders' Circle

Nan DasGupta & Michael Bernstein
Mark Wellings

Ivey Society, Benefactor

Daniel Golberg
Dominique Hansen
Christopher A Lane
Stephen H E Murphy
Daniel J Nowlan

Other Annual Fund Contributions

Anonymous
Anonymous
Anonymous
Alan Freedman
Stephanie Galloway
Tracey Groom
Scott Hledin
David Iggy Iwasiewicz
David Koltermann
Mark Kopytek
Daniel Magyar
Marie-Josée Martineau
Scott McCulloch PhD
Greg McLean
Diana Parsons

Robin Porter
Gail Rodwell-Simon
Ann-Margaret Tait

MBA 1997

CLASS AGENT: STEVE DUMANSKI
15TH REUNION SOCIAL COMMITTEE:
Tom Philpott, Sylvie Thompson
FUNDRAISING COMMITTEE:
D'Arcy Delamere, Steve Dumanski, Curt Sigfstead
TOTAL: \$107,113
PARTICIPATION: 9%

Ivey Society, Deans' Circle Hugh Babowal

Ivey Society, Patron Steven Dumanski Mark Horsfall, Lucy Spence & Family

Dan McClure & Susan Witteveen
Anthony Ostler
David J Pennington
Curt Sigfstead & Lara Witter
Tak Yu Trevor Tam
Chris Taves

Ivey Society, Benefactor Geoffrey Colter

Dennis McNeil
Philip F D Moorcroft
George Nast
Steve Uszkay
Michael Woolhouse & Christine Allen

Other Annual Fund Contributions

Anthony Anderson
Mark D Applebaum
Kerry Biggs
James A Black
Andree Dallaire
D'Arcy Delamere
Sally Fereday
Ian S Orfanides
Thomas G Philpott
Eric Strong

MBA 1998

CLASS AGENT: JERRY WHITE
TOTAL: \$22,280
PARTICIPATION: 12%

Ivey Society, Founders' Circle

John Shannon

Ivey Society, Patron Lara Witter & Curt Sigfstead

Ivey Society, Benefactor
John Berry
Stephen Bertrand

Erin & Jan Sorhaug

Other Annual Fund Contributions

Anonymous
Anonymous
Dev Balkissoon
Tim Benson & Suzanne Spragge

Sean Cameron Benjamin Cherniavsky

Mike Collins
Marie-Anne Desjardins
Brett Flint
Charles A Gadalla
Bradley Havixbeck
Carolyn Hobbs

Allison Kim Antoni Krajewski Tim Logie

Eric Matusiak
Kurt A Middleton
Chantal Miklosi
William D Robertson

Andrew Romocki
Tal Vilenski
Helen Wang
Glen Webster
Jerrold White
Steven Wilson
James R Witmer

MBA 1999

CLASS AGENTS: TIM GRIGG, DARREN ROUGH
TOTAL: \$13,700
PARTICIPATION: 6%

Ivey Society, Patron Shon Wilkie

Ivey Society, Benefactor Joanne Dolfato & Jeff White

Michael Flood
Mark Lerohl
Darren Pare
Darren Rough
Jeem Sirivar
Thecla Sweeney & Garrick Tiplady

Other Annual Fund Contributions

Anonymous
Anonymous
David Eason
Andrew Fletcher & Family
Greig Garland
Jeffrey Johnston
Brent Patterson & Nicole Turnbull-Patterson
Gordon V Sandford
Peter Smith
Andre Sochaniwski
Robert Weiss

MBA & MSc

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

MBA 2000

CLASS AGENT: ALLAN BUITENDAG

TOTAL: \$5,439

PARTICIPATION: 6%

Ivey Society, Benefactor

Garrick Tiplady & Thecla Sweeney

Other Annual Fund Contributions

Anonymous

Anonymous

Shakeel Bharmal

Artem Boroumkov

Allan Buitendag

Andy Crysedale

Jeffrey Groves

Catherine Jarman

Jennifer Jones

Trevor Lam

Tara Landes

Qing Li

Robb McNaughton

Jonathan Minsky

Patrick R Mitchell

Joanna Ng

Brian J Sinclair

Athena A Skagos

Gregory Wright

Victoria L Young

Changchun Zhang

Brian Pereira-Mendoza

Paula J Puddy

Mark Roberts

Jim Sikora

Janine White

Gillian Whitebread

Jeffrey Wu

Andrea Young

Wah-Kit Cho

Lori Darlington

Steven Dekker

Sonal N Doshi

Leonard Firkus

Stephen Fitzpatrick

Colin Gorling

Grant Headrick

Robert Jaques

Kris Khanna

Jean-Philippe Leblanc

Spencer Low

James MacDonald

Mark Manley & Ainslie

Simmonds

Jonathan McDooling

Liane Orsi

Jay Perry

Benjamin Rodney

Gurdip Sanghera

Elan Satov

Elliot Scherer

Christopher Spalding

Dev Srinivasan

Jason Steel

Susan Tamir

Andrew Wolch

Elaine Shiu (Lui)

Matthew Simpson

Colin Stairs

Benjamin Tan

Shannon & Arjun Taneja

Ivey Society, The First Decade Society

Chris Guillon

Shane O'Farrell

Carlos Vicens

Other Annual Fund Contributions

Clare Aker

David Bassin

Natalie (Edwards) Bisset

Roger Chang

Trevor Davison

Laura Emmerton

Min He

Paula Schutz

Everton Lewis

Eleni Mitsis

Kenric S Tyghe

Chen Yang

Rob Young

Nigel McNabb

Tory Merritt

Nadia Montecalvo

Mira Ray

Suraj Raythatha

HongZhi Ruan

Krista Schiestel

Ilana Valo & Dr Josh Silvertown

Peter Sobczak

Haiping Sun

Michael Tevel

Blaine Woodcock

MBA 2002

CLASS AGENT: ROBYN HOCHGLAUBE

10TH REUNION SOCIAL COMMITTEE:

Tim Coveyduck, Ashok Gupta, Robyn Hochglaupe, Jill Hong, Steve Mangal, Liz O'Neil, Michael Quinn, Collin Sawatzky, Paul Skippen

TOTAL: \$12,728

PARTICIPATION: 5%

Ivey Society, Deans' Circle

Staffen Family

Ivey Society, Benefactor

Anonymous

Ioannis Foufas

Dilprit Grewal

Michael Quinn

Other Annual Fund Contributions

Anonymous

Jean-Pierre Boudrias

Mustafa Husain

Ryan Lapointe

Patrick Lo

Nicole T (Piscione) Musicco

Stéphane Ouellet

Geoffrey A Pollock

Paul Skippen

Nicole Turnbull-Patterson & Brent Patterson

MBA 2004

TOTAL: \$11,414

PARTICIPATION: 6%

Ivey Society, Benefactor

Anonymous

Daniel Barnholden

Larissa Chaikowsky

Steven Hansen

Joseph Lo

Sean Naylen

Other Annual Fund Contributions

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

Anonymous

MBA 2001

TOTAL: \$12,488

PARTICIPATION: 6%

Ivey Society, Deans' Circle

Anne McMaster & Frederic Lesage

Ivey Society, Patron

Kevin Williams

Ivey Society, Benefactor

Dan Eisner

Peter Kalen

Other Annual Fund Contributions

Anonymous

Anonymous

Ed Boose & Sandra Bolton

Charles Bougie

Peter Busse

Dennis Dussin

Triina & Chris Forbell

Christopher Gulliford

Vivian Hu

Marc Kaipio

Samuel Leung

Ang Li

Lachlan MacQuarrie

Craig McKean

Vasilios Panopoulos

MBA 2007

5TH REUNION SOCIAL COMMITTEE (TWO YEAR):

Tory Merritt, Kamana Tripathi

5TH REUNION SOCIAL COMMITTEE (SPRING):

Mac Bell

5TH REUNION SOCIAL & FUNDRAISING COMMITTEE (FALL):

Charmaine D'Silva, Jing Guo, Mike Liebrock, Mira Ray, Darwin Smith, Mike Tevel, Blaine Woodcock

TOTAL (FALL): \$18,250

PARTICIPATION (FALL): 26%

TOTAL (ALL): \$25,665

PARTICIPATION (ALL): 8%

Ivey Society, Deans' Circle

Israel Mendez & Connie Clerici

Ivey Society, Benefactor

Kamana Tripathi

Darwin Smith

Ivey Society, The First Decade Society

Jonathan Belair & Heather Tobin

Efrem Berman

Riccardo Cosentino

Geoffrey Hewitt

Michael Liebrock

Vijay Viswanathan

Other Annual Fund Contributions

Varun Bahl

Frank Callele

Yingdong Chen

Jing Guo

Kara Hunter

James Irvine

Raveena Maheshwari

MBA 2008

CLASS AGENTS: ANUJ CHANDARANA, IRFAN DAYA, TREVOR HAND, LYNDSAY PASSMORE

TOTAL: \$7,175

PARTICIPATION: 4%

Ivey Society, Deans' Circle

Nick Kuzyk

Ivey Society, The First Decade Society

Jennifer Mitchell

George N Nikopoulos

Stephen Stewart

Other Annual Fund Contributions

Sandro Banerjee

Colin Bogar

Amy (Daw) Gibbons

Trevor Hand

Eric Kung

Matthew LeQuelenec

Aaron Minocha

Doug Parent

MBA 2009

CLASS AGENT: CHRISTOPHER LAU

TOTAL: \$2,820

PARTICIPATION: 3%

Ivey Society, The First Decade Society

Jamie Biggar

Kevin G Callahan

Nolan Hosking

Christopher Lau

Kate Lawrence

Heather Tobin & Jonathan Belair

Other Annual Fund Contributions

Scott Gryba

Will Hooper

Shafeen Mawani

Joseph Mocanu

Charles Newton Price

*Ivey Society
Leadership
Levels*

\$10,000+
Founders' Circle

\$1,000–\$2,499
Benefactor

\$5,000–\$9,999
Deans' Circle

\$100–\$999
The First Decade
Society

\$2,500–\$4,999
Patron

MBA 2010

TOTAL: \$6,730

PARTICIPATION: 9%

Ivey Society, Benefactor

Brandon Gerson
Bradley Pavelka

Ivey Society, The First Decade Society

Layth Ashoo
Patrick Davis
Roberto de Leo
Kyle D'Silva
Clayton R Feick
Derrick Fournier
Mrinali Kaul
Josie Law
Peter Lowas
Peter MacEwen
Christopher O'Grady
James Pan
Patrick Smith
Jonathan Smithson
Wei Sun
Peter Walker
Fraser Wiswell

Other Annual Fund Contributions

Anonymous
Adam Bortolussi
Diane Edgeworth
Dillon Johnson
Milos Milicic
Yaniv Tom Nathan
Karin Saldarriaga

MBA 2011

CLASS AGENT: CYRUS ZAHEDI

TOTAL: \$4,563

PARTICIPATION: 8%

Ivey Society, The First Decade Society

Anonymous
Neha Bhasin
Sean Dixon
Razy Farook
Robin Guron
Andrew Isaac
Christopher Johnson
James Larsen
Katie Anne MacInnis
Daniel Moro
Maria Perekotiy
Gunpreet S Rekhi
Chris D Richard
Adam Schlegel
Sutirtha Sengupta
Andrea Sum
Paul von Martels
Andrew Webster
Caleb Yong
Cyrus Zahedi

Other Annual Fund Contributions

Jonathan Batson
Victor Diab
Erich L Isopp
Neha Khera
Ahmed Yousef

MBA 2012

TOTAL: \$6,469

PARTICIPATION: 13%

Ivey Society, Founders' Circle

Christine & David Wood

Ivey Society, The First Decade Society

Anonymous
Anonymous
Anonymous
Anonymous
Ahad Ahmed
Mike Bell
Ted Browne
Jessica Catton
Justin Chen
Mike Cole
Jonathan Del Rosario
Wendy Dobson-Belaire
Sarah Draper
Brent Duffin
Gaurar Garg
Shruti Garg
Griffin A Gettas
Ritika Goel
Daping Guo
Tom Halton
Michael Holmes
Andrew Jacklin
Vivek Kalwani
Michael Kenigsberg
Omar Khan
Vivian Lin
Wei Lin
Olena Lobach
Amrutansu Mahapatra
Alex A McMurray
Eriver Muwanguzi
Kaushik Ramakrishnan
Darlene Santos
Jake Sherman
Andrew Spergel
Rachel Stulberg
Siddarth Subramani
Donna Tin
Ross Tom
Charles Zane
Sina A Zere
Haining Zha

Other Annual Fund Contributions

Anonymous
Anonymous
Marie Arnot
Andrew Dixon
Lauren Hulme
Rehan Khan
Alex CW Lau
Brent Osborne
Adnan Pandjou
Elizabeth Verdone

MSc 2012

Ivey Society, The First Decade Society

Segun Adewale Busari
Victor Xu
Crillen Zhao

Other Annual Fund Contributions

Carolyn Burns
Se Chea
Kathleen Cloutier
Nicole Duncan
Nick Galasso
Damir Kostic
Martin Lee
Adrian Pfammatter
Leanne Simourd
DongYue (Lucy) Song
Danielle T
Ruolin Wang
Liang Yin
Cindy Zhang

EMBA & VEMBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

EMBA 1993

Ivey Society, Patron
Laura Gainey & Richard Clark

Ivey Society, Benefactor
Tom Greco

Other Annual Fund Contributions
Anonymous

EMBA 1994

Ivey Society, Founders' Circle
Janet De Silva

Other Annual Fund Contributions
Janet E Heisey
Gary Krikler

EMBA 1995

Anonymous
Pamela Stevenson

EMBA 1996

Ivey Society, Benefactor
George Small

Other Annual Fund Contributions
David Craig
Julian Sellers

EMBA 1997

Ivey Society, Founders' Circle
Lana & Tim Hockey

Ivey Society, Benefactor
Claire Duboc
David C Edwards

Other Annual Fund Contributions
Anonymous
Sandra Oliver
Beth Shaw

EMBA 1998

Derek Gould
Cindy Kingshott
Francesco J Miscio

EMBA 1999

Ivey Society, Founders' Circle
Luc Vanneste

Other Annual Fund Contributions
Anonymous

Anonymous
Gordon Albini
Michael Anibaldi
Alexander Chan
Steven Kaukinen
Cameron Moffatt

EMBA 2000

Perry Lea
Patricia S T Ling & Chun P Ling
Agako Nouch
Frank Sartor

EMBA 2001

Michael Costa
Bradley Erasmus (HK)
Henry Friesen
Kerry Gerber
Robert McGillivray

EMBA 2002

Ivey Society, Benefactor
Dan Vickery
Zhongze Wang (HK)
Other Annual Fund Contributions
Robert Gordon
Harvey Naglie
Richard Wah Kan

EMBA 2003

William Chiu
Winnie Chu
Claudio De Vincenzo
John Mountain
James Ramsay
Jan Sahai
Victor Salem
Ilana Sprongl
Teresa Tolhurst

EMBA 2004

Doug Brown (HK)
Christopher Emery
Lynette AF Hines
Maura E Pare
Craig Pattinson
Daniel Sin
Debbie Young

EMBA 2005

Michael Jack
Marc Lacoursiere
Stephen Leach
Ashif Moloo
Timothy Stanley

EMBA 2006

Ivey Society, The First Decade Society
Peter Caldwell

Other Annual Fund Contributions
Carolyn Mason

EMBA 2007

Ivey Society, Deans' Circle
Rob & Joan Dal Bianco
Ivey Society, Benefactor
Vince Cascone
Ivey Society, The First Decade Society
Nina Layla Chadha

Other Annual Fund Contributions
Stephen Bolton

EMBA 2008

Ivey Society, The First Decade Society
Anonymous

Other Annual Fund Contributions
Victor Adesanya
Randy MacMillan
Steven Rhind
Nicholas Valcour
Arnold Visser

EMBA 2009

Ivey Society, The First Decade Society
Richard D Ackerman

Other Annual Fund Contributions
Anonymous

Andrew Bass
Shaibal Datta
Johnny Kobayashi (HK)
Gino Lombardi
Hugh McMullan
Michel Myre
Bruce Reid
Jim Wang
Kirsten Wells

EMBA 2010

Ivey Society, Benefactor
Lynda & Russ Bruch
Peter Johnson

Ivey Society, The First Decade Society
Michael Chisholm
Sean Grasby
Kelly Tryon

Other Annual Fund Contributions
Anonymous

Steven Bottero
Marius Dobre
Neeraj Garg
Eric Sana
Bradley Wamboldt

EMBA 2011

Ivey Society, The First Decade Society
Mario da Silva
Nanci York

Other Annual Fund Contributions
Ascenzio Farina

VEMBA 1998

Blaine Dalby
Diane Gagner
David McElhanney
Nagib Premji

VEMBA 1999

Jacques Blais
James Cunningham
Ruth McDonald
Douglas Ostafichuk

VEMBA 2000

Ivey Society, Benefactor
Kent Wilfur
Other Annual Fund Contributions
Suzanne Gouin
Kathleen Wighton

VEMBA 2001

Ivey Society, Deans' Circle
Judy Fairburn
Ivey Society, Benefactor
Mohammad Azab

VEMBA 2002

D P Airey

HBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1946

Herbert Ballantyne
Bob Blake
Carl Woodward

HBA 1947

65TH REUNION SOCIAL COMMITTEE:

Gwen Anders

Ivey Society, Founders' Circle
Dr Richard M Ivey

Other Annual Fund Contributions
Robert Beacom

HBA 1948

Anonymous

HBA 1950

Ivey Society, Benefactor
A S (Peter) Kingsmill
Richard Sharpe

Other Annual Fund Contributions
Kenneth Belbeck

HBA 1951

Ivey Society, Benefactor
Herbert Stein

Other Annual Fund Contributions
Fred Bradley
Edward Milliken
Charles M Noltie

HBA 1952

60TH REUNION SOCIAL COMMITTEE:

Ted Barber, Marvin Shore
Donald Blanchard
Elmer Campbell
Donald C Gibson
Bill Louth
Thomas A Movold
Marvin Shore

HBA 1953

Ivey Society, Founders' Circle
The Late Colin L Hubling
Ivey Society, Deans' Circle
Cameron Calder
Robert Hubling

Ivey Society, Benefactor
Douglas Heagle

Hugh Morris

Other Annual Fund Contributions
Michael Ashton

John Carrie
Boyd Chesney
Roger Doe

HBA 1954

Ivey Society, Founders' Circle

Dr & Mrs Geno F Francolini

Ivey Society, Benefactor
Paul Murray

Other Annual Fund Contributions

Judith Aikman
George Disbrowe
John Johnston
Douglas Page
David Poore
Alan Querney
Ronald Ray

HBA 1955

Ivey Society, Benefactor
Bruce Deans

Hon Donald R Getty

Other Annual Fund Contributions
Anonymous
Lucien Pare

HBA 1956

Ivey Society, Founders' Circle

Barbara & John Carroll
George S Dembroski

Other Annual Fund Contributions

Anonymous
Hugh John Cook
Shirley & Bill Eichenberg
The Late John E Farley
Mary McGee
Darrel McLaughlin
Roy Steel

HBA 1957

55TH REUNION COMMITTEE:

Paul Condon, Bob Cowan,
Al Herrington, Ross Hutchison,
The Late Keith Johnston,
Don Noble, Bob Riddell, Gary
Venton

TOTAL: \$16,550

PARTICIPATION: 32%

Ivey Society, Patron
Anonymous

Ivey Society, Benefactor
Ronald Buffett

Paul Condon
John H Hayes

Joan Johnston and The Late
Keith Johnston

Other Annual Fund Contributions

J Robert Cowan
Donald Dickison
Donald S Durkee
Dr Allen F Herrington
James Holding
Patricia (Craig) & Ross
Hutchison

Janis I Jente

William Kritsch
Donald Noble

Wayne Penny
Ronald Poth

Robert Shields
Norman Smith

Charles Wells
The Late Bill Wood

HBA 1958

Ivey Society, Benefactor
Douglas Reid

Other Annual Fund Contributions

Felipe Costa
David Eng
David Johnstone
John F Sloan
Adam Telfer

HBA 1959

Ivey Society, Founders' Circle

Tom Brent
Gerald Hipple

Ivey Society, Benefactor
Jon K Grant

Don Morrison

Other Annual Fund Contributions

Edward Y Baker
Roderick Evan Brown

*Ivey Society
Leadership
Levels*

\$10,000+
Founders' Circle

\$5,000–\$9,999
Deans' Circle

\$2,500–\$4,999
Patron

\$1,000–\$2,499
Benefactor

\$100–\$999
The First Decade
Society

HBA 1960

Ivey Society, Founders' Circle
John R Currie

Other Annual Fund Contributions

Robert Bosworth
Michael Cochrane

George Hakojarvi
John R Hall

Dr & Mrs John A Humphrey
John Ricketts

J Jackson Tyson

Robert Violette

The Late Professor Douglas
Westgate

HBA 1961

Ivey Society, Benefactor
Richard Innes

Other Annual Fund Contributions

Peter Hancock

Gregory Kasparian

Brock Pilkey

The Late Uldis (John) Uiska

HBA 1962

50TH REUNION SOCIAL COMMITTEE:

Richard Thorpe, Doug Young

Ivey Society, Founders' Circle

Larry Shaw

Ivey Society, Benefactor
Robert Fenn

Richard J Thorpe

Other Annual Fund Contributions

Patricia Badeen
Peter Knoepfli
Ian Lucas
Kenneth McCutcheon
Denton Miller
Ernest Steward
Peter Walter

HBA 1963

Anonymous
J Allan Finlayson

Glen Heximer
Joseph Hofer

Dave Martin

John Morris

HBA 1964

Ivey Society, Founders' Circle
W C Wood Foundation

Other Annual Fund Contributions

John Martin

HBA 1965

Ivey Society, Patron
Edward Kernaghan

Ivey Society, Benefactor
Ian R Campbell

Ron Clark
Dennis Vollmershausen

Paul Williamson

Other Annual Fund Contributions

John Carter
Cyn & Jack Cronkwright

Michel David

Robert Johnson
James D Keenleyside

HBA 1966

Anonymous

Anonymous

J Kenneth Hord

Richard Lettau

HBA 1967

45TH REUNION SOCIAL COMMITTEE:

Gary Barnes, Ian Cousins, Len
Lee, Graham Lute,
Don McLoughlin

Ivey Society, Founders' Circle

Gary Barnes

Ivey Society, Benefactor
John Burton

Other Annual Fund Contributions

Anonymous
Garry Dubecki
Paul Fogh-Dohmsmidt
Marg & Ted Morrow

HBA 1968

Ivey Society, Deans' Circle
Glenn Jones

Ivey Society, Benefactor
Douglas L Derry
J Edward (Ted) Johnson
Gary West

Other Annual Fund Contributions

David Fotheringham
Lynn Glenn

George Godbolt

James Hutton

Donald Loeb

Joseph Sinclair

William Trevena

HBA 1969

Ivey Society, Founders' Circle

Gilles G G Ouellette

Ivey Society, Benefactor
David Moser

Other Annual Fund Contributions

James Lasby
Russel Robertson

HBA 1970

TOTAL: \$10,252

PARTICIPATION: 11%

Ivey Society, Deans' Circle
Bob Shearer

Ivey Society, Patron
Robert D Crockford

Other Annual Fund Contributions

Larry Adamson

Daniel Cohoe

Richard Fiebig

Jane & Tim Marlatt

James Roddy

HBA 1971

TOTAL: \$43,350

PARTICIPATION: 17%

Ivey Society, Founders' Circle

Henry Cheng

Barbara & Ian Fraser

Arkadi Kuhlmann

Ivey Society, Benefactor
R Peter Gillin

Dave Prentice

Other Annual Fund Contributions

John W Chandler QC

Dave Prentice

Graham Senst

Larry Sisnett

Norman Thomas

HBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1972

40TH REUNION SOCIAL COMMITTEE:

Don Latta, John Purkiss

TOTAL: \$19,450

PARTICIPATION: 10%

Ivey Society, Founders' Circle

Richard W Ivey

Ivey Society, Deans' Circle

Douglas Greaves

Ivey Society, Patron

John Purkiss

Other Annual Fund Contributions

Thomas Givens

John McKinnon

John Needham

Ivey Society, Benefactor

Michael Schwenger

Bruce M Shirreff

Philip Unger

Mac & Cricket Yule

Other Annual Fund Contributions

Anonymous

Anonymous

Jo Barrington

Matthew S Hannon

Alan High

Rick Lane

Shirley Roberts

Brian Scott

Jackie & Steve Wilkinson

HBA 1975

TOTAL: \$29,637

PARTICIPATION: 7%

Ivey Society, Founders' Circle

Sylvia D Chrominska

Other Annual Fund Contributions

Anonymous

Paul Barnicke

David Best

Brian Foster

Stephen Good

Scott Murray

Michael O'Brien

HBA 1976

TOTAL: \$50,360

PARTICIPATION: 15%

Ivey Society, Founders' Circle

Anonymous

Kao Ying Lun, John

Heather & Fraser Latta

Jon Love & Nancy Yeomans

Love

John H Simpson

Other Annual Fund Contributions

Zbig Biskup

Michael Bowie

Raymond Castellan

Silvio Di Gregorio

John Komisar

P Lynne MacInnes

Rob Orser

Gord Sedgwick

Harvey Taraday

Ian Vasey

HBA 1977

TOTAL: \$7,185

PARTICIPATION: 7%

Ivey Society, Deans' Circle

Maria & James Knowles

Ivey Society, Benefactor

William Kiff

Other Annual Fund Contributions

Anonymous

Debra & Gordon Casperd

Georges Houde

Eric Jones

Paul Wildridge

Philip Wisener

Jill & Kevin Yousie

HBA 1978

TOTAL: \$63,628

PARTICIPATION: 11%

Ivey Society, Founders' Circle

Dean Connor

Nesbitt Family

Barbara G Stymiest

Ivey Society, Benefactor

Judith & Jonathan Cooperman

Robert Doyle

D Bruce Henning

Other Annual Fund Contributions

Randall Donkervoort

Gilles Gagnon

Doreen E Harvey

Blaine Hobson

Rick Lancaster

Rycharl Lardner

Richard Russell

Robert E Simpson

Luke Sklar

HBA 1979

TOTAL: \$55,842

PARTICIPATION: 13%

Ivey Society, Founders' Circle

Doug McGregor

Patrick Weber & Marti Morfitt

Michael Rolland

Ivey Society, Deans' Circle

Randolph Dietrich

Ivey Society, Benefactor

Shelagh Donovan & Michael Boyd

Andrew C Zsolt

Other Annual Fund Contributions

Nizar Esmail

George J Gilvesy

David Greer

Barbara Lonergan-Byers

Gary Lyon

Keith McEachern

Ann Sutherland

Paul Switzer

Douglas Wall

Mark Winson

Jim Yardy

HBA 1980

TOTAL: \$54,430

PARTICIPATION: 18%

Ivey Society, Founders' Circle

Mark Cowie

Donald Lang

Steve Lear

Ivey Society, Deans' Circle

Deb Barrett & Jim Leech

The Glynn Family

Staffen Family

Ivey Society, Benefactor

Oscar Belaiche

Eileen M Brown

David Carroll

Cheryl Davidson

Peter Irwin

Steven Sims

Other Annual Fund Contributions

Anonymous

Bruce Barber

Martha Day

Sandy Kemp

David Lewis

David J Markle

Brian Martine

Douglas L Moody

Michael Rupar

David Thompson

Douglas Warwick

HBA 1981

TOTAL: \$174,988

PARTICIPATION: 36%

Ivey Society, Founders' Circle

Nora Aufreiter & Lawrence

Pentland

E Scott Beattie

Stewart C Burton

Lisa Colnett

Daniel A Devlin

Edward Kennedy & Stella Kennedy

Jeffrey Orr & Suzanne Legge

William J Quinn

Ken Shaver

Michael G Tevlin

Ivey Society, Deans' Circle

Scott & Jacqueline Wilson

Ivey Society, Patron

John McFadden

Bryan Pearce

Brian Stock

Ivey Society, Benefactor

Anonymous

Peter Coward

Trudy Nixon-Fahie

Joanne Porter-Tikkanen & John Tikkanen

Other Annual Fund Contributions

Anonymous

Anonymous

Louise Adams

Beverly Behan

Lorraine Chong

Sandra Donders

Stephen Foerster

Patricia Gass

Keith Glide

Bonnie Grundman

Jeff Hill

Malcolm Jackson

Eric Ian Johnson

Herald Krimmer

S Pennock

Lisa & Stuart Penny

David Robison

David Smith

Ernie Spraggs

David Town

Jane Yates

Jim Zalusky

HBA 1982

30TH REUNION SOCIAL COMMITTEE:

Jim Abernethy, Bill Duffield,

Mary Heisz, Janet Winkler

FUNDRAISING COMMITTEE:

Ed Giacomelli, Robb Hindson,

Roland Keiper, Marty

McConnell

TOTAL: \$132,273

PARTICIPATION: 13%

Ivey Society, Founders' Circle

Wendy Adams & Wade

Oosterman

Rosamond Ivey

Roland T Keiper

Ivey Society, Patron

Anonymous

Patrick Horgan

M J (Marty) McConnell

Ivey Society, Benefactor

Paul Badeski

Sara Collins

Fraser Johnson

Einar Medri

Randy Rutherford

Janet Winkler

Other Annual Fund Contributions

Anonymous

Christopher Dawson

Keeri Golden

Robb Hindson

Thomas Hinton

Christine MacInnes

Frank W Siekmann

Phillippe Tardif

HBA 1983

TOTAL: \$56,155

PARTICIPATION: 14%

Ivey Society, Founders' Circle

William J Jandrisits

Jane & Michael Lay

Ivey Society, Deans' Circle

Jeff & Sue Dossett

Tim McGuire

Nicholas Paine

David Wright

Ivey Society, Benefactor

Dan Mida

Mark J Verdun

Other Annual Fund Contributions

Anonymous

Michael Browne

Kasia Czarski

Robert Fish

Bruce Gardner

Peter Horvatis

Paul Methot

Ted Newell

David O'Neil

Mary Robertson

Doug Welsh

HBA 1984

TOTAL: \$61,575

PARTICIPATION: 18%

Ivey Society, Founders' Circle

Don V Bailey

George A Cope

Carolyn M H Cross

Ray G Young

Ivey Society, Deans' Circle

Adam Waterous

Ivey Society, Patron

David Montanera

HBA 1973

TOTAL: \$19,450

PARTICIPATION: 18%

Ivey Society, Founders' Circle

Susanne & Martin Thrasher

Ivey Society, Benefactor

Murray Chant

Don Darroch

Robin Dow

Barry Gekiere

Gerard P Murphy

Jim Reynolds

Rob Reynolds

*Ivey Society
Leadership
Levels*

\$10,000+
Founders' Circle

\$5,000–\$9,999
Deans' Circle

\$2,500–\$4,999
Patron

\$1,000–\$2,499
Benefactor

\$100–\$999
The First Decade
Society

Ivey Society, Benefactor

Alec W G Clark
Carolyn E Horan
Stephen Hughes
Pamela Jeffery
David Jenkins
Tony Meehan & Vithia Saing
Sean C V Mullin
Joseph Pucci
David T Strickland

**Other Annual Fund
Contributions**

Anonymous
Stephen D Armstrong
Bart Crandon
Cindy R Dunn
James Gilliland
Gerald Holowachuk
Madeleine Paquin
Lee St James
Tom Yanush

HBA 1985

TOTAL: \$15,055
PARTICIPATION: 19%

Ivey Society, Patron
Douglas Murphy
William Quinn

Ivey Society, Benefactor
Lynda & Russ Bruch
Alicia & Tony Cestra
Lisa & Bruce Rothney

**Other Annual Fund
Contributions**
Catherine Addison
J Atha

Philippe Bergeron
Richard Comish
John de Roos
Stephen Dewis
Rhonda L English

Chris Francis
Greg W Johns
Bev & Gord Knapp
Lori Nemeth

Steven Noble
Linda Northgrave
Lisa Pankratz
Elizabeth & Andrew Pollock
Dave Postowoj

Jordan Rose
Ann & Sean Shannon

Douglas Stirling
John Whitehead
Theresa & Grant Williams

HBA 1986

TOTAL: \$73,664
PARTICIPATION: 24%

Ivey Society, Founders' Circle

Paul J Atkinson
John A K Francis
Glenna & Richard Talbot

Ivey Society, Patron
Angie & Tony Francolini
Catherine Hampson &
Tom Flynn

**Theresa & Robert Scullion
Peter Simon**

Ivey Society, Benefactor
Heidi Morley & Karl Berger
Brian Denega

Carmen Edgell
Denise C MacDonald

**Mike Thorfinnson
Jamie Ziegel**

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Michael Glionna
Hugh Hamilton
Elizabeth Harding
Barry Mannell
Maureen J McGivney
Jennifer McNaughton
Thomas O'Brien

Ron P Reinders

Kelly Smith
Joy Sterling
Trish Sullivan
Carol Trattner
Adrian Van Monsjou
Jeff Weiss
Bradley Wiley

HBA 1987

**CLASS AGENTS: DARIN
DESCHAMPS, ALAN SELLERY**
**25TH REUNION SOCIAL
COMMITTEE:**

Ian Aitken, Rose Baker,
Catherine Herring
FUNDRAISING COMMITTEE:
Darin Deschamps, Alan Sellery

TOTAL: \$464,803
PARTICIPATION: 23%

Ivey Society, Founders' Circle

Darin & Lisa Deschamps
Cynthia J Devine
Dino DiCienzo
Paul K Pew

Ivey Society, Deans' Circle

Anonymous
A Ian Aitken
Peter Grosskopf
Peter Samsom &
Cathy Williamson
Alan Sellery

Ivey Society, Patron
Tom Flynn & Catherine
Hampson

Kevin Higgins
Leanne & Stephen Lewis

Ivey Society, Benefactor
Rose Baker
Pamela Griffith-Jones

Bill Jack
Sherri Laurie (Taggart)
Todd McCuaig

Judi & Steve Meston

**Other Annual Fund
Contributions**

Anonymous
Doris Bitz
Lynn & Brian Campbell
David Gold
Kurt Hausen
Stuart A Morris
John L Peters
Barton Rowe
Mike Seliga
Robert Stark
Richard G Warburton
Blake Witkin

HBA 1988

TOTAL: \$41,830
PARTICIPATION: 14%

Ivey Society, Founders' Circle

Brett E B Barakett
Doug Guzman & Sheila Brown

Ivey Society, Benefactor
Allan Drewlo
Karen Young

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Lynda Bernst
Stephanie Bowman
Marina Brock
Margaret Grice
Paul Kalbfleisch

Susan Kurtz
Christine Nalborczyk
Cheryl Radisa
Paul Rogers

Lisa Sanders
Linda Spence
David Torrence
Darrell Wheeler

HBA 1989

CLASS AGENT: MICHAEL PUN
TOTAL: \$24,818
PARTICIPATION: 15%

Ivey Society, Founders' Circle

Michael B Hill

Ivey Society, Patron
Michael W Pun

Ivey Society, Benefactor
Scott G Bere

Joelle & Sante Corona
Lee Pettigrew
James Salem
Sara & Mark Waldron

**Other Annual Fund
Contributions**
Monika Carmichael
Alex Dey

Mike Emery
Charles Evans
Robert Gold

Nicole Haggerty

Brent Hubbs
Indira J Ovenell (Sears)
Randy Price
Jim Semple
Paul St Amour
Bryan Tatoff
James Verwaayan

HBA 1990

**CLASS AGENTS: TIM WATSON,
MICHAEL A R WILSON**

TOTAL: \$25,988
PARTICIPATION: 17%

Ivey Society, Deans' Circle

David P Dal Bello
Greg & Tracy Guatto

Ivey Society, Patron
Kevin Cinq-Mars

Ivey Society, Benefactor
James Barltrop &
Kimberly Facca

Esther Benzie & Mark Phillips
Mary Caco-McArthur
Christopher A Lane
Loris Lazzar
David (Tex) Mark
Bradley Radin

**Other Annual Fund
Contributions**
Nicole Archibald
Kelley & Kevin Dalton

Christina de Vries
Nadine Joli-Coeur
Andrew Jones
Sean Robitaille
Angela M Simo-Brown
Michael J Voskuil
Michael Wilson

HBA 1991

TOTAL: \$18,185
PARTICIPATION: 10%

Ivey Society, Founders' Circle

David & Kirsten Fear

Ivey Society, Deans' Circle
Mark Lewis

Ivey Society, Benefactor
Anonymous

Kimberly Facca &
James Barltrop

**Other Annual Fund
Contributions**
Laura Berkmortel

Steven Bloom
Gautam Chawla

Gus De Franco
Rosemary Li-Haupt

Edna NL Man
Greg Schinkel
Angela M Schneider

HBA 1992

**20TH REUNION SOCIAL
COMMITTEE:**

Stephannie Larocque,
Judy Reige

FUNDRAISING COMMITTEE:

Nick Bontis, Chris Dunn,
John Loh, Mark Shuper,
John Simcoe, Ainslie Simmonds

TOTAL: \$80,637
PARTICIPATION: 14%

Ivey Society, Founders' Circle

John Loh
Mark Shuper

Ivey Society, Deans' Circle
John B Simcoe

Ivey Society, Benefactor
John L Corso Jr

Stephannie Larocque &
Scott Griffith

Judy L Riege
Mark Runstedler

**Other Annual Fund
Contributions**

Anonymous
Mary Fleming Graham
Amanda Freeman

Robert Lombardi
Susan Lucas

Keitha (Mackay) McClocklin
Thomas Pressello

Ainslie Simmonds &
Mark Manley
Stephen Taran

HBA 1993

CLASS AGENT: KEVIN O'BRIEN
TOTAL: \$22,411
PARTICIPATION: 21%

Ivey Society, Deans' Circle
Yolanda & David Campbell

Ivey Society, Patron
Andrea & Kevin O'Brien

David J Pennington

Ivey Society, Benefactor
Shawn D Aspden

Dr M Kathryn Brohman
William Green
T Alan Wright

**Other Annual Fund
Contributions**

Anonymous
Alissa Anzarut
Mark D Applebaum
Stephanie J Brooks
Michelle Butler
Michael Carleton
Jeremy Cole
Brent Currie
Karina Eichenberg
(Abramovich)

Andrew Fletcher & Family

Sonia Grunau
Michael D Klinck
Antoni Krajewski
Pauline Martin & Family
John McNain
Paula J Puddy
Gordon V Sandford
Andrew Turnbull
Darren J Wallace
Glen Webster
James R Witmer

HBA 1994

TOTAL: \$8,620
PARTICIPATION: 13%

Ivey Society, Patron
Ryan Gledhill

Ivey Society, Benefactor
Keira & Kevin Brown

Melissa Kruyne

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Laura E Alexander
**Chanda Carr & Peter
Giacomelli**
Glenn Cressman &
Sarah Colman
Robert Dempsey
Donald R Hutchison
Angela Roussel
Rui Torrao

HBA, DBA & PhD

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

Karin Wiens
Peter Wilcox
Krista K Wylie
Kieran Young

HBA 1995

TOTAL: \$3,598
PARTICIPATION: 7%

Ivey Society, Benefactor
Peter Kalen
Joel McLean

Other Annual Fund Contributions

Anonymous
Nicholas Cheung
Peter Giacomelli & Chanda Carr
Jason R Hollingsworth
Christina Maco
Jeannine Pereira
Paul Takasaki

HBA 1996

TOTAL: \$7,132
PARTICIPATION: 13%

Ivey Society, Patron
Tasha & David Rawlings

Ivey Society, Benefactor
Richard Kim
Jeem Sirivar

Other Annual Fund Contributions

Anonymous
Anonymous
Warren S Brown
David Burnie
Steven Dekker
Nathan Eldridge
Michael Mah
Kate McQuillan
Jonathan Minsky
Karin Mueller
Mark Richards
Martha & Dirk Schrader
Ben Thomas

HBA 1997

CLASS AGENT: ELIZA O'NEIL
15TH REUNION COMMITTEE:
Ryan Balgopal, Domenico D'Alessandro, Joseph Lo, Louise Malhotra, Eliza O'Neil, Greg Secko
TOTAL: \$86,251
PARTICIPATION: 14%

Ivey Society, Founders' Circle

Christine & David Wood

Ivey Society, Deans' Circle
Ryan Finch

Ivey Society, Benefactor

Ryan Balgopal
Chris Dorland
Joseph Lo
Eliza O'Neil
Santosh N Prasad
Todd Purdy

Other Annual Fund Contributions

Domenico D'Alessandro
Derek Dietrich
Darren Henderson
Connie & Key Kasravi
Andre Leung
Norman Leung
Louise Malhotra
Craig McDowell
Greg Secko
Andrea Young

HBA 1998

CLASS AGENTS: AINDREA CRAMP, BRIAN HUEN
TOTAL: \$4,971
PARTICIPATION: 6%

Ivey Society, Benefactor
Andrea Cramp

Mark Murski
Matthew Sheahan

Other Annual Fund Contributions

Patrick Bend
Ted Jennings
Alexander Makrygiannis
Christopher Spalding
Scotty Vanderwel

HBA 1999

TOTAL: \$7,153
PARTICIPATION: 16%

Ivey Society, Benefactor
Stuart Elman

Phillip Pon

Other Annual Fund Contributions

Anonymous
Anonymous
Jenn Carkner
Melanie & Ted Cooper
Andrew J Fortier
Valerie & Bernard Foster
Steve Gibson
Lindsay Holtz
The Hunter Family
Robbie Kumer
Lee Merovitz
Nicole T (Piscione) Musicco
Matt J Nicholls
Jeremy Paczusi
Dan Shadd

Elaine Shiu (Lui)
Stanley Tse
Rachel Yuen

HBA 2000

CLASS AGENTS: STEFAN BORTOLUSSI, DAVIN LI, MIKE RITCHIE
TOTAL: \$10,166
PARTICIPATION: 10%

Ivey Society, Patron
Dann Cushing

Michael Ritchie

Ivey Society, Benefactor
James Obrigt

Other Annual Fund Contributions

Michael & Jaclyn Barr
Stefan P Bortolussi
Jeffrey Brown
Tiffany Foster Rech
Chris Lumley
Shelley Rastogi
David Resnick
Darryl Rose

HBA 2001

TOTAL: \$1,496
PARTICIPATION: 6%

Anonymous

Ram Amarnath

Jaclyn & Michael Barr
Neal & Lindsay Costello

Andrea Garson

Trevor Hand

Nauman Haque

Ginny Lee Sterling

Jeffrey Ranson

Mr & Mrs Christopher Sturby

David S Vernon

Sonya Winters

HBA 2002

10TH REUNION SOCIAL COMMITTEE:

Jeff Baryshnik, David Brebner, Marc Chernoff, Pavithra Dharwarkar, Rebecca McKillican, Kim Neil, Wendy Outram, Jason Thacker, Aleem Visram

FUNDRAISING COMMITTEE:
Jeff Baryshnik, David Brebner, Paul Chapman, Nick Kuzyk, Mark Neilsen, Matt Zabloski

TOTAL: \$27,989

PARTICIPATION: 8%

Ivey Society, Deans' Circle

Nick Kuzyk

Ivey Society, Benefactor

Anonymous
Jeff & Amy Baryshnik
Chris Donkers
Evan Hershberg

Ivey Society, The First Decade Society

Kate Lawrence

Other Annual Fund Contributions

Anonymous
David Brebner

James Brooks

Paul Chapman

Eliot Freeston

Erin Huff

Kara Hunter

Parneet Sheema & Nick Koutsoukis

Eleni Mitsis

Kim Neil

Mark Nielsen

Ashish Ondhia

Suraj Raythatha

Jaclyn Mascarenhas & Jason Thacker

Jeffrey D Wilson

Matt Zabloski

HBA 2003

TOTAL: \$3,070
PARTICIPATION: 5%

Ivey Society, The First Decade Society

David Wright

Other Annual Fund Contributions

Anonymous

Anonymous

Keren Ehrenfeld

Marco Malerba

Andrew Parkes & Bill Parkes

Neeta & Andrew Sarta

Kevin Saskiw

Meaghan Shaw

Ilana Valo

HBA 2004

CLASS AGENTS: ROZ ANGUS, CANDICE CARSON, JENNI DENNISTON, DAVID FRENCH
TOTAL: \$1,173

PARTICIPATION: 5%

Anonymous

Anonymous

Lisa Bean

Matthew Burbridge

Bruce Dean

Jennifer Denniston

Ebrahim El Kalza

James Guttman

Sohail Lalani
Jake Sherman
Stacey Weisberg

HBA 2005

CLASS AGENT: STEVE KENNING
TOTAL: \$5,736
PARTICIPATION: 7%

Ivey Society, Benefactor
Amy & Jeff Baryshnik

Mark Laing
Michael Yue

Other Annual Fund Contributions

Mathew Abramsky

Colin Bogar

Julie Cassidy

Erich L Isopp

Stephen Kenning

Alex CW Lau

Devon V Leckie

Aaron Minocha

Jonathan Paul

Louise Poole

Jonathan Price

Christopher Reekie

Dan Sheremeto

Michael Shour

Benji Sucher

Mark Trovato

HBA 2006

TOTAL: \$4,970
PARTICIPATION: 10%

Ivey Society, Deans' Circle Staffen Family

Ivey Society, Benefactor
David Goldstein

Ivey Society, The First Decade Society

Peter MacEwen

Other Annual Fund Contributions

Anonymous

Anonymous

Kate Banting

Christie Bartram Charron

Adam Bortolussi

Helen Cai

Sabrina Ceccarelli

Sarit Chandaria

Sean Dixon

Michelle Dunkel

Derrick Fournier

Johnathan Gibson

Courtney Harbin

William Hennessey

Amanda Hsueh

Wilson Huang

Simon Leith

Zach Michaud
Tara Negrave
Franky Ng
Brent Osborne
Dirk Propfe
Elaine Shen
Kasia Smith
Anton Vidgen
Ashley Waller
Kimberly Yeung

HBA 2007

5TH REUNION SOCIAL & FUNDRAISING COMMITTEE:

Shazia Banduk, Mike Bodsworth, Brendan Howard, Saul Simonavicius

TOTAL: \$7,685

PARTICIPATION: 6%

Ivey Society, The First Decade Society

Jeff Greenspoon

Alex A McMurray

Olivia & Matthew Sobczyk

Other Annual Fund Contributions

Jonathan Batson

Stefanie & Michael Block

Michael Bodsworth

Jessica Childs

Denise D'Avella

Mark D'Silva

Gary Diamond

Nicole Fich

Brendan Howard

Lauren Hulme

Vivek Kalwani

Andrew Rapsey

Adam Reeds

Stanley Rodos

Emilka Sage

Saulius Simonavicius

Tanya Tay

Eero Traagel

HBA 2008

TOTAL: \$5,190
PARTICIPATION: 5%

Ivey Society, Deans' Circle Staffen Family

Ivey Society, Benefactor
Anonymous

Prabh Chandhoke

Ivey Society, The First Decade Society

Robert Davis

Rahim Ladak

Ross Tom

*Ivey Society
Leadership
Levels*

\$10,000+
Founders' Circle

\$1,000–\$2,499
Benefactor

\$5,000–\$9,999
Deans' Circle

\$100–\$999
The First Decade
Society

\$2,500–\$4,999
Patron

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Jill Brush
Jason Cottrell
Erin Dragasevich
Sarah Draper
Adrian Gomez
Nathalie Hull
Gregory Lindstrom
Geoffrey McLeod
Kristin Tran
Stephen W Wypriksy

Anaita Bharucha
Jory Cohen
Sandra Cook
Telha Khattak
Simon Lam
Natacha Leduc
Kathleen McEwan
Divya Narayanan
John Robinson
Matthew Shalhoub
Vlad Shubert
David Sklash
Lauren A Tajfel
Olivia Theroux

HBA 2009

CLASS AGENT: LISA KENDRICK
TOTAL: \$2,620
PARTICIPATION: 4%

**Ivey Society, The First
Decade Society**

Amy Childs
Paul Jun
Matthew W Montemurro

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Anonymous
Jamie Evans
Justine Kilby
Catalina Lopez
Steve Murray
Adam Pieczonka
Scott Reaume
Robbie Sherman
Mandy Siu
Michael J White
Kristopher Wong

HBA 2010

**CLASS AGENTS: ASHLEY
KENNEDY, RICHARD WONG**
TOTAL: \$2,985
PARTICIPATION: 7%

**Ivey Society, The First
Decade Society**

Tasom Jeong
Ted McGuinness
Anna Quan
Chris Selby
Karen Thorne
Mark Townsend
Jon Wolkin
Richard Wong

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Lauren Aitchison
Amanda Armstrong

HBA 2012

TOTAL: \$5,661
PARTICIPATION: 10%

**Ivey Society, The First
Decade Society**

Anonymous
Anonymous
Fareen Ahmed
Nisha Dansingani
Asif Dhanani
Julie Dimond
Kathryn Estey
Fraser Fullard
Puneet Grewal
Shaylyn Harper
Malini Jhaver
Sara Johnson
Doria Keung
Sarah Levin
Nikita Maruvanda
Emily Mason
Praveer Melwani
Haroon Mian
Alexandra Milgrom
Tanya Moryoussef
James Moss
Connor O'Brien
Kelly Panes
Evan Reiter
Michelle Rigato
Sala Scarcello
Nik Sereditch
Jake Simon
Bryan Sinclair
Ashley Staley
Tomislav Strk
Dale Wang
Samantha Winkler
Brandon Wolfram
John Wu
Michael Zsolt

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Sylvia Broschinski
Nikki Bryk
Emily Gilmour
Alyssa Kan
Eric Mercer
Lorna Murataj
Christopher Scott
Kazi Aaqib Shams
Olivia Zaporzan

DBA

Ivey Society, Benefactor
Donna & Fred Berlet

Miguel Fernandez
Moffat R Hill

**Other Annual Fund
Contributions**

Anonymous
Joseph Baxter
Andrew Billingsley
Lawrence Blaine
Colin Brown
Richard Carr
William Copping
Bill Davis
Donald Grossman
G Robert Jackson
Harvey M Lewis
LeRoy Litchfield
Mary McGee
James McGinn
Robert McLaughlin
Robert L Smyth
Nunzio Spino

PhD

Ivey Society, Patron
Angie & Tony Francolini

Ivey Society, Benefactor
Dr M Kathryn Brohman

Fraser Johnson

**Other Annual Fund
Contributions**

Anonymous
Anonymous
Neil Abramson
Sadrudin Ahmed
Henri Barki
Christopher Bart
Bill Blake
Yolande Chan
Nicholas Close
Rosaire Couturier
Dr Ozhand Ganjavi
Bernard Garnier
Dr Jacques Grise
Nicole Haggerty
Dr Andrew Inkpen
Dr Guo Liang Jiang
Dominic Lim
Sudha Mani
Dr Rebecca Grant & Dr David
McCutcheon
Charles Mossman
Rosemary Polegato
Jacques Prefontaine

Corporate & Matching Gifts

Corporate

\$250,000 to \$499,999

The Globe & Mail
Suncor Energy Inc

\$100,000 to \$249,999

BMO Financial Group
CIBC
Eli Lilly Canada Inc
Hewlett-Packard Company
ING DIRECT
Loblaws Companies Limited
Mihealth Global Systems Inc
Great-West Life, London Life & Canada Life
Scotiabank
TD Bank Group

\$50,000 to \$99,999

Farm Credit Canada
Green Shield Canada
KPMG Enterprise
Medtronic of Canada Ltd
Ontario Genomics Institute
RBC Foundation

\$25,000 to \$49,999

Accenture Inc
Birch Hill Equity Partners
Certified General Accountants of Ontario
Deloitte
IBK Capital Corp
IBM Canada Ltd
Mackenzie Financial Corporation
PricewaterhouseCoopers LLP
RBC Capital Markets

\$10,000 to \$24,999

Anonymous
Anonymous
Anonymous
Aecon Group Inc
Aimia Inc
Barrick Gold Corporation
BC Hydro
Bell Canada
Blake Cassels & Graydon LLP
Boston Consulting Group of Canada Ltd
Canadian Natural Resources Limited
Canadian Pacific
Ernst & Young Toronto
FirstService Corporation
Goldman, Sachs & Co.
Holcim (Canada) Inc
HSBC Bank Canada
Imperial Capital Group
Institute for Health System Sustainability

KingSett Capital Inc.
LoyaltyOne
Manulife Financial Corporation
McKinsey & Company
Maple Leaf Foods Inc
Morgan Stanley Canada Ltd
Morneau Shepell
National Bank Financial Markets
Pelmorex Media Inc
Polar Securities Inc
Research In Motion
Roche Canada
ShawCor Ltd
Southwest Sun Inc
TDL Group Limited
Teck Resources Limited
TELUS Corporation
Tembec Inc

Other Annual Fund Contributions

3M Canada Company
AltaGas Ltd
ARC Financial Corporation
Automotive Industry Association of Canada
Canada's Venture Capital & Private Equity Association
Canadian Association of Petroleum Producers
Cement Association of Canada
Cineplex Entertainment LP
City of London
Cuddy Foods Limited
Cushman & Wakefield Ltd
Empire Life Investments Inc
Federation of Chinese Canadian Professionals (Ontario) Education Foundation
First Generation Capital Inc
Food & Consumer Products of Canada
General Electric Canada Inc
General Mills Canada Inc
Gloveslap.com
Harry Rosen Inc
Hotel Association of Canada
ITAC
Jag & Company Ltd
Kraft Canada Inc
Level5 Inc
LifeLabs
Lone Star Group of Companies
Mattamy Homes Limited
OMERS
Ontario Teachers' Pension Plan
Pomerleau Inc
Purolator Inc

Robarts Research Institute
Roland Berger Strategy Consultants
S C Johnson & Son Inc
SECOR Consulting
Soberman LLP
Stacey Muirhead Capital Management
Target Canada
The Boiler Inspection and Insurance Company of Canada
Unilever Canada
University of Windsor
Western University

Ivey Society Leadership Levels

\$10,000+
Founders' Circle

\$5,000–\$9,999
Deans' Circle

\$2,500–\$4,999
Patron

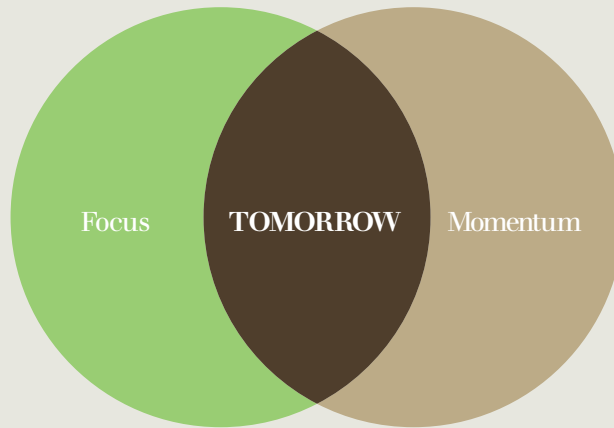
\$1,000–\$2,499
Benefactor

\$100–\$999
The First Decade Society

Matching Gifts

Matching Gift Companies

Adobe Corporation
AllianceBernstein Holding LP
BASF Canada Inc
Bell Canada
BMO Financial Group
BP Canada Inc
Celestica Inc
Cenovus Energy
Chevron U S A Inc
EnCana Corporation
Ericsson Corporation
Ernst & Young
Fairfax Financial Holdings Limited
General Electric Canada Inc
General Mills
GlaxoSmithKline Canada Inc
Goldman, Sachs & Co.
Google
Hershey Canada Inc
Honeywell Hometown Solutions
IBM Canada
ING DIRECT
Investors Group Inc
Ivanhoe-Cambridge
JPMorgan Chase & Co.
KPMG Foundation
Labatt-Interbrew North America
Marsh Canada Limited
McDonalds Restaurants of Canada Limited
MMC Matching Gifts Program
Nexen Inc
PepsiCo Foundation
Procter & Gamble Fund
Steelcase Foundation
TELUS Corporation
The Standard
Tudor Investment Corporation
UBS Bank (Canada)
Ultramar Ltd
Union Gas Limited
Wal-Mart Stores
Wells Fargo Foundation
Xerox Foundation



Only after looking back and taking stock of where you've been can you effectively plan your future path. For Ivey, we've spent the past few years restructuring our approach to business learning to ensure each graduate leaves with an unparalleled education. This is the Ivey Difference, and it's what keeps our institution on the forefront of innovation and forward thinking. In terms of education, it is the only relevant place to be. It is here, standing on the cusp of tomorrow as one of the top business schools in the world today, that we can plan our future – which promises to be bold, brave and, above all, bright.

PHASE 2

Grand Opening Fall 2013

Ivey's new building edged closer to the final stretch throughout 2012.

In July, the removal of the huge tower crane that had been on site since the start of construction marked a major milestone on the road to completion. Most importantly, it signalled completion of major construction components and the ability to begin using the building for classes and community functions.

The Grand Hall and new 640-seat auditorium got a test drive at events such as Homecoming, a Ring Tradition Ceremony and the Dean's Winter Social, and the classrooms were used for the MSc program and some MBA electives.

Construction turned toward the library, dining pavilion and interiors of offices and classrooms at the end of the year. Students, faculty and staff are now looking forward to the final migration to the new building in time for its grand opening in September 2013.

2012 Highlights

JANUARY



World Economic Forum gains Ivey voice ↑

As part of the Global Shapers group, HBA student Danish Ajmeri lent his views on global economic issues to the World Economic Forum's summit in Switzerland. At age 20, he was the youngest participant in the elite group of business leaders, politicians and intellectuals.

James C. Taylor Lecture – What lies ahead for the global economy

Sharing insights from his experiences at the heart of the 2008–09 financial crisis, Paul Jenkins gave Ivey students a long-term look at economic recovery, speaking at the James C. Taylor Distinguished Lecture in Finance. Jenkins is the former Senior Deputy Governor of the Bank of Canada.

FEBRUARY

Student wins green challenge

PhD student Mark DesJardine moved one degree closer to bringing his sustainable business idea to life after taking second prize in the Walmart Green Student Challenge in Toronto. DesJardine's winning idea, One Degree, encourages businesses to permanently adjust their buildings' temperatures one degree Celsius closer to the natural outdoor temperature.

Adventures in Honduras ↓

As part of Ivey's new Honduras Study Trip, 30 students volunteered with a Microfinance Brigade and provided free consulting to the Caja Rural community bank in Honduras.



Ivey partners with Management Development Institute (MDI) Gurgaon

Dean Stephenson signed an MoU on February 22 with MDI Gurgaon to develop India-focused business cases and create new opportunities for research projects and exchanges.

MARCH

Students meet Oracle of Omaha ↓

Ivey students received advice from investor wizard Warren Buffett during a trip to his business headquarters in Nebraska. Organized by Professor George Athanassakos, who holds the Ben Graham Chair in Value Investing, the visit included a tour, private question-and-answer session and lunch with the famous "Oracle of Omaha."



MBA's make impact on London

Whether cooking, cleaning or offering free business advice, 150 MBAs gave back to the London community for the inaugural Ivey Impact Day.

APRIL

Prem Watsa receives honorary degree

Prem Watsa, MBA '74, Chair and CEO of Fairfax Financial Holdings Ltd., received an honorary degree from Western University at the joint MBA/EMBA convocation ceremony on April 4.

Ivey gets nod from European Quality Improvement System (EQUIS)

Ivey's superior reputation, both within Canada and internationally, helped it to win reaccreditation from EQUIS for a five-year period. EQUIS accreditation highlights the extraordinary quality of all Ivey programs – HBA, MSc, MBA, EMBA, PhD and Executive Development – and activities, such as research and community outreach.

Ben Graham Centre hosts value investing conference

Lauren Templeton, great-niece of renowned value investor Sir John Templeton, shared lessons from her famous relative at The Ben Graham Centre's 2012 Value Investing Conference in Toronto.

MAY

Ivey taps army for team-building practices

Lieutenant General Russel L. Honoré shared the U.S. Army's best practices for collaboration, team-building and decision-making at the Collaboration: Living Together, Working Together, Achieving Together conference at Ivey. Honoré led the U.S. Department of Defense's response to Hurricane Katrina.

Suncor gift puts eye on energy

The Ivey Energy Policy and Management Centre launched a five-year program focused on energy policy research and national and global energy issues, thanks to a \$1.125-million gift from the Suncor Energy Foundation. Part of the gift supported a new Suncor Chair in Energy Policy at Ivey, which is held by Ivey Associate Professor Guy Holburn, who is director of the Centre.

JUNE



Ivey graduates honoured by Western

Two Ivey graduates were honoured at Western convocation ceremonies in June. George Cope, HBA '84, President and Chief Executive Officer of Bell Canada and BCE Inc., received an honorary degree from Western University at the HBA ceremony on June 19. Paul Hill, MBA '69, President and CEO of The Hill Companies, also received an honorary degree at the King's University College and the School of Graduate & Postdoctoral Studies ceremony on June 12.

AEOs make Top 20 Under 20™ list

Two up-and-coming Ivey students, Kelly Lovell and Jaxson Khan, were named to Canada's Top 20 Under 20 list for their innovation, leadership and achievement. The students have been accepted to Ivey with the Advanced Entry Opportunity status.

JULY

McKinsey case competition tests finance and strategy skills

MBA students Chris Goulakos, Deepak Malik, Kristian Medri, Edouard Morin, Chris Norwood and Tim Reeve-Newson won a case competition sponsored by McKinsey & Company. The competition involved three rounds of case presentations showcasing operations, finance and strategy knowledge, and was judged by faculty and alumni volunteers.



EMBA's raise roof on Habitat for Humanity home

The 2012 EMBA class literally built a lasting legacy for a Toronto family. The class raised \$100,000 to support a Habitat for Humanity home and students donned hardhats and coveralls to participate in its construction.

AUGUST

Shad Valley comes to Ivey

Thirty high-school students from across Canada were introduced to business and the Ivey case study method of teaching during the first annual Shad Valley summer enrichment program in London. The students sampled parts of the HBA curriculum and participated in a creativity challenge during the week-long event.

SEPTEMBER



Alumni reunite at Homecoming ↑

More than 1,000 alumni and guests were reunited during Homecoming festivities at Ivey's new building. Among them was Dick Ivey, HBA '47, who was on campus for his class' 65th anniversary and the Richard G. Ivey Speaker Series, which honours his father. This year's Ivey Distinguished Service Award recipients were Darin Deschamps, HBA '87; Tim Hockey, MBA '97; Richard Ivey, HBA '72; and Pierre Morrissette, MBA '72. The Alumni Faculty Service Award recipient was David Conklin.

J.J. Wettlaufer Lecture – Passion Prevails

Eden Full inspired Ivey students to follow their passion for making a difference in people's lives at the J.J. Wettlaufer Distinguished Visitor Lecture Series. Full is founder of Rosecollis Technologies Inc., which brings solar energy to developing countries.

Donald L. Triggs Lecture – The War for Talent in China

Jan De Silva, EMBA '94, Associate Dean of Ivey Asia, shared insights on the war for talent in China at the annual Donald L. Triggs Lecture in International Business in Vancouver. De Silva discussed how China's population growth, urbanization and growing middle class are creating a consumer market opportunity for Chinese, Asian and Western companies.

OCTOBER

Leadership lessons from Borneo

Leadership lessons can come from surprising places – even the jungle in Borneo. Speaking about her experiences with the Canadian team that competed in the 2000 Eco-Challenge in Borneo, Yvonne Camus inspired Ivey students to push beyond their physical and emotional limits.



Ivey Business Leader Award – Rick George honoured ↑

Rick George, former Chief Executive Officer, Suncor Energy Inc., received the 2012 Ivey Business Leader Award for his career achievements and leadership in growing Canada's largest energy company.

NOVEMBER



Global Ivey Day has worldwide reach

With more than 45 events enjoyed by 1,500 alumni and friends in 33 cities worldwide – including first-time celebrations in Buenos Aires, San Diego and the Bahamas – the 2012 Global Ivey Day kicked off with a worldly beat. This year's Emerging Leaders Awards recipients were Jory Cohen, HBA '10; Scott Friedmann, HBA '95; Ben Lu, MBA '01; Rahim Fazal, MBA '06; Chris Janssen, HBA '13; and Nicole Haggerty, HBA '89, PhD '04.

Getting personal about health care

The Ivey International Centre for Health Innovation launched a new white paper showing Canada's health care system could be improved by a more collaborative and personalized approach. The research was released at the 2012 Ivey Global Health Conference, which brought together some of the world's top leaders for two days of discussion and debate on global health care.

DECEMBER

Sustainability guide released

The Network for Business Sustainability released *Innovating for Sustainability: A Guide for Executives*, a report that outlines 39 ways businesses can become more sustainable, from selling garbage to implementing car- and bike-sharing services. Based on a review of more than 127 studies from the last 20 years, the report also includes a three-stage framework for business leaders to assess their progress.

CAROL STEPHENSON




Banner year for Ivey Dean

The accolades kept coming for Dean Carol Stephenson, who received three prestigious awards in 2012. Stephenson received the Queen Elizabeth II Diamond Jubilee Medal at a reception on June 10 to recognize her leadership in Canada. Her contributions to the London community were also honoured through her induction into the London & District Business Hall of Fame on October 25. And she and Sylvia Chrominska, HBA '75, Scotiabank, Global Human Resources and Communications Group Head, were named to the Top 25 Women of Influence list, which celebrates women leaders with unparalleled reach and influence. Carol was also named as its 2012 Canadian diversity champion.

Ivey Business School
1151 Richmond Street
London, Ontario N6A 3K7


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Fax 519 661 4027
Email paffairs@ivey.ca

www.ivey.ca

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FSC LOGO